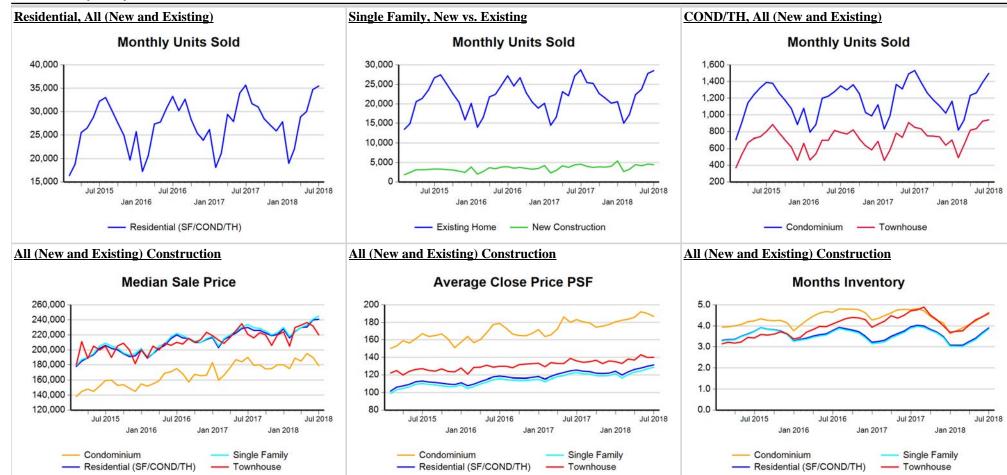
		Closed		Dollar		Average		Median		Price/			New	Active	Pending	Months	Close
Property Type		Sales*	YoY%	Volume	YoY%	Price	YoY%	Price	YoY%	Sqft	YoY%	DOM	Listings	Listings	Sales	Inventory	To OLI
All(New and Exist	<u>ing)</u>																
Residential (SF/COI	ND/TH)	35,485	-0.5%	\$10,630,742,899	3.9%	\$299,584	4.5%	\$240,900	4.7%	\$131	4.8%	50	50,601	110,330	31,295	3.9	96.7%
	YTD:	170,122	2.3%	\$48,288,864,208	6.1%	\$283,848	3.7%	\$231,248	4.6%	\$127	4.3%	59	266,159	96,395	179,726		96.1%
Single Family		33,004	-0.9%	\$10,012,026,118	3.8%	\$303,358	4.7%	\$245,000	4.7%	\$129	5.0%	50	47,094	101,472	29,200	3.8	96.7%
	YTD:	158,234	2.5%	\$45,300,857,447	6.2%	\$286,290	3.6%	\$234,000	4.5%	\$124	4.3%	59	246,550	88,306	167,517		96.2%
Townhouse		941	10.6%	\$250,011,818	15.3%	\$265,687	4.3%	\$220,000	-0.4%	\$140	3.1%	52	1,456	3,472	804	4.6	96.5%
	YTD:	4,655	7.7%	\$1,226,957,070	11.5%	\$263,578	3.5%	\$226,000	2.3%	\$139	3.4%	61	7,983	3,080	4,821		96.3%
Condominium		1,499	-2.2%	\$357,723,116	-1.6%	\$238,641	0.6%	\$179,000	-5.8%	\$187	2.0%	60	2,051	5,386	1,291	4.5	95.6%
	YTD:	7,148	-5.6%	\$1,738,143,795	-1.2%	\$243,165	4.7%	\$185,000	3.4%	\$187	6.2%	65	11,626	5,009	7,388		95.8%
<b>Existing Home</b>																	
Residential (SF/COI	ND/TH)	30,817	-0.1%	\$8,990,803,121	4.8%	\$291,748	5.0%	\$232,500	5.2%	\$130	5.1%	44	43,980	90,152	26,646	3.7	96.6%
	YTD:	145,323	1.6%	\$39,899,422,744	6.3%	\$274,557	4.6%	\$220,000	4.8%	\$125	4.6%	53	228,781	77,329	151,752		96.0%
Single Family		28,536	-0.7%	\$8,445,117,071	4.5%	\$295,946	5.2%	\$235,000	4.4%	\$127	5.3%	43	40,894	82,706	24,756	3.7	96.7%
	YTD:	134,668	1.8%	\$37,361,537,314	6.4%	\$277,434	4.6%	\$223,500	6.4%	\$122	4.6%	52	211,538	70,572	140,933		96.1%
Townhouse		832	17.9%	\$211,094,018	24.3%	\$253,719	5.5%	\$206,000	5.9%	\$136	5.5%	47	1,192	2,654	674	4.2	96.4%
	YTD:	3,937	7.1%	\$984,759,023	10.7%	\$250,129	3.4%	\$207,000	3.5%	\$134	3.7%	55	6,585	2,313	3,977		96.1%
Condominium		1,413	-0.2%	\$325,405,720	0.6%	\$230,294	0.8%	\$173,750	-4.9%	\$182	1.4%	56	1,894	4,792	1,216	4.3	95.4%
	YTD:	6,650	-5.2%	\$1,535,728,405	-0.4%	\$230,937	5.0%	\$176,000	4.1%	\$182	6.8%	63	10,658	4,444	6,842		95.5%
New Construction																	
Residential (SF/COI	ND/TH)	4,663	-3.2%	\$1,638,508,745	-1.0%	\$351,385	2.3%	\$295,000	0.0%	\$141	2.9%	93	6,621	20,178	4,649	4.8	97.0%
	YTD:	24,776	6.4%	\$8,379,749,609	4.9%	\$338,220	-1.4%	\$291,000	-1.0%	\$138	2.1%	98	37,378	19,065	27,974		96.7%
Single Family		4,464	-2.0%	\$1,565,699,569	-0.1%	\$350,739	2.0%	\$294,000	-0.1%	\$138	3.1%	92	6,200	18,766	4,444	4.7	96.9%
	YTD:	23,555	6.7%	\$7,933,604,766	4.9%	\$336,812	-1.7%	\$290,000	-0.7%	\$135	2.5%	98	35,012	17,734	26,584		96.6%
Townhouse		107	-26.2%	\$38,168,804	-18.8%	\$356,718	10.0%	\$313,950	7.3%	\$172	0.8%	95	264	818	130	6.8	97.5%
	YTD:	714	10.4%	\$240,678,353	14.0%	\$337,085	3.3%	\$305,250	3.5%	\$166	1.5%	96	1,398	766	844		97.1%
Condominium		86	-26.5%	\$32,528,992	-19.0%	\$378,244	10.3%	\$342,805	3.4%	\$263	16.8%	122	157	594	75	6.8	98.3%
	YTD:	497	-10.6%	\$201,990,044	-6.6%	\$406,419	4.5%	\$355,894	4.6%	\$259	2.6%	99	968	564	546		98.5%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By State: Texas** 

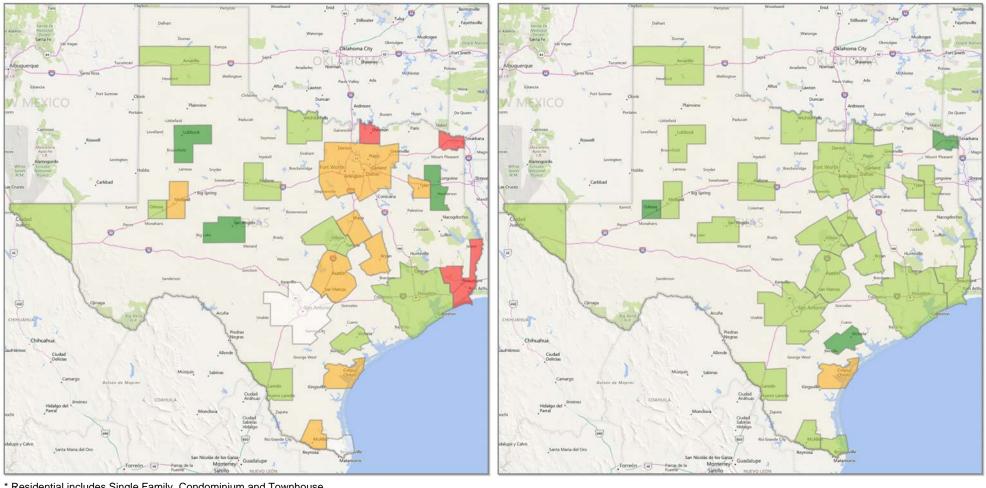


<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

## **Comparison By Metropolitan Statistical Area in Texas**

#### Residential\* Closed Sales **YoY Percentage Change**

### Residential\* Avg Close Price Per SqFt **YoY Percentage Change**



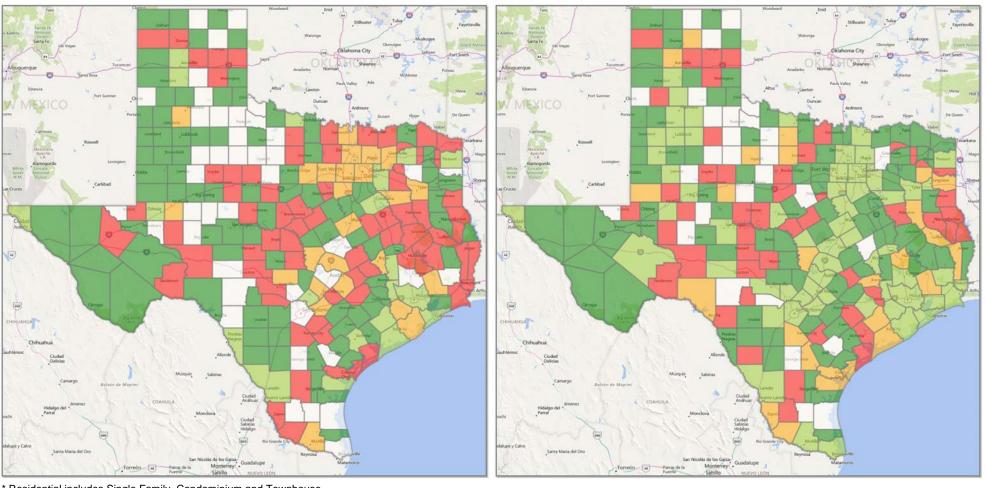
<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



## **Comparison By County in Texas**

### Residential\* Closed Sales **YoY Percentage Change**

### Residential\* Avg Close Price Per SqFt **YoY Percentage Change**

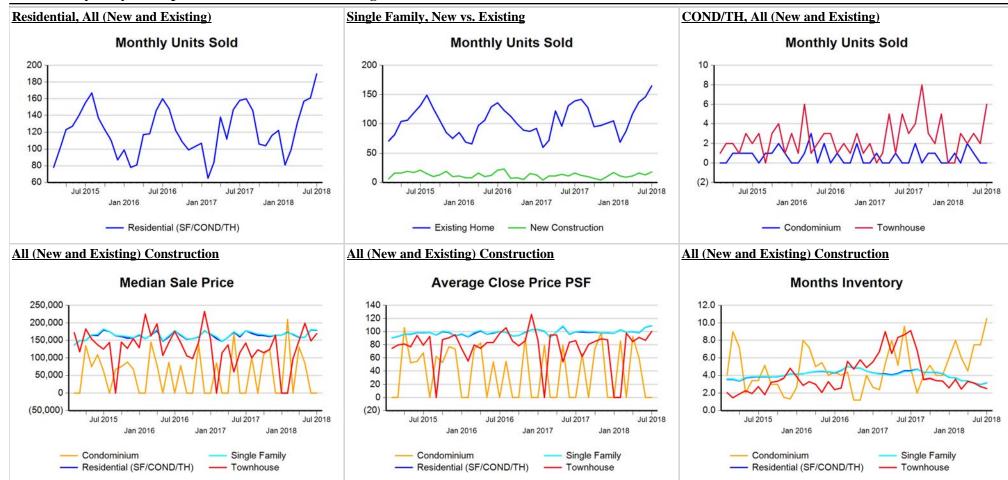


<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



Property Type	<b>)</b>	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Ex																	
Residential (SF/C	OND/TH)	190	20.3%	\$38,096,959	25.6%	\$200,510	4.4%	\$179,000	0.6%	\$109	9.3%	63	201	412	150	3.1	96.2%
,	YTD:	820	16.3%	\$154,215,717	13.3%	\$188,068	-2.6%	\$169,900	2.5%	\$103	3.7%	76	1,051	415	874		95.0%
Single Family		184	18.7%	\$37,129,015	24.6%	\$201,788	4.9%	\$179,900	1.1%	\$109	9.3%	64	197	397	147	3.1	
	YTD:	800	16.3%	\$151,211,060	13.1%	\$189,014	-2.7%	\$169,900	0.6%	\$104	3.7%	76	1,022	401	853		95.0%
Townhouse		6	100.0%	\$982,000	83.4%	\$163,667	-8.3%	\$169,500	19.0%	\$100	16.4%	61	1	8	3	2.5	95.4%
	YTD:	16	6.7%	\$2,460,900	12.5%	\$153,806	5.5%	\$163,000	22.6%	\$95	9.0%	84	20	9	18		93.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	7	0	10.5	0.0%
	YTD:	4	100.0%	\$557,000	119.9%	\$139,250	10.0%	\$131,000	3.5%	\$83	4.5%	47	9	4	3		94.3%
* Closed Sale count	s for most rece	ent 3 months are	Preliminary														
Existing Home			. Tommary														
Residential (SF/C	OND/TH)	172	21.1%	\$33,461,384	25.3%	\$194,543	3.5%	\$170,500	-2.6%	\$106	10.1%	61	181	365	138	3.1	96.0%
(0.75	YTD:	742	16.5%	\$135,917,820	13.4%	\$183,178	-2.7%	\$164,900	3.1%	\$100	4.1%	71	958	368	793		94.5%
Single Family	_	165	18.7%	\$32,295,529	23.4%	\$195,730	4.0%	\$170,500	-2.6%	\$106	10.1%	61	177	350	135	3.0	
	YTD:	721	16.3%	\$132,727,671	13.0%	\$184,088	-2.8%	\$165,000	3.1%	\$100	4.0%	71	929	355	772		94.6%
Townhouse		6	100.0%	\$982,000	83.4%	\$163,667	-8.3%	\$169,500	19.0%	\$100	16.4%	61	1	8	3	2.5	
	YTD:	16		\$2,460,900	12.5%	\$153,806	5.5%	\$163,000	22.6%	\$95	9.0%	84	20	9	18		93.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%		3	7	0	10.5	
	YTD:	4	100.0%	\$557,000	119.9%	\$139,250	10.0%	\$131,000	3.5%	\$83	4.5%	47	9	4	3		94.3%
* Closed Sale count	s for most rece	ent 3 months are	Preliminary														
New Constructi			, , , , , , , , , , , , , , , , , , , ,														
Residential (SF/C	_	18	12.5%	\$4,632,767	27.2%	\$257,376	13.1%	\$254,950	16.7%	\$135	5.5%	89	20	47	12	4.1	97.9%
(	YTD:	78	14.7%	\$18,280,622	12.6%	\$234,367	-1.9%	\$221,900	0.0%	\$132	1.6%	119	93	46	81		99.4%
Single Family	_	18	12.5%	\$4,632,767	27.2%	\$257,376	13.1%	\$254,950	16.7%	\$135	5.5%	89	20	47	12	4.1	
,	YTD:	78	14.7%	\$18,280,622	12.6%	\$234,367	-1.9%	\$221,900	0.0%	\$132	1.6%	119	93	46	81		99.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	0	0	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	0	0	0		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	0	0	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	0	0	0		0.0%

#### Trend Analysis By Metropolitan Statistical Area: San Angelo

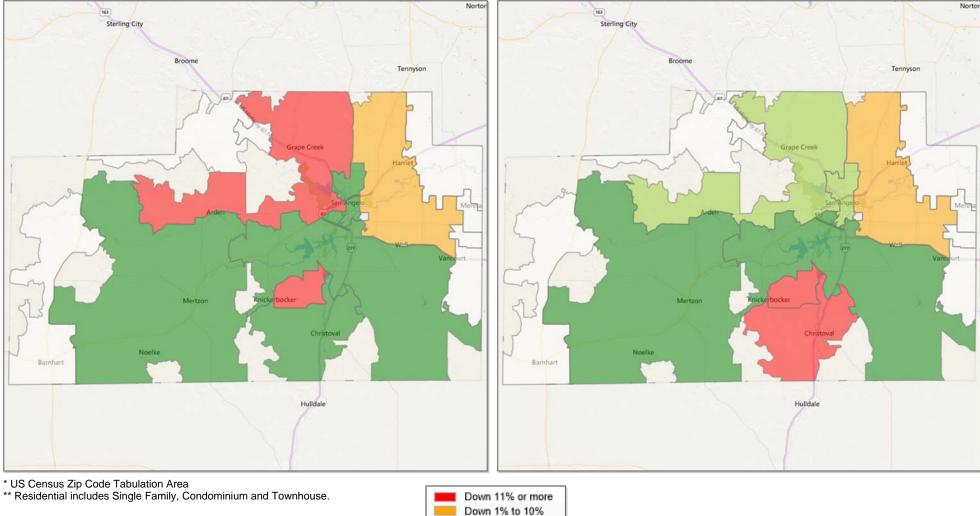


<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### Comparison By Zip Code\* in San Angelo MSA

#### Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

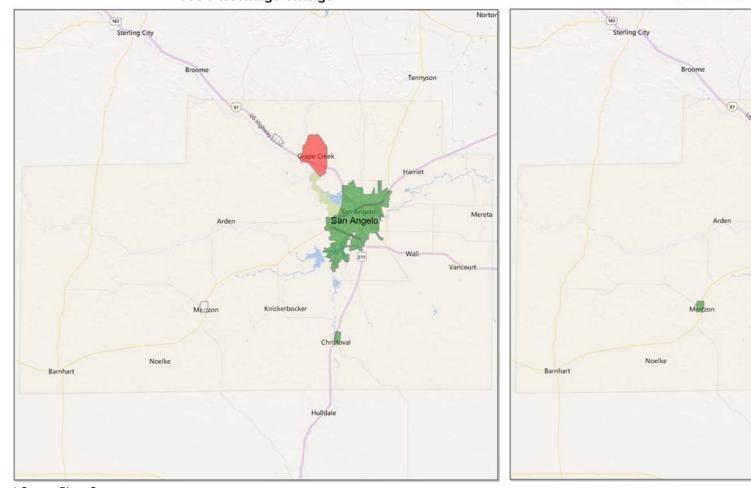


# Comparison By Local Market Area\* in San Angelo MSA

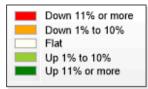
Residential\*\* Closed Sales YoY Percentage Change

### Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

Hulldale



<sup>\*</sup> Census Place Group



Mereta

Vancourt

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

**Market Analysis By County: Coke County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	ıg)																
Residential (SF/COND	D/TH)	2	0.0%	\$115,000	35.3%	\$57,500	35.3%	\$57,500	35.3%	\$45	11.0%	46	2	19	6	5.8	75.1%
	YTD:	14	-6.7%	\$765,500	-40.2%	\$54,679	-36.0%	\$52,500	5.0%	\$36	-30.3%	155	27	25	19		76.7%
Single Family		2	0.0%	\$115,000	35.3%	\$57,500	35.3%	\$57,500	35.3%	\$45	11.0%	46	2	19	6	5.8	75.1%
	YTD:	14	-6.7%	\$765,500	-40.2%	\$54,679	-36.0%	\$52,500	5.0%	\$36	-30.3%	155	27	25	19		76.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>	_																
Residential (SF/COND	D/TH)	2	0.0%	\$115,000	35.3%	\$57,500	35.3%	\$57,500	35.3%	\$45	11.0%	46	2	19	6	5.8	75.1%
	YTD:	14	-6.7%	\$765,500	-40.2%	\$54,679	-36.0%	\$52,500	5.0%	\$36	-30.3%	155	27	25	19		76.7%
Single Family		2	0.0%	\$115,000	35.3%	\$57,500	35.3%	\$57,500	35.3%	\$45	11.0%	46	2	19	6	5.8	75.1%
	YTD:	14	-6.7%	\$765,500	-40.2%	\$54,679	-36.0%	\$52,500	5.0%	\$36	-30.3%	155	27	25	19		76.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	_	-	-		0.0%
<b>New Construction</b>																	
Residential (SF/COND	D/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	-	-	-	0.0%
,	YTD:	-		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	1	-		0.0%
Single Family	_	-	0.0%	-	0.0%	-	0.0%	<u>-</u>	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	_		-	0.0%	-	0.0%	_	0.0%	-		-	_	1	_		0.0%
Townhouse				-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	. 0.0%
	YTD:	-		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	-	-		0.0%
Condominium		-	0.0%		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		
	YTD:	_		_		_	0.0%	_		_		_	_	_	_		0.0%
			0.076		0.076		0.076		0.076		0.076						0.07

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Concho County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existi	ing)																
Residential (SF/CON	ND/TH)	3	200.0%	\$284,000	83.2%	\$94,667	-38.9%	\$70,000	-54.8%	\$51	-40.7%	245	-	7	1	4.4	78.8%
	YTD:	9	28.6%	\$1,189,500	0.4%	\$132,167	-21.9%	\$120,000	-22.6%	\$68	-16.3%	148	12	8	6		81.3%
Single Family		3	200.0%	\$284,000	83.2%	\$94,667	-38.9%	\$70,000	-54.8%	\$51	-40.7%	245	-	7	1	4.4	78.8%
	YTD:	9	28.6%	\$1,189,500	0.4%	\$132,167	-21.9%	\$120,000	-22.6%	\$68	-16.3%	148	12	8	6		81.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	ND/TH)	3	200.0%	\$284,000	83.2%	\$94,667	-38.9%	\$70,000	-54.8%	\$51	-40.7%	245	-	7	1	4.4	78.8%
	YTD:	9	28.6%	\$1,189,500	0.4%	\$132,167	-21.9%	\$120,000	-22.6%	\$68	-16.3%	148	12	8	6		81.3%
Single Family		3	200.0%	\$284,000	83.2%	\$94,667	-38.9%	\$70,000	-54.8%	\$51	-40.7%	245	-	7	1	4.4	78.8%
	YTD:	9	28.6%	\$1,189,500	0.4%	\$132,167	-21.9%	\$120,000	-22.6%	\$68	-16.3%	148	12	8	6		81.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	_	_	_	-	0.0%
,	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	_	_	_		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
,	YTD:	-	0.0%	-	0.0%	-		-	0.0%	-	0.0%	-	_	_	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-		-	0.0%	-	0.0%	_	_	-	-		0.0%
Condominium	_	-	0.0%	_	0.0%	-		-	0.0%	-	0.0%	-	_	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	_		_		_		_	_	_	_		0.0%
	YID:	-	0.0%	-	0.0%	-	0.0%		0.0%	-	0.0%	-		-	-		

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Crockett County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	15	1	12.0	0.0%
	YTD:	7	40.0%	\$817,000	107.4%	\$116,714	48.1%	\$85,000	41.4%	\$54	64.8%	391	7	13	6		71.49
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	15	1	12.0	0.0%
	YTD:	7	40.0%	\$817,000	107.4%	\$116,714	48.1%	\$85,000	41.4%	\$54	64.8%	391	7	13	6		71.49
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	15	1	12.9	0.0%
	YTD:	6	20.0%	\$597,000	51.6%	\$99,500	26.3%	\$77,500	28.9%	\$49	49.0%	456	7	13	6		71.49
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	15	1	12.9	0.0%
	YTD:	6	20.0%	\$597,000	51.6%	\$99,500	26.3%	\$77,500	28.9%	\$49	49.0%	456	7	13	6		71.49
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$85	100.0%	4	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	1	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$220,000	100.0%	\$85	100.0%	4	-	-	-		0.0%
Townhouse	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_		_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Irion County** 

Property Type		Closed Sales*	Yo	Υ%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	3)																	
Residential (SF/COND	/TH)	4	3	00.0%	\$1,282,000	1020.6%	\$320,500	180.2%	\$285,000	149.1%	\$176	228.3%	139	3	9	1	5.1	93.7%
7	YTD:	12	<u> </u>	14.3%	\$3,476,000	8.4%	\$289,667	26.5%	\$232,500	68.8%	\$136	17.0%	220	10	8	11		90.7%
Single Family		4	- 3	00.0%	\$1,282,000	1020.6%	\$320,500	180.2%	\$285,000	149.1%	\$176	228.3%	139	3	9	1	5.1	93.7%
7	YTD:	12	<u> </u>	14.3%	\$3,476,000	8.4%	\$289,667	26.5%	\$232,500	68.8%	\$136	17.0%	220	10	8	11		90.7%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
,	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
7	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/COND	/TH)	4	3	00.0%	\$1,282,000	1020.6%	\$320,500	180.2%	\$285,000	149.1%	\$176	228.3%	139	3	9	1	5.1	93.7%
•	YTD:	12	2	-7.7%	\$3,476,000	20.7%	\$289,667	30.8%	\$232,500	76.8%	\$136	20.9%	220	10	8	11		90.7%
Single Family		4	3	00.0%	\$1,282,000	1020.6%	\$320,500	180.2%	\$285,000	149.1%	\$176	228.3%	139	3	9	1	5.1	93.7%
•	YTD:	12	2	-7.7%	\$3,476,000	20.7%	\$289,667	30.8%	\$232,500	76.8%	\$136	20.9%	220	10	8	11		90.7%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND	/TH)	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-	-1	00.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-	-1	00.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	_		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	_		0.0%	-	0.0%	_	0.0%	_	0.0%	-	0.0%	_	-	-	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Menard County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existi	ng)																
Residential (SF/CON	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	3	-	9.0	0.0%
	YTD:	1	-83.3%	\$285,000	-78.5%	\$285,000	28.8%	\$285,000	212.0%	\$97	-54.2%	35	2	3	2		95.3%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	3	-	9.0	0.0%
	YTD:	1	-83.3%	\$285,000	-78.5%	\$285,000	28.8%	\$285,000	212.0%	\$97	-54.2%	35	2	3	2		95.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	3	-	9.0	0.0%
	YTD:	1	-83.3%	\$285,000	-78.5%	\$285,000	28.8%	\$285,000	212.0%	\$97	-54.2%	35	2	3	2		95.3%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	3	-	9.0	0.0%
	YTD:	1	-83.3%	\$285,000	-78.5%	\$285,000	28.8%	\$285,000	212.0%	\$97	-54.2%	35	2	3	2		95.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>New Construction</b>																	
Residential (SF/CON	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Reagan County

Property Type		Closed Sales*	Y	oY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	ting)																	
Residential (SF/CC	ND/TH)	•	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	1	2	1	4.8	0.0%
	YTD:	1	1	0.0%	\$180,000	56.5%	\$180,000	56.5%	\$180,000	56.5%	\$57	-36.2%	337	4	2	3		73.5%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	1	4.8	0.0%
	YTD:	1	1	0.0%	\$180,000	56.5%	\$180,000	56.5%	\$180,000	56.5%	\$57	-36.2%	337	4	2	3		73.5%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CC	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	1	4.8	0.0%
	YTD:	1	1	0.0%	\$180,000	56.5%	\$180,000	56.5%	\$180,000	56.5%	\$57	-36.2%	337	4	2	3		73.5%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	1	4.8	0.0%
	YTD:	1	1	0.0%	\$180,000	56.5%	\$180,000	56.5%	\$180,000	56.5%	\$57	-36.2%	337	4	2	3		73.5%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																	
Residential (SF/CC	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	-	_		0.0%
Condominium			-	0.0%	-	0.0%	-		-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%	_	0.0%	_		_		_		_	_				0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Runnels County** 

	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
sting)																
OND/TH)	8	-27.3%	\$557,257	-59.7%	\$69,657	-44.5%	\$73,000	-27.7%	\$53	-15.9%	114	8	44	4	6.1	89.5%
YTD:	40	-4.8%	\$5,444,750	42.9%	\$136,119	50.1%	\$105,000	32.5%	\$74	37.9%	134	50	47	36		88.4%
	8	-27.3%	\$557,257	-59.7%	\$69,657	-44.5%	\$73,000	-27.7%	\$53	-15.9%	114	8	44	4	6.1	89.5%
YTD:	40	-4.8%	\$5,444,750	42.9%	\$136,119	50.1%	\$105,000	32.5%	\$74	37.9%	134	50	47	36		88.4%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
OND/TH)	8	-27.3%	\$557,257	-59.7%	\$69,657	-44.5%	\$73,000	-27.7%	\$53	-15.9%	114	8	44	4	6.3	89.5%
YTD:	38	-9.5%	\$5,034,108	32.1%	\$132,477	46.0%	\$100,000	26.2%	\$71	33.0%	135	49	47	34		87.8%
	8	-27.3%	\$557,257	-59.7%	\$69,657	-44.5%	\$73,000	-27.7%	\$53	-15.9%	114	8	44	4	6.3	89.5%
YTD:	38	-9.5%	\$5,034,108	32.1%	\$132,477	46.0%	\$100,000	26.2%	\$71	33.0%	135	49	47	34		87.8%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<u> </u>																
OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	-	_	-	0.0%
YTD:	2	100.0%	\$407,000	100.0%	\$203,500	100.0%	\$203,500	100.0%	\$122	100.0%	114	1	1	2		100.0%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	2	100.0%	\$407,000	100.0%	\$203,500	100.0%	\$203,500	100.0%	\$122	100.0%	114	1	1	2		100.0%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	_	0.0%	_	0.0%	_	0.0%	_		_	0.0%	_	_	_	_		0.0%
	YTD:  YTD:	Sales*	Sales*   YoY%	Sales*   YoY%   Volume	Sales*   YoY%   Volume   YoY%   Sting	Sales*   YoY%   Volume   YoY%   Price	Sales*   YoY%   Volume   YoY%   Price   YoY%	Sales*   YoY%   Volume   YoY%   Price   YoY%   Price   Sting	Sales*   YoY%   Volume   YoY%   Price   YoY%   Price   YoY%   Sting)   Sting)   Sting)   Sting   Sting   Sting   Sting   Stong   Sting   Sting   Stong   Sting   Stong   Sto	Sales   VoY   Volume   VoY   Price   VoY   Price   VoY   Voly   Sqft	Sales*   YoY%   Volume   YoY%   Price   YoY%   Price   YoY%   Sqft   YoY%   Sqft   YoY%   Sqft   String)	Sales*   YoY%   Volume   YoY%   Price   YoY%   Price   YoY%   Price   YoY%   Sqft   YoY%   Price   YoY%   YoY%   Price   YoY%   YoX%   YoY%   YoY%   YoY%   YoY%   YoY%   YoY%   YoY%   YoY%   YoY%	Sales   Vo V   Volume   Vo V   Price   Vo V   Price   Vo V   Price   Vo V   Sqt   Vo V   Vo V   DOM   Listings	Sales   VaY   Volume   VaY   Price   VaY   Price   VaY   VaY   VaY   VaY   VaY   Listing   Listings   Listings	Sales   Vo V V V V V V V V V V V V V V V V V	Sales   YoY%   Volume   YoY%   Price   YoY%   Price   YoY%   Sql   YoY%   Sql   YoY%   Sql   YoY%   YoY%   Sql   YoY%   Yo

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Schleicher County** 

Property Type		Closed Sales*	YoY	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	1	100.	0% \$130,000	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$86	100.0%	44	-	3	-	5.1	96.3%
	YTD:	2	100.	0% \$146,000	711.1%	\$73,000	305.6%	\$73,000	305.6%	\$49	181.0%	44	2	4	1		69.5%
Single Family		1	100.	0% \$130,000	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$86	100.0%	44	-	3	-	5.1	96.3%
	YTD:	2	100.	0% \$146,000	711.1%	\$73,000	305.6%	\$73,000	305.6%	\$49	181.0%	44	2	4	1		69.5%
Townhouse		-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	1	100.0	0% \$130,000	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$86	100.0%	44	-	3	-	5.1	96.3%
	YTD:	2	100.	0% \$146,000	711.1%	\$73,000	305.6%	\$73,000	305.6%	\$49	181.0%	44	2	4	1		69.5%
Single Family		1	100.0	0% \$130,000	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$86	100.0%	44	-	3	-	5.1	96.3%
	YTD:	2	100.	0% \$146,000	711.1%	\$73,000	305.6%	\$73,000	305.6%	\$49	181.0%	44	2	4	1		69.5%
Townhouse		-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u>n</u>																
Residential (SF/C0	OND/TH)	-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	0% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		0.4	0% -	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_				0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Sterling County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	1.7	0.0%
	YTD:	2	-33.3%	\$380,000	38.2%	\$190,000	107.4%	\$190,000	90.0%	\$85	56.4%	3	3	1	1		100.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	1.7	0.0%
	YTD:	2	-33.3%	\$380,000	38.2%	\$190,000	107.4%	\$190,000	90.0%	\$85	56.4%	3	3	1	1		100.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	1.7	0.0%
	YTD:	2	-33.3%	\$380,000	38.2%	\$190,000	107.4%	\$190,000	90.0%	\$85	56.4%	3	3	1	1		100.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	1.7	0.0%
	YTD:	2	-33.3%	\$380,000	38.2%	\$190,000	107.4%	\$190,000	90.0%	\$85	56.4%	3	3	1	1		100.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	 <u>1</u>																
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	0.0%	_	-	-	-	=	0.0%
	YTD:	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Sutton County** 

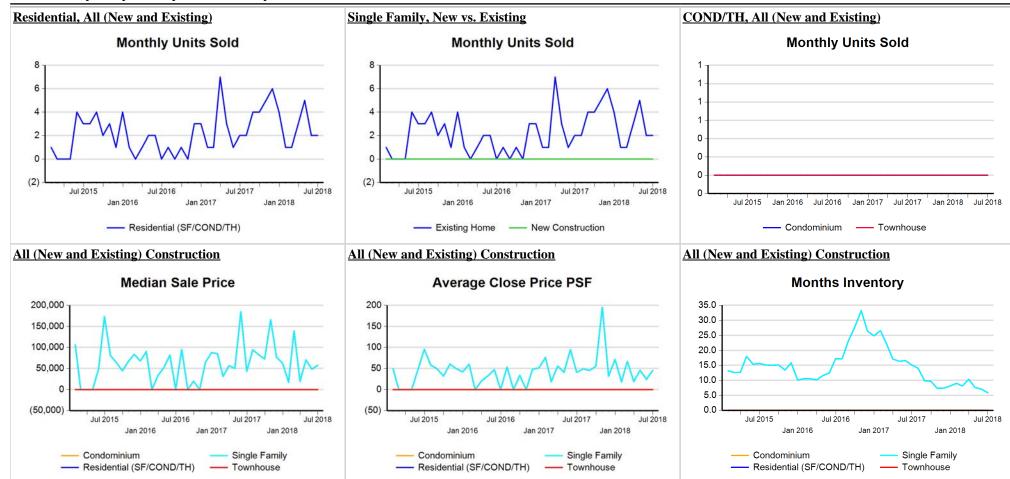
| ng) D/TH) YTD:  YTD: | 1<br>9<br>1<br>9 | 0.0%<br>12.5%<br>0.0%   | \$200,000<br>\$963,000           | -53.8%  | Фооо ооо   |   |  
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| YTD:                 | 9                | 12.5%   |                                  | -53.8%  | <b>#</b> 000 000   |   |  
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|                      | 1                |   | \$963,000                        |   | \$200,000  | -53.8%  | \$200,000  
  | -53.8%   
   | \$132   
   | 4.3%  
  | 69   
   | 2   | 31  
   | 3  | 17.7   | 88.9%  |
| YTD:                 | •                | 0.0%  | . ,                              | -38.7%  | \$107,000  | -45.5%  | \$103,000  
  | 13.5%  
   | \$65  
   | -18.3%  
  | 204  
   | 19  | 29  
   | 12   |  | 74.8%  |
| YTD:                 | 9                | 2.270   | \$200,000                        | -53.8%  | \$200,000  | -53.8%  | \$200,000  
  | -53.8%   
   | \$132   
   | 4.3%  
  | 69   
   | 2   | 31  
   | 3  | 17.7   | 88.9%  |
|                      | •                | 28.6%   | \$963,000                        | -33.1%  | \$107,000  | -48.0%  | \$103,000  
  | 106.0%   
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   | -20.0%  
  | 204  
   | 19  | 29  
   | 12   |  | 74.8%  |
|                      | -                | 0.0%  | -                                | 0.0%  | -  | 0.0%  | -  
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| YTD:                 | -                | -100.0%   | -                                | -100.0%   | -  | -100.0%   | -  
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|                      | -                | 0.0%  | -                                | 0.0%  | -  | 0.0%  | -  
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| YTD:                 | -                | 0.0%  | -                                | 0.0%  | -  | 0.0%  | -  
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| D/TH)                | 1                | 0.0%  | \$200,000                        | -53.8%  | \$200,000  | -53.8%  | \$200,000  
  | -53.8%   
   | \$132   
   | 4.3%  
  | 69   
   | 2   | 31  
   | 3  | 17.7   | 88.9%  |
| YTD:                 | 9                | 12.5%   | \$963,000                        | -38.7%  | \$107,000  | -45.5%  | \$103,000  
  | 13.5%  
   | \$65  
   | -18.3%  
  | 204  
   | 19  | 29  
   | 12   |  | 74.8%  |
|                      | 1                | 0.0%  | \$200,000                        | -53.8%  | \$200,000  | -53.8%  | \$200,000  
  | -53.8%   
   | \$132   
   | 4.3%  
  | 69   
   | 2   | 31  
   | 3  | 17.7   | 88.9%  |
| YTD:                 | 9                | 28.6%   | \$963,000                        | -33.1%  | \$107,000  | -48.0%  | \$103,000  
  | 106.0%   
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  | 204  
   | 19  | 29  
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   | _  |  | 0.0%   |
|                      | YTD:             | YTD: -  D/TH) 1  YTD: 9  TTD: -  YTD: - | TTD:  - 0.0%  YTD: - 0.0%  D/TH) | TTD: - 0.0% | YTD:       - 0.0%       - 0.0%         D/TH)       1 0.0%       \$200,000       -53.8%         YTD:       9 12.5%       \$963,000       -38.7%         YTD:       9 28.6%       \$963,000       -53.8%         YTD:       - 0.0%       \$963,000       -33.1%         - 0.0%       - 0.0%       - 100.0%         YTD:       - 100.0%       - 100.0%         YTD:       - 0.0%       - 0.0%         YTD:       - 0.0%       - 0.0% | TTD: - 0.0% - 0 | YTD:         - 0.0%         - 0.0%         - 0.0%           D/TH)         1 0.0%         \$200,000         -53.8%         \$200,000         -53.8%           YTD:         9 12.5%         \$963,000         -38.7%         \$107,000         -45.5%           YTD:         9 28.6%         \$963,000         -53.8%         \$200,000         -53.8%           YTD:         9 28.6%         \$963,000         -33.1%         \$107,000         -48.0%           YTD:         - 100.0%         - 100.0%         - 100.0%         - 100.0%           YTD:         - 0.0%         - 100.0%         - 100.0%           YTD:         - 0.0%         - 0.0%         - 0.0%           YTD:         - 0.0%         - 0.0%         - 0.0% <td>YTD:         - 0.0%<!--</td--><td>YTD:         - 0.0%         - 0.0%         - 0.0%         - 0.0%           D/TH)         1 0.0%         \$200,000         -53.8%         \$200,000         -53.8%         \$200,000         -53.8%         \$200,000         -53.8%         \$200,000         -53.8%         \$200,000         -53.8%         \$107,000         -45.5%         \$103,000         13.5%           YTD:         9 12.5%         \$963,000         -38.7%         \$107,000         -45.5%         \$103,000         13.5%           YTD:         9 28.6%         \$963,000         -33.1%         \$107,000         -48.0%         \$103,000         106.0%           YTD:         9 28.6%         \$963,000         -33.1%         \$107,000         -48.0%         \$103,000         106.0%           YTD:         - 0.0%         - 0.0%         - 0.0%         - 0.0%         \$103,000         106.0%           YTD:         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%           YTD:         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%           YTD:         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%           YTD:         - 0.0%         <th< td=""><td>YTD:         - 0.0%<!--</td--><td>YTD:         - 0.0%         - 20.0%         - 10.0%         \$103,000         - 13.8%         \$132         4.3%         4.3%         YTD:         9 28.6%         \$963,000         - 53.8%         \$200,000         - 53.8%         \$200,000         - 53.8%         \$200,000         - 53.8%         \$132         4.3%         4.3%         YTD:         9 28.6%         \$963,000         - 33.8%         \$200,000         - 53.8%         \$200,000         - 53.8%         \$103,000         106.0%         \$65         - 20.0%         YTD:         - 100.0%         - 0.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 0.0%         - 0.0%         - 0.0%         <t< td=""><td>YTD:         - 0.0%  
      - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%<!--</td--><td>YTD:         - 0.0%<!--</td--><td>YTD:         - 0.0%</td></td></td></t<><td>YTD:         - 0.0%<td>YTD:         - 0.0%</td></td></td></td></th<></td></td> | YTD:         - 0.0% </td <td>YTD:         - 0.0%         - 0.0%         - 0.0%         - 0.0%           D/TH)         1 0.0%         \$200,000         -53.8%         \$200,000         -53.8%         \$200,000         -53.8%         \$200,000         -53.8%         \$200,000         -53.8%         \$200,000         -53.8%         \$107,000         -45.5%         \$103,000         13.5%           YTD:         9 12.5%         \$963,000         -38.7%         \$107,000         -45.5%         \$103,000         13.5%           YTD:         9 28.6%         \$963,000         -33.1%         \$107,000         -48.0%         \$103,000         106.0%           YTD:         9 28.6%         \$963,000         -33.1%         \$107,000         -48.0%         \$103,000         106.0%           YTD:         - 0.0%         - 0.0%         - 0.0%         - 0.0%         \$103,000         106.0%           YTD:         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%           YTD:         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%           YTD:         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%           YTD:         - 0.0%         <th< td=""><td>YTD:         - 0.0%<!--</td--><td>YTD:         - 0.0%         - 20.0%         - 10.0%         \$103,000         - 13.8%         \$132         4.3%         4.3%         YTD:         9 28.6%         \$963,000         - 53.8%         \$200,000         - 53.8%         \$200,000         - 53.8%         \$200,000         - 53.8%         \$132         4.3%         4.3%         YTD:         9 28.6%         \$963,000         - 33.8%         \$200,000         - 53.8%         \$200,000         - 53.8% 
       \$103,000         106.0%         \$65         - 20.0%         YTD:         - 100.0%         - 0.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 0.0%         - 0.0%         - 0.0%         <t< td=""><td>YTD:         - 0.0%<!--</td--><td>YTD:         - 0.0%<!--</td--><td>YTD:         - 0.0%</td></td></td></t<><td>YTD:         - 0.0%<td>YTD:         - 0.0%</td></td></td></td></th<></td> | YTD:         - 0.0%         - 0.0%         - 0.0%         - 0.0%           D/TH)         1 0.0%         \$200,000         -53.8%         \$200,000         -53.8%         \$200,000         -53.8%         \$200,000         -53.8%         \$200,000         -53.8%         \$200,000         -53.8%         \$107,000         -45.5%         \$103,000         13.5%           YTD:         9 12.5%         \$963,000         -38.7%         \$107,000         -45.5%         \$103,000         13.5%           YTD:         9 28.6%         \$963,000         -33.1%         \$107,000         -48.0%         \$103,000         106.0%           YTD:         9 28.6%         \$963,000         -33.1%         \$107,000         -48.0%         \$103,000         106.0%           YTD:         - 0.0%         - 0.0%         - 0.0%         - 0.0%         \$103,000         106.0%           YTD:         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%           YTD:         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%           YTD:         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%           YTD:         - 0.0% <th< td=""><td>YTD:         - 0.0%<!--</td--><td>YTD:         - 0.0%         - 20.0%         - 10.0%         \$103,000         - 13.8%         \$132         4.3%         4.3%         YTD:         9 28.6%         \$963,000         - 53.8%         \$200,000         - 53.8%         \$200,000         - 53.8% 
       \$200,000         - 53.8%         \$132         4.3%         4.3%         YTD:         9 28.6%         \$963,000         - 33.8%         \$200,000         - 53.8%         \$200,000         - 53.8%         \$103,000         106.0%         \$65         - 20.0%         YTD:         - 100.0%         - 0.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 0.0%         - 0.0%         - 0.0%         <t< td=""><td>YTD:         - 0.0%<!--</td--><td>YTD:         - 0.0%<!--</td--><td>YTD:         - 0.0%</td></td></td></t<><td>YTD:         - 0.0%<td>YTD:         - 0.0%</td></td></td></td></th<> | YTD:         - 0.0% </td <td>YTD:         - 0.0%         - 20.0%         - 10.0%         \$103,000         - 13.8%         \$132         4.3%         4.3%         YTD:         9 28.6%         \$963,000         - 53.8%         \$200,000         - 53.8%         \$200,000         - 53.8%         \$200,000         - 53.8%         \$132         4.3%         4.3%         YTD:         9 28.6%         \$963,000         - 33.8%         \$200,000         - 53.8%         \$200,000         - 53.8%         \$103,000         106.0%         \$65         - 20.0%         YTD:         - 100.0%         - 0.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 0.0%         - 0.0%         - 0.0%         <t< td=""><td>YTD:         - 0.0%         -
0.0%         - 0.0%<!--</td--><td>YTD:         - 0.0%<!--</td--><td>YTD:         - 0.0%</td></td></td></t<><td>YTD:         - 0.0%<td>YTD:         - 0.0%</td></td></td> | YTD:         - 0.0%         - 20.0%         - 10.0%         \$103,000         - 13.8%         \$132         4.3%         4.3%         YTD:         9 28.6%         \$963,000         - 53.8%         \$200,000         - 53.8%         \$200,000         - 53.8%         \$200,000         - 53.8%         \$132         4.3%         4.3%         YTD:         9 28.6%         \$963,000         - 33.8%         \$200,000         - 53.8%         \$200,000         - 53.8%         \$103,000         106.0%         \$65         - 20.0%         YTD:         - 100.0%         - 0.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 100.0%         - 0.0%         - 0.0%         - 0.0% <t< td=""><td>YTD:         - 0.0%<!--</td--><td>YTD:         - 0.0%<!--</td--><td>YTD:         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0%         - 0.0% 
       - 0.0%         - 0.0%</td></td></td></t<> <td>YTD:         - 0.0%<td>YTD:         - 0.0%</td></td> | YTD:         - 0.0% </td <td>YTD:         - 0.0%<!--</td--><td>YTD:         - 0.0%</td></td> | YTD:         - 0.0% </td <td>YTD:         - 0.0%         -
0.0%</td> | YTD:         - 0.0% | YTD:         - 0.0% <td>YTD:         - 0.0%</td> | YTD:         - 0.0% |

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Property Type	!	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exi	isting)																
Residential (SF/COND/TH)		186	18.5%	\$36,784,791	21.7%	\$197,768	2.7%	\$176,500	-0.8%	\$107	7.5%	62	198	403	149	3.1	96.3%
	YTD:	808	16.9%	\$150,718,220	13.4%	\$186,532	-3.0%	\$169,250	0.9%	\$103	3.6%	73	1,041	406	863		95.1%
Single Family		180	16.9%	\$35,816,108	20.6%	\$198,978	3.2%	\$179,000	0.3%	\$108	7.4%	62	194	388	146	3.1	96.3%
	YTD:	788	16.9%	\$147,713,212	13.2%	\$187,453	-3.2%	\$169,900	0.5%	\$103	3.5%	73	1,012	392	842		95.1%
Townhouse		6	100.0%	\$982,000	83.4%	\$163,667	-8.3%	\$169,500	19.0%	\$100	16.4%	61	1	8	3	2.5	95.4%
	YTD:	16	6.7%	\$2,460,900	12.5%	\$153,806	5.5%	\$163,000	22.6%	\$95	9.0%	84	20	9	18		93.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	7	-	10.5	0.0%
	YTD:	4	100.0%	\$557,000	119.9%	\$139,250	10.0%	\$131,000	3.5%	\$83	4.5%	47	9	4	3		94.3%
<b>Existing Home</b>																	
Residential (SF/C	OND/TH)	168	19.2%	\$32,147,496	20.9%	\$191,354	1.5%	\$169,950	-2.9%	\$104	7.9%	59	178	356	137	3.0	96.1%
	YTD:	730	17.0%	\$132,418,651	13.2%	\$181,395	-3.3%	\$164,000	2.6%	\$100	3.8%	68	948	360	782		94.6%
Single Family		161	16.7%	\$30,983,979	18.9%	\$192,447	1.9%	\$169,950	-3.0%	\$105	7.8%	59	174	341	134	3.0	96.1%
	YTD:	709	16.8%	\$129,229,858	12.8%	\$182,271	-3.5%	\$164,000	2.5%	\$100	3.7%	68	919	346	761		94.6%
Townhouse		6	100.0%	\$982,000	83.4%	\$163,667	-8.3%	\$169,500	19.0%	\$100	16.4%	61	1	8	3	2.5	95.4%
	YTD:	16	6.7%	\$2,460,900	12.5%	\$153,806	5.5%	\$163,000	22.6%	\$95	9.0%	84	20	9	18		93.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	7	-	10.5	0.0%
	YTD:	4	100.0%	\$557,000	119.9%	\$139,250	10.0%	\$131,000	3.5%	\$83	4.5%	47	9	4	3		94.3%
New Construction	<u> </u>																
Residential (SF/COND/TH)		18	12.5%	\$4,632,767	27.2%	\$257,376	13.1%	\$254,950	16.7%	\$135	5.5%	89	20	47	12	4.1	97.9%
	YTD:	78	16.4%	\$18,280,622	14.9%	\$234,367	-1.3%	\$221,900	0.0%	\$132	2.0%	119	93	46	81		99.4%
Single Family		18	12.5%	\$4,632,767	27.2%	\$257,376	13.1%	\$254,950	16.7%	\$135	5.5%	89	20	47	12	4.1	97.9%
	YTD:	78	16.4%	\$18,280,622	14.9%	\$234,367	-1.3%	\$221,900	0.0%	\$132	2.0%	119	93	46	81		99.4%
Townhouse	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

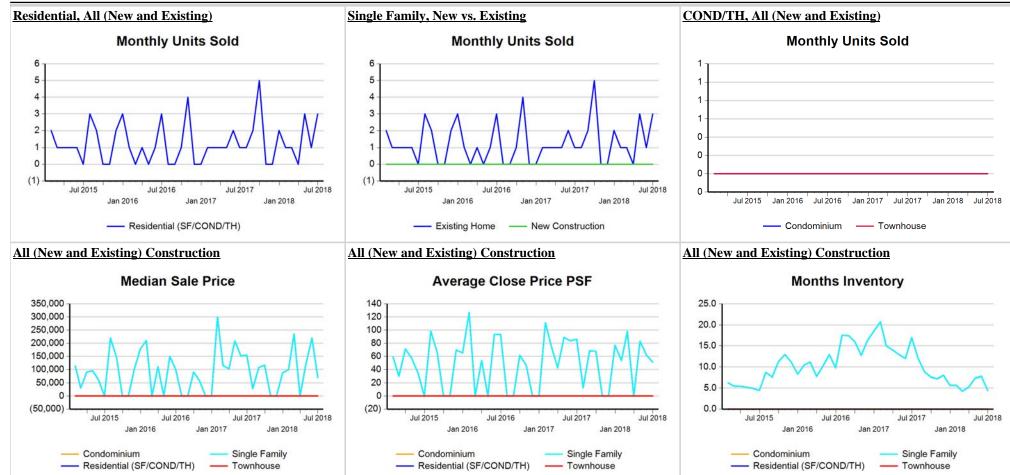
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

#### Trend Analysis By County: Coke County



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.





<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### **Trend Analysis By County: Crockett County**



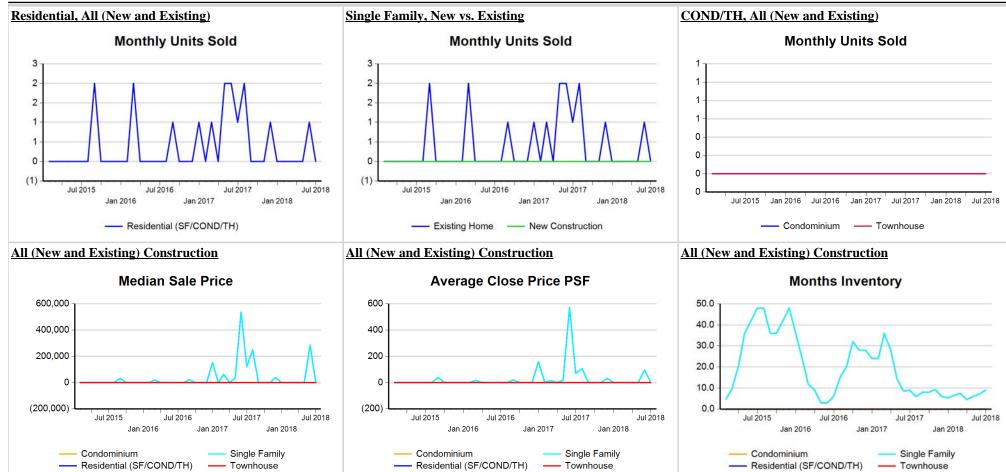
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Irion County** 



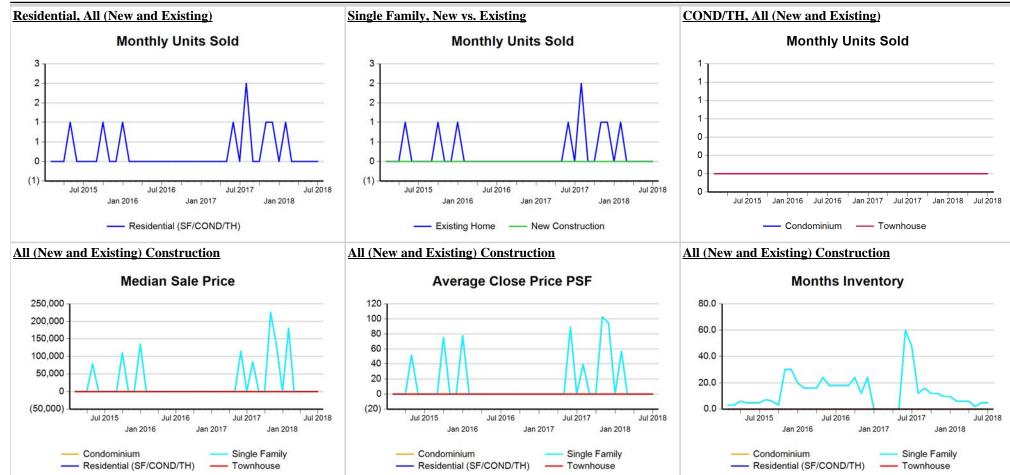
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.





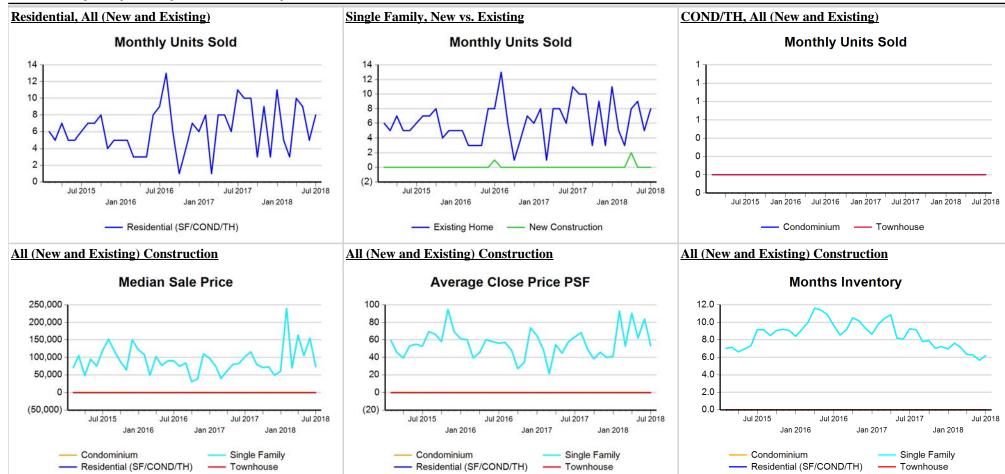
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.





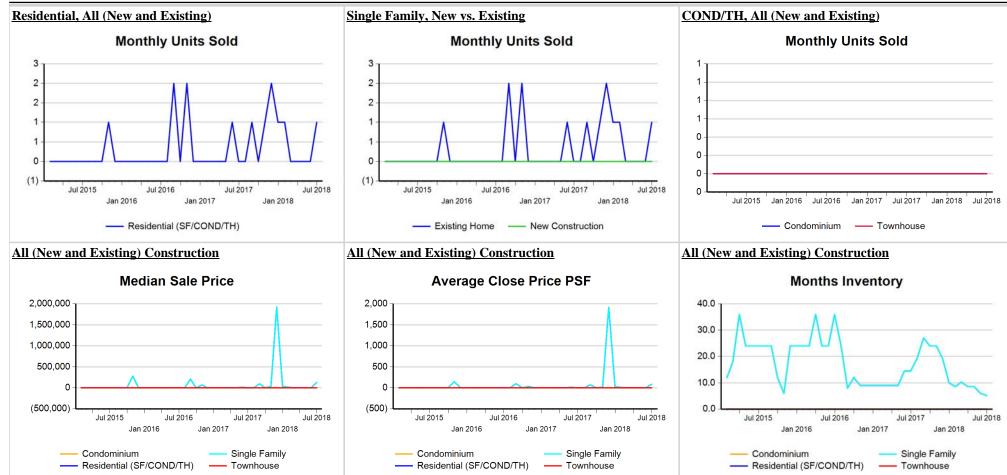
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### **Trend Analysis By County: Runnels County**



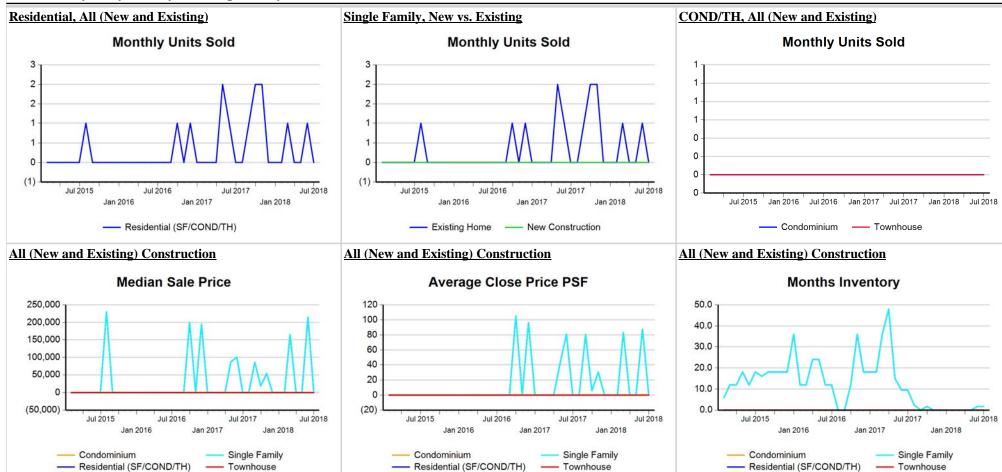
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.





<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Sterling County** 



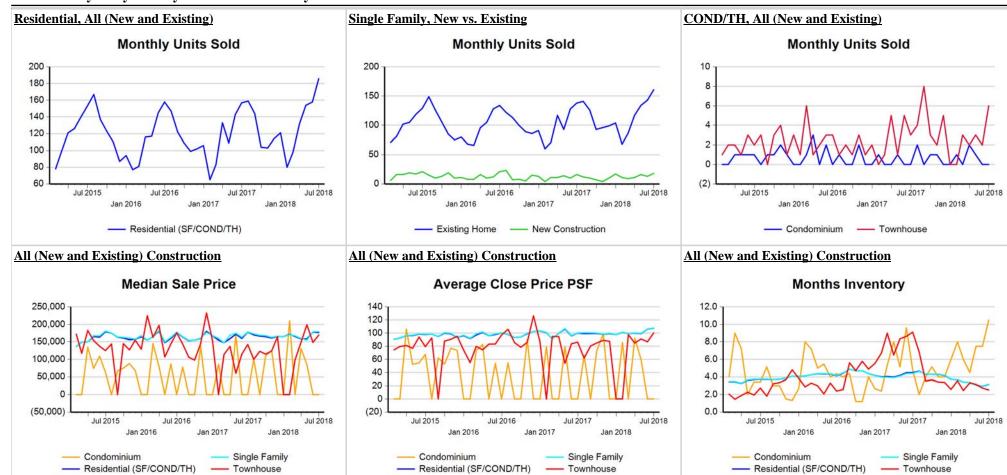
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### **Trend Analysis By County: Sutton County**



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Tom Green County

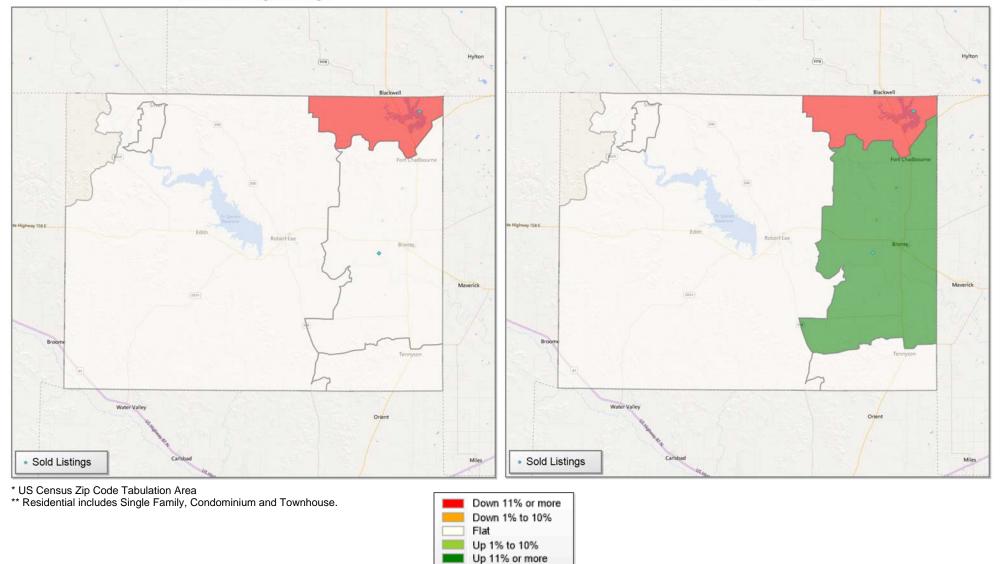


<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

## Comparison By Zip Code\* in Coke County

#### Residential\*\* Closed Sales YoY Percentage Change

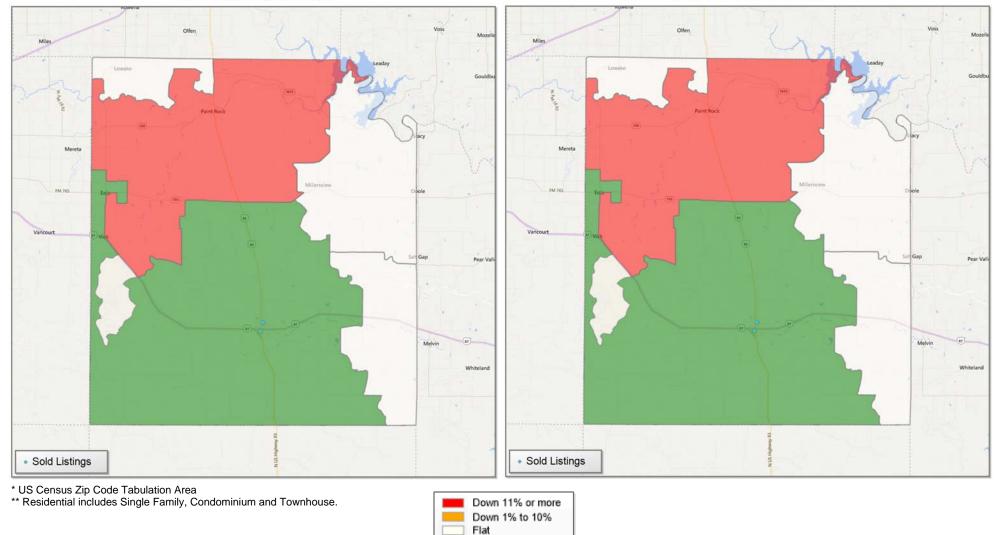
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



## **Comparison By Zip Code\* in Concho County**

### Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



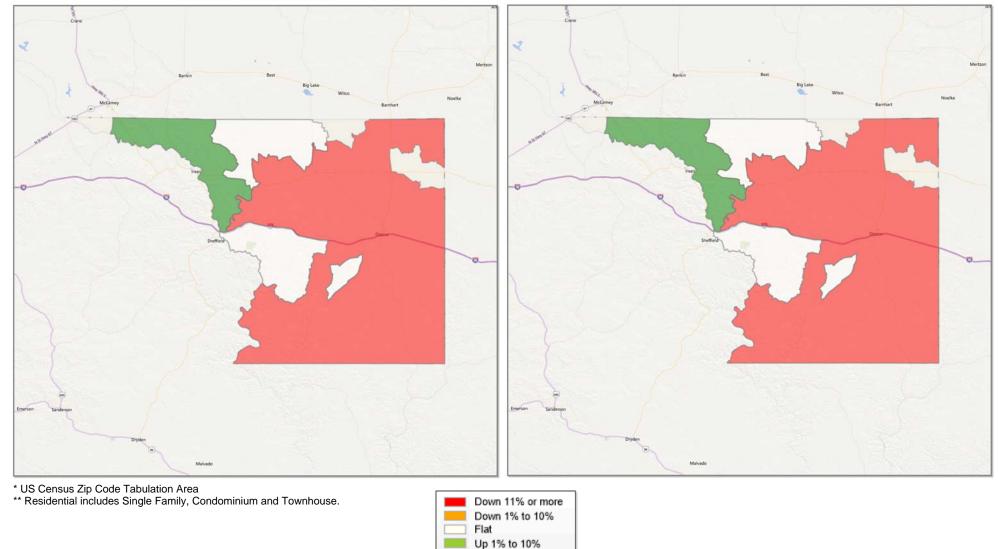
Up 1% to 10% Up 11% or more

Produced by: Real Estate Center at Texas A&M University Data: San Angelo Association of REALTORS 7/7/2018

# **Comparison By Zip Code\* in Crockett County**

#### Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

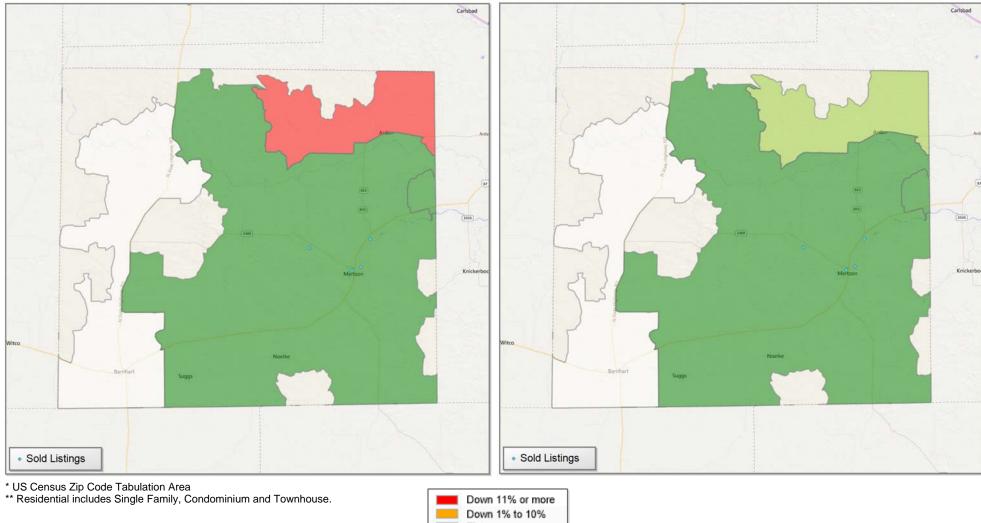


Up 11% or more

## **Comparison By Zip Code\* in Irion County**

#### Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

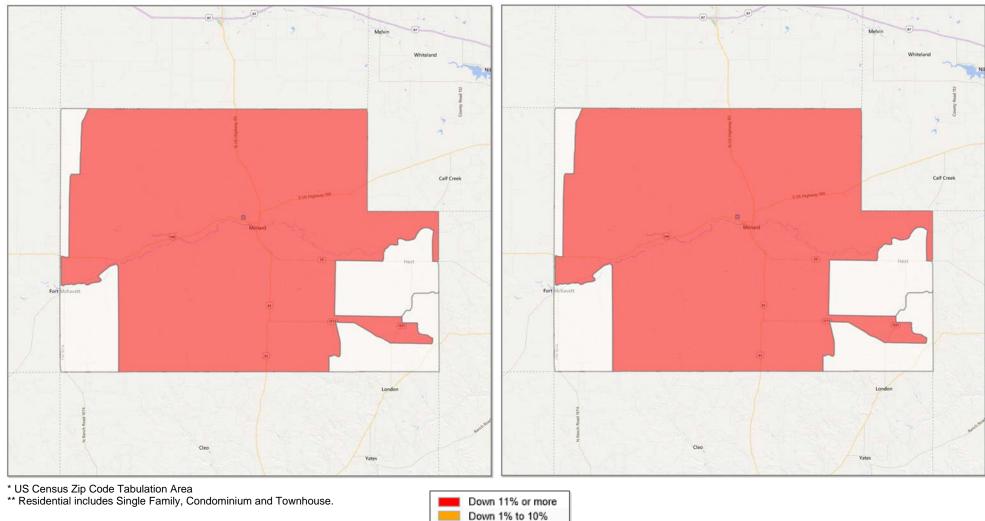




## **Comparison By Zip Code\* in Menard County**

### Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



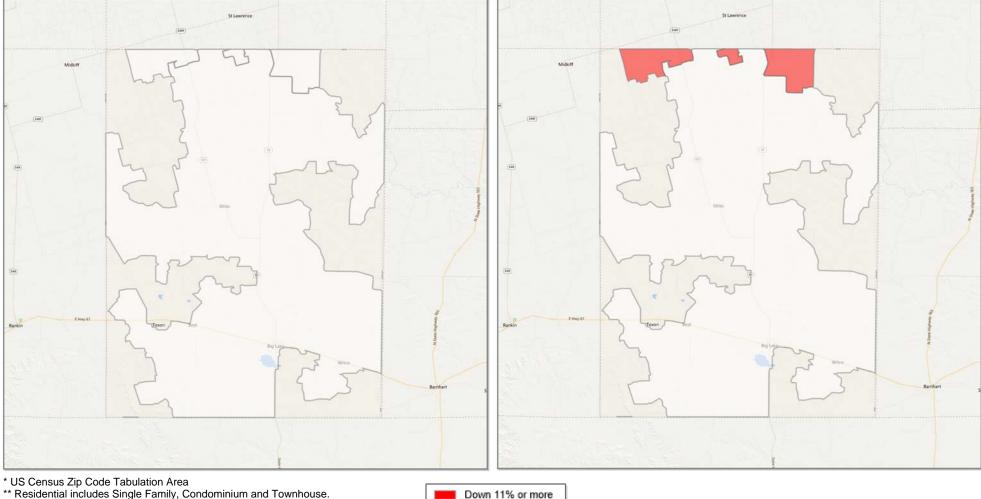
Flat

Up 1% to 10% Up 11% or more

## Comparison By Zip Code\* in Reagan County

Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

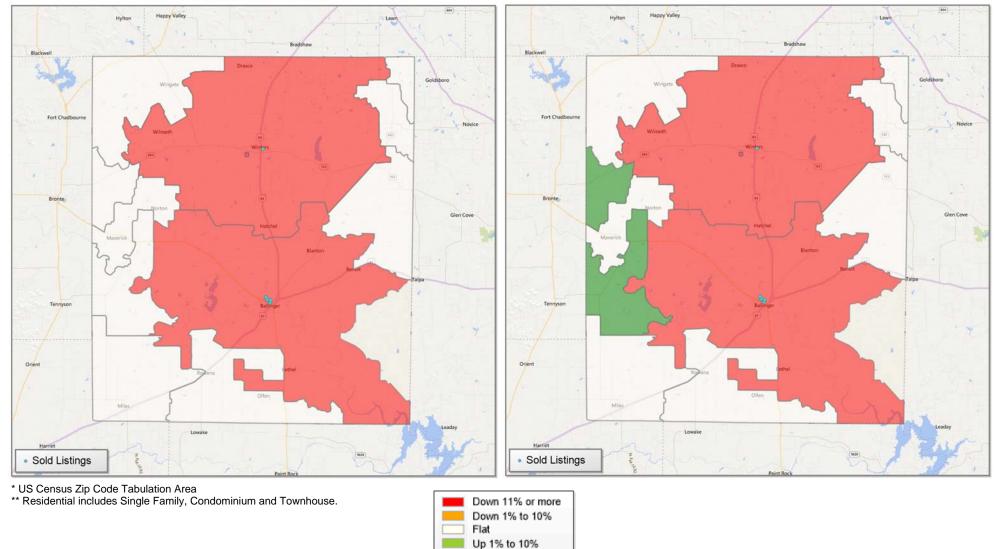




### Comparison By Zip Code\* in Runnels County

#### Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

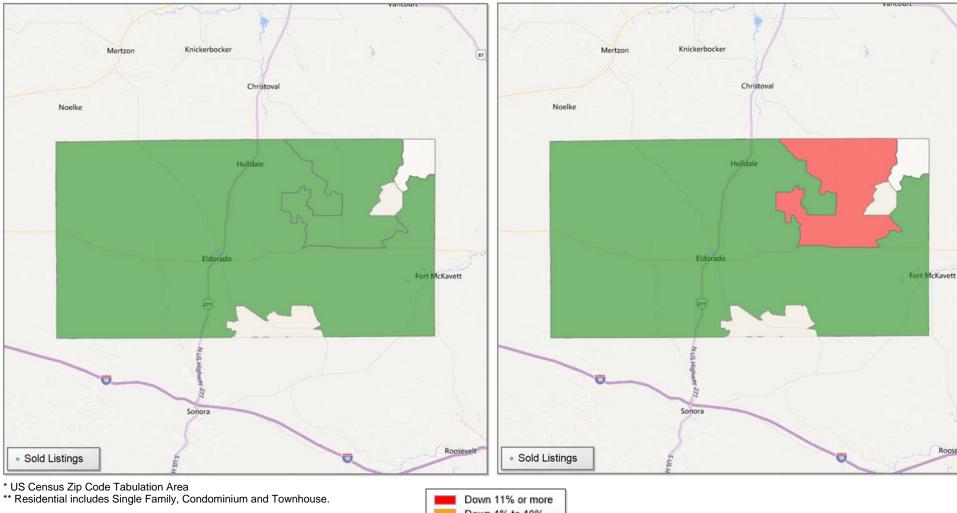


Up 11% or more

### Comparison By Zip Code\* in Schleicher County

#### Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

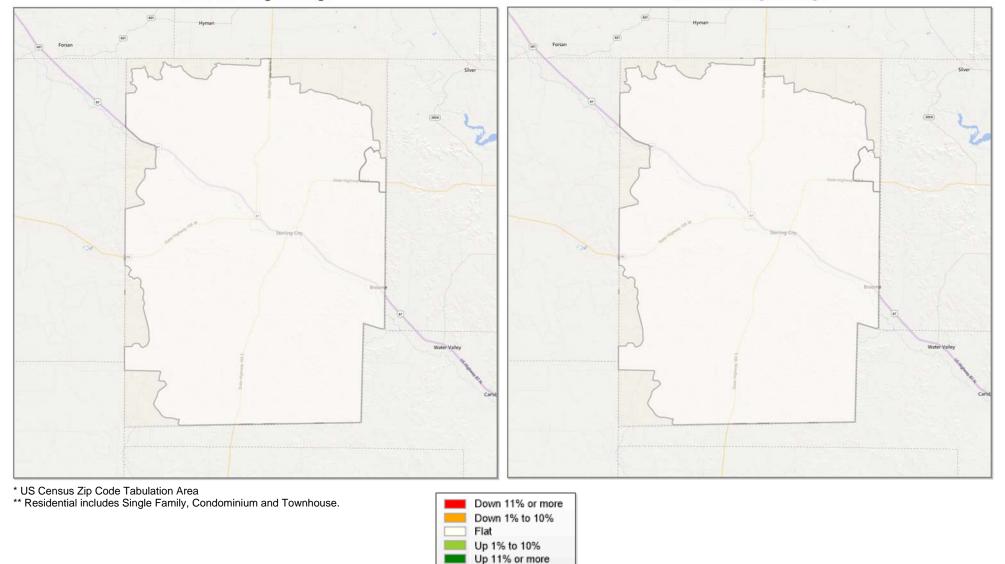




## Comparison By Zip Code\* in Sterling County

Residential\*\* Closed Sales YoY Percentage Change

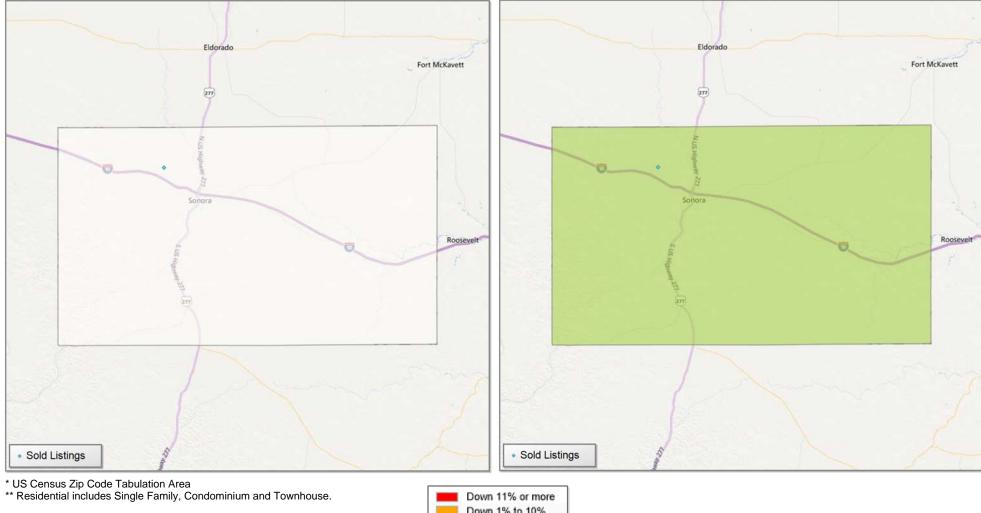
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



### Comparison By Zip Code\* in Sutton County

Residential\*\* Closed Sales YoY Percentage Change

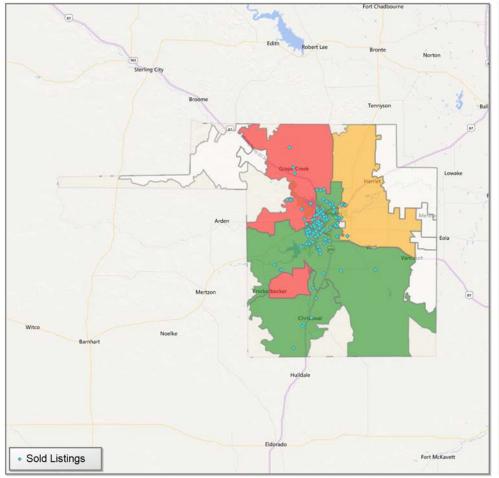
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

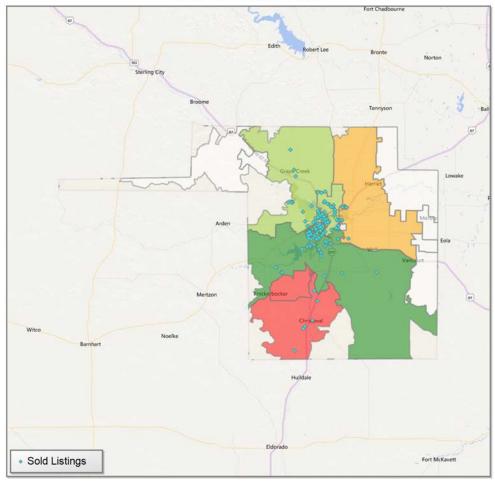


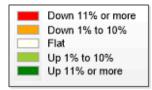


### **Comparison By Zip Code\* in Tom Green County**

#### Residential\*\* Closed Sales **YoY Percentage Change**





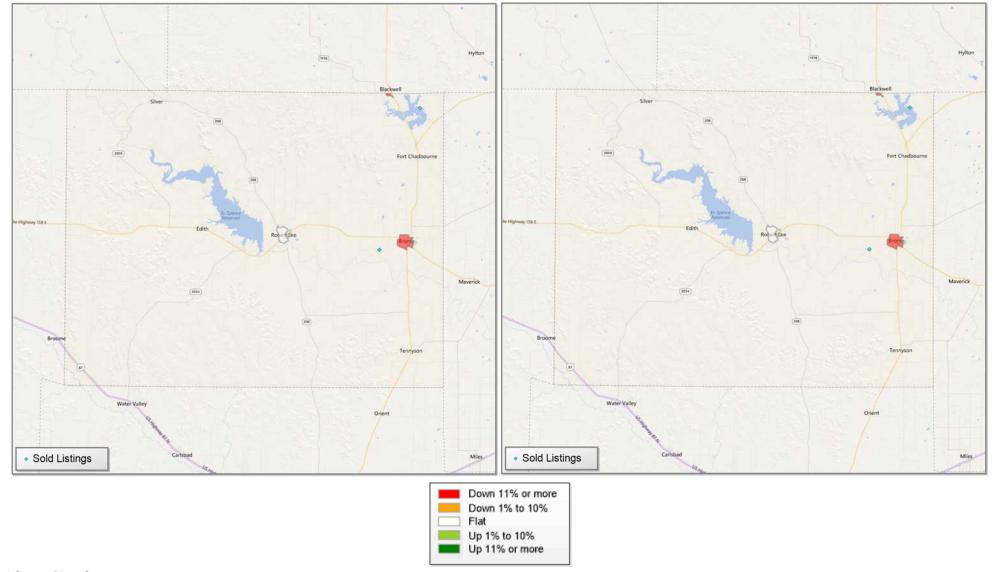


<sup>\*</sup> US Census Zip Code Tabulation Area

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### **Comparison By Local Market Area\* in Coke County**

Residential\*\* Closed Sales YoY Percentage Change

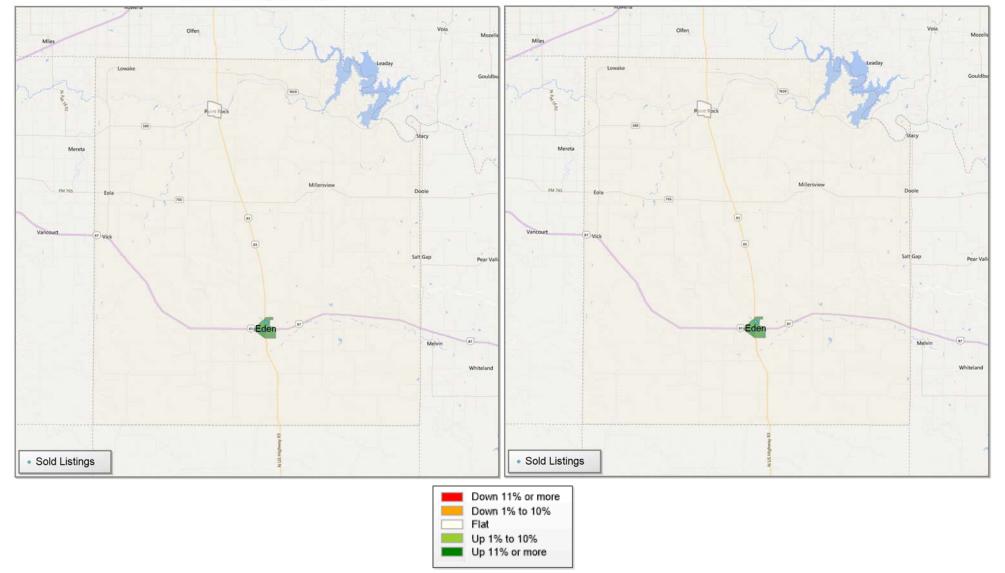


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### **Comparison By Local Market Area\* in Concho County**

Residential\*\* Closed Sales YoY Percentage Change

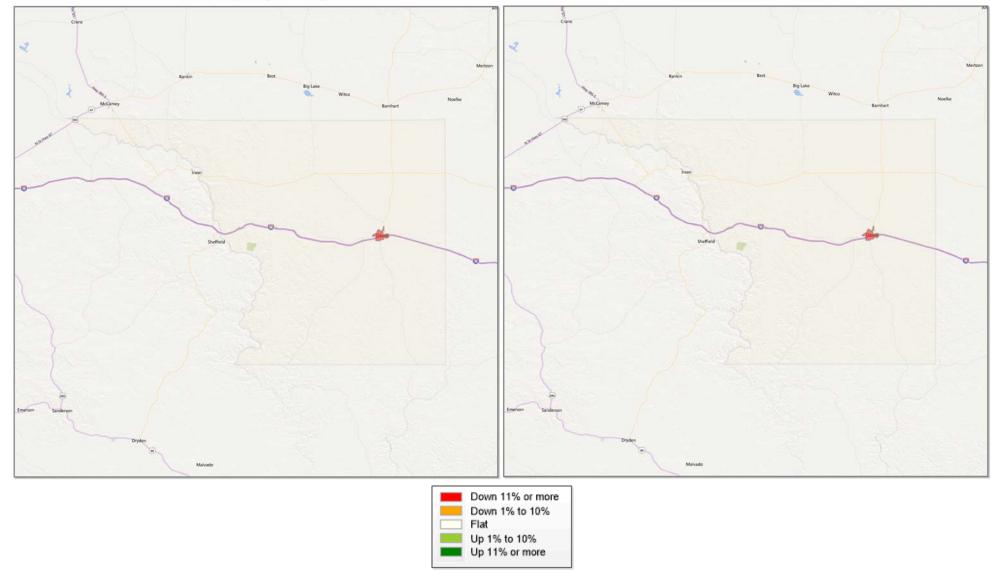


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### **Comparison By Local Market Area\* in Crockett County**

Residential\*\* Closed Sales YoY Percentage Change

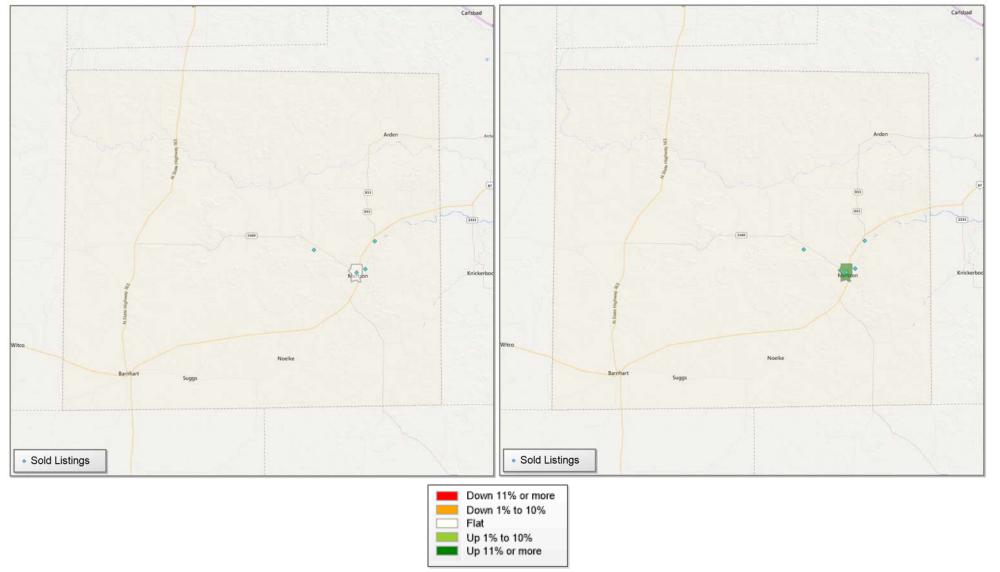


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### **Comparison By Local Market Area\* in Irion County**

Residential\*\* Closed Sales YoY Percentage Change

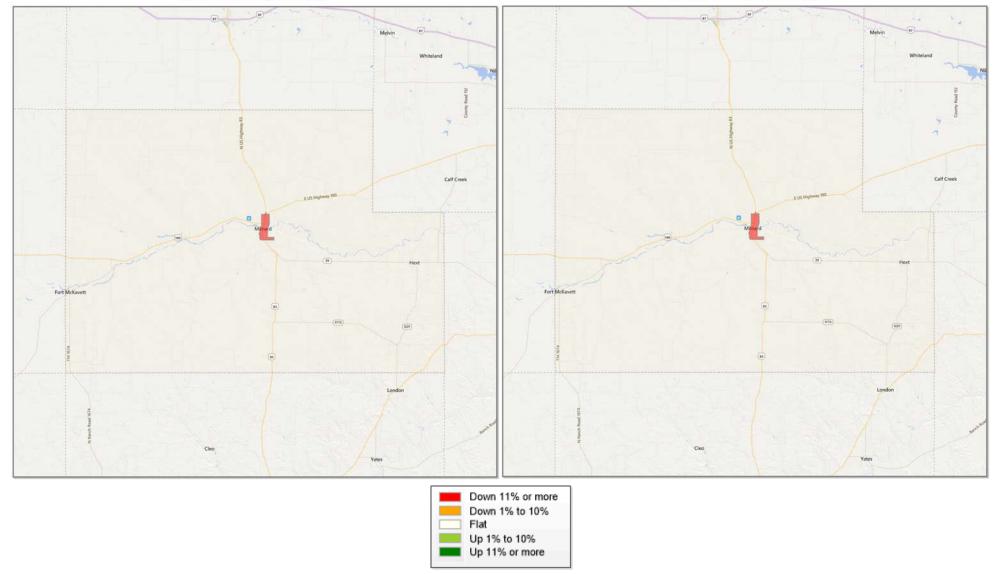


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### **Comparison By Local Market Area\* in Menard County**

Residential\*\* Closed Sales YoY Percentage Change



<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### Comparison By Local Market Area\* in Reagan County

Residential\*\* Closed Sales YoY Percentage Change

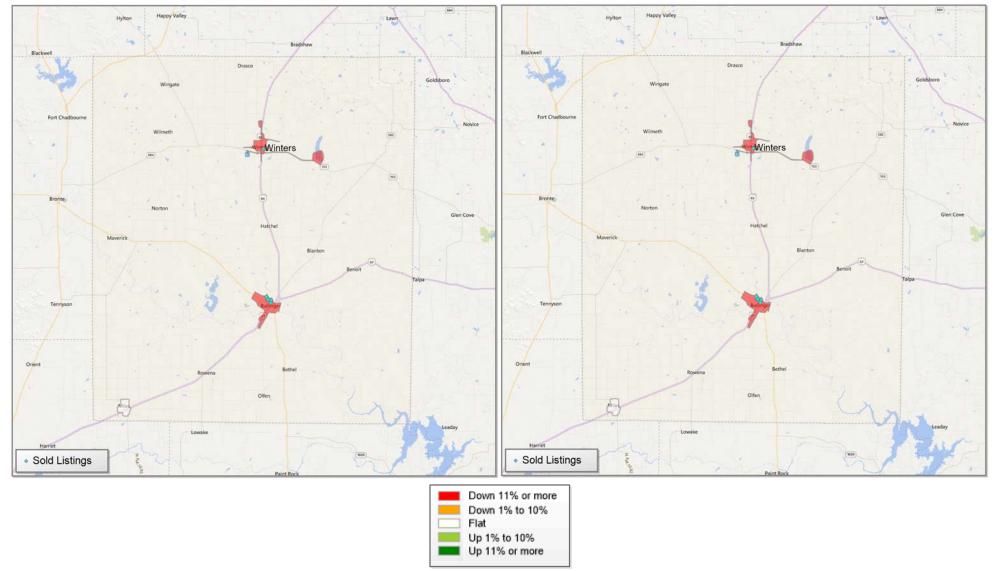


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### **Comparison By Local Market Area\* in Runnels County**

Residential\*\* Closed Sales YoY Percentage Change

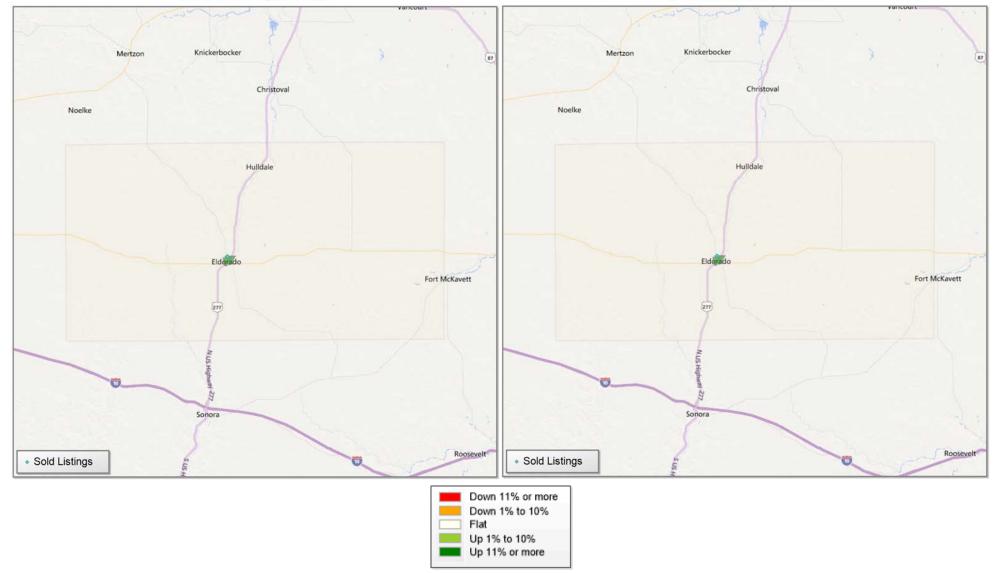


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### **Comparison By Local Market Area\* in Schleicher County**

Residential\*\* Closed Sales YoY Percentage Change

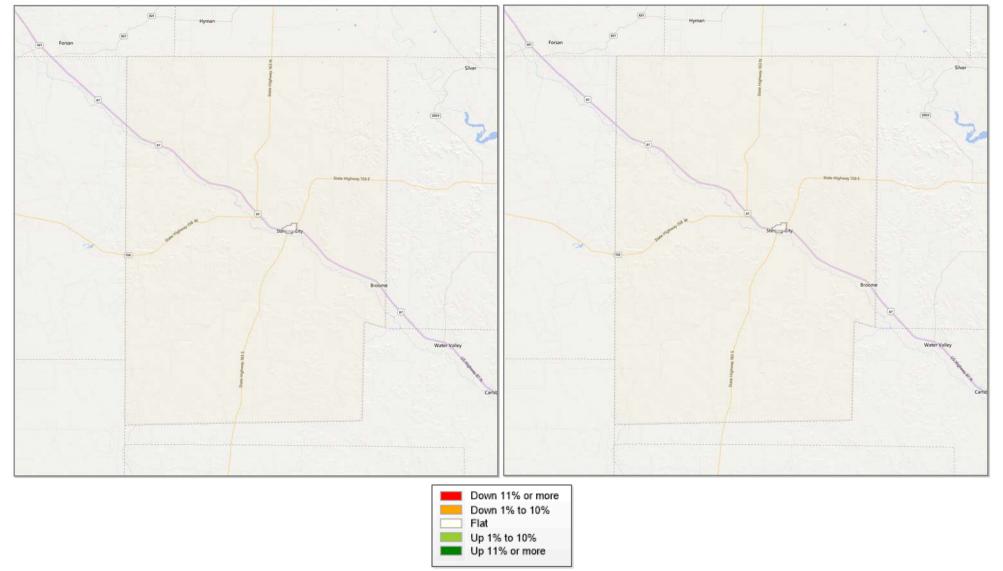


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### **Comparison By Local Market Area\* in Sterling County**

Residential\*\* Closed Sales YoY Percentage Change

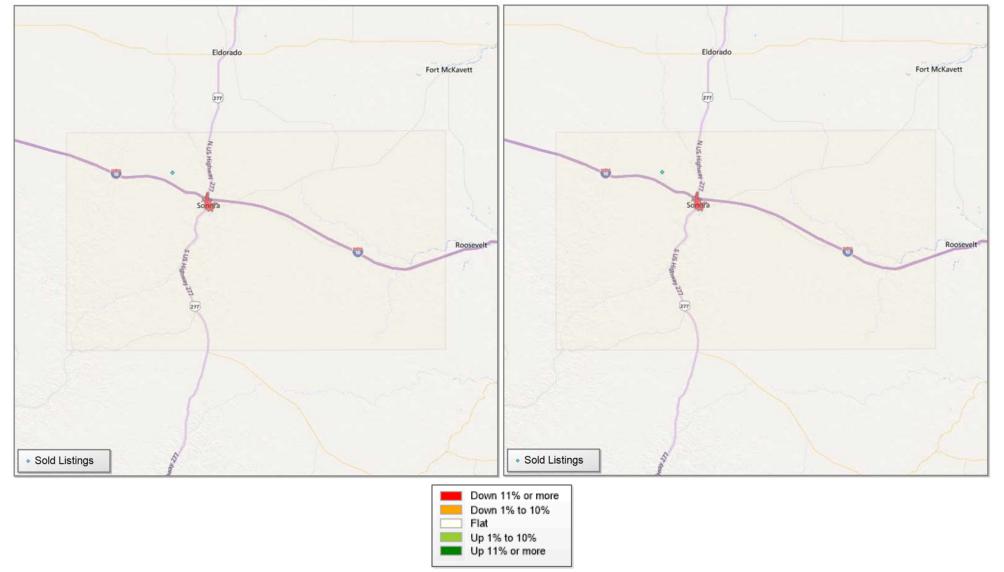


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### **Comparison By Local Market Area\* in Sutton County**

Residential\*\* Closed Sales YoY Percentage Change



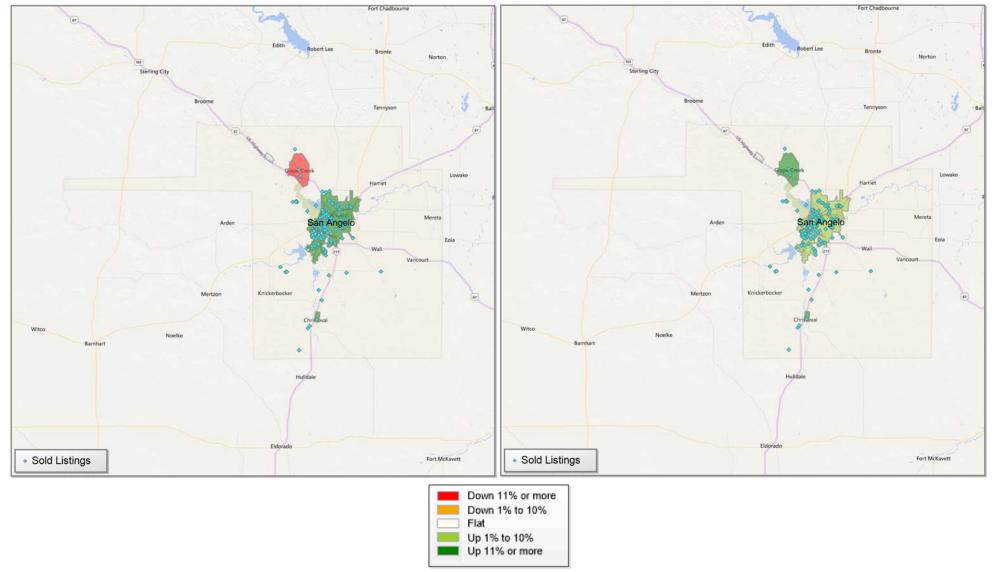
<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### **Comparison By Local Market Area\* in Tom Green County**

#### Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

Market Analysis By Local Market Area\*: Ballinger

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	ng)																
Residential (SF/CON	D/TH)	7	-12.5%	\$536,200	-48.9%	\$76,600	-41.6%	\$75,500	-33.6%	\$57	-16.7%	99	6	33	3	6.7	94.0%
	YTD:	31	6.9%	\$3,685,325	42.9%	\$118,881	33.7%	\$89,950	19.9%	\$66	20.7%	118	40	37	27		89.3%
Single Family		7	-12.5%	\$536,200	-48.9%	\$76,600	-41.6%	\$75,500	-33.6%	\$57	-16.7%	99	6	33	3	6.7	94.0%
	YTD:	31	6.9%	\$3,685,325	42.9%	\$118,881	33.7%	\$89,950	19.9%	\$66	20.7%	118	40	37	27		89.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	<del>-</del>	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	D/TH)	7	-12.5%	\$536,200	-48.9%	\$76,600	-41.6%	\$75,500	-33.6%	\$57	-16.7%	99	6	33	3	6.7	94.0%
	YTD:	31	6.9%	\$3,685,325	42.9%	\$118,881	33.7%	\$89,950	19.9%	\$66	20.7%	118	40	37	27		89.3%
Single Family		7	-12.5%	\$536,200	-48.9%	\$76,600	-41.6%	\$75,500	-33.6%	\$57	-16.7%	99	6	33	3	6.7	94.0%
	YTD:	31	6.9%	\$3,685,325	42.9%	\$118,881	33.7%	\$89,950	19.9%	\$66	20.7%	118	40	37	27		89.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	D/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

<sup>\*</sup> Local Market Area Code: 52; Type: Census Place Group

<sup>\*\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Big Lake

Property Type		Closed Sales**	Y	oY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	ting)																	
Residential (SF/CC	ND/TH)	-	-	0.0%	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	1	2	1	6.0	0.0%
	YTD:	1	1	0.0%	\$180,000	56.5%	\$180,000	56.5%	\$180,000	56.5%	\$57	-36.2%	337	4	2	3		73.5%
Single Family		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	1	6.0	0.0%
	YTD:	1	1	0.0%	\$180,000	56.5%	\$180,000	56.5%	\$180,000	56.5%	\$57	-36.2%	337	4	2	3		73.5%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CC	ND/TH)	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	1	6.0	0.0%
	YTD:	1	1	0.0%	\$180,000	56.5%	\$180,000	56.5%	\$180,000	56.5%	\$57	-36.2%	337	4	2	3		73.5%
Single Family		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	1	6.0	0.0%
	YTD:	1	1	0.0%	\$180,000	56.5%	\$180,000	56.5%	\$180,000	56.5%	\$57	-36.2%	337	4	2	3		73.5%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																	
Residential (SF/CC	ND/TH)	-	-	0.0%	_	0.0%	-	0.0%	=	0.0%	-	0.0%	-	-	=	-	-	0.0%
	YTD:	-	-	0.0%	_	0.0%	-	0.0%	=	0.0%	-	0.0%	-	-	=	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 85; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Blackwell

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existing	<u>ng)</u>															,	
Residential (SF/CON	ID/TH)		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-	-	- 0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-		0.0%
Single Family			100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-	-	- 0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	ID/TH)		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-	-	- 0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-		0.0%
Single Family			100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-	-	- 0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ID/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	_	_	-	-		0.0%

<sup>\*</sup> Local Market Area Code: 90; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By Local Market Area\*: Bronte** 

Property Type		Closed Sales**	,	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																	
Residential (SF/C0	OND/TH)	•	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	3	-	4.0	0.0%
	YTD:	4	4	-55.6%	\$248,000	-68.2%	\$62,000	-28.4%	\$62,500	25.0%	\$38	-21.4%	318	3	4	4		72.0%
Single Family			-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	3	-	4.0	0.0%
	YTD:	4	4	-55.6%	\$248,000	-68.2%	\$62,000	-28.4%	\$62,500	25.0%	\$38	-21.4%	318	3	4	4		72.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/C0	OND/TH)		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	3	-	4.0	0.0%
	YTD:	4	4	-55.6%	\$248,000	-68.2%	\$62,000	-28.4%	\$62,500	25.0%	\$38	-21.4%	318	3	4	4		72.0%
Single Family			-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	3	-	4.0	0.0%
	YTD:	4	4	-55.6%	\$248,000	-68.2%	\$62,000	-28.4%	\$62,500	25.0%	\$38	-21.4%	318	3	4	4		72.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																	
Residential (SF/C0	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family	_		-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%	_	0.0%	_	0.0%	-	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 118; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Carlsbad

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existin	<u>ig)</u>																	
Residential (SF/CONI	D/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-	18.0	0.0%
	YTD:		2	100.0%	\$129,000	100.0%	\$64,500	100.0%	\$64,500	100.0%	\$54	100.0%	154	2	2	2		67.7%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-	18.0	0.0%
	YTD:		2	100.0%	\$129,000	100.0%	\$64,500	100.0%	\$64,500	100.0%	\$54	100.0%	154	2	2	2		67.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CONI	D/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-	18.0	0.0%
	YTD:		2	100.0%	\$129,000	100.0%	\$64,500	100.0%	\$64,500	100.0%	\$54	100.0%	154	2	2	2		67.7%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	3	-	18.0	0.0%
	YTD:		2	100.0%	\$129,000	100.0%	\$64,500	100.0%	\$64,500	100.0%	\$54	100.0%	154	2	2	2		67.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CONI	D/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	-	_		0.0%

<sup>\*</sup> Local Market Area Code: 162; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Christoval

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																		
Residential (SF/COND/T	H)		1	100.0%	\$110,000	100.0%	\$110,000	100.0%	\$110,000	100.0%	\$117	100.0%	69	2	5	1	12.0	95.7%
$\mathbf{Y}^{r}$	ΓD:		4	300.0%	\$334,000	79.1%	\$83,500	-55.2%	\$92,000	-50.7%	\$66	-31.8%	68	9	4	6		89.2%
Single Family			1	100.0%	\$110,000	100.0%	\$110,000	100.0%	\$110,000	100.0%	\$117	100.0%	69	2	5	1	12.0	95.7%
$\mathbf{Y}^{r}$	ΓD:		4	300.0%	\$334,000	79.1%	\$83,500	-55.2%	\$92,000	-50.7%	\$66	-31.8%	68	9	4	6		89.2%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
$\mathbf{Y}^{r}$	ΓD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ΓD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/COND/T	H)		1	100.0%	\$110,000	100.0%	\$110,000	100.0%	\$110,000	100.0%	\$117	100.0%	69	2	5	1	12.0	95.7%
Y	ΓD:		4	300.0%	\$334,000	79.1%	\$83,500	-55.2%	\$92,000	-50.7%	\$66	-31.8%	68	9	4	6		89.2%
Single Family			1	100.0%	\$110,000	100.0%	\$110,000	100.0%	\$110,000	100.0%	\$117	100.0%	69	2	5	1	12.0	95.7%
Y	ΓD:		4	300.0%	\$334,000	79.1%	\$83,500	-55.2%	\$92,000	-50.7%	\$66	-31.8%	68	9	4	6		89.2%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ΓD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ΓD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/T	H)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ΓD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ΓD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ΓD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	ΓD:		_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	_		0.0%

<sup>\*</sup> Local Market Area Code: 183; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Eden

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	ting)																
Residential (SF/CO	ND/TH)	3	100.0%	\$284,000	100.0%	\$94,667	100.0%	\$70,000	100.0%	\$51	100.0%	245	-	2	1	2.7	78.89
	YTD:	6	200.0%	\$635,500	104.0%	\$105,917	-32.0%	\$105,750	-32.1%	\$67	2.2%	142	5	5	4		83.5%
Single Family		3	100.0%	\$284,000	100.0%	\$94,667	100.0%	\$70,000	100.0%	\$51	100.0%	245	-	2	1	2.7	78.89
	YTD:	6	200.0%	\$635,500	104.0%	\$105,917	-32.0%	\$105,750	-32.1%	\$67	2.2%	142	5	5	4		83.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CO	ND/TH)	3	100.0%	\$284,000	100.0%	\$94,667	100.0%	\$70,000	100.0%	\$51	100.0%	245	-	2	1	2.7	78.89
	YTD:	6	200.0%	\$635,500	104.0%	\$105,917	-32.0%	\$105,750	-32.1%	\$67	2.2%	142	5	5	4		83.5%
Single Family		3	100.0%	\$284,000	100.0%	\$94,667	100.0%	\$70,000	100.0%	\$51	100.0%	245	-	2	1	2.7	78.89
	YTD:	6	200.0%	\$635,500	104.0%	\$105,917	-32.0%	\$105,750	-32.1%	\$67	2.2%	142	5	5	4		83.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 285; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Eldorado

Property Type	1	Closed Sales**	,	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																	
Residential (SF/C0	OND/TH)	•	1	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$86	100.0%	44	-	2	-	4.0	96.3%
	YTD:	2	2	100.0%	\$146,000	711.1%	\$73,000	305.6%	\$73,000	305.6%	\$49	181.0%	44	2	1	1		69.5%
Single Family		•	1	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$86	100.0%	44	-	2	-	4.0	96.3%
	YTD:	2	2	100.0%	\$146,000	711.1%	\$73,000	305.6%	\$73,000	305.6%	\$49	181.0%	44	2	1	1		69.5%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/C0	OND/TH)		1	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$86	100.0%	44	-	2	-	4.0	96.3%
	YTD:	2	2	100.0%	\$146,000	711.1%	\$73,000	305.6%	\$73,000	305.6%	\$49	181.0%	44	2	1	1		69.5%
Single Family		•	1	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$86	100.0%	44	-	2	-	4.0	96.3%
	YTD:	2	2	100.0%	\$146,000	711.1%	\$73,000	305.6%	\$73,000	305.6%	\$49	181.0%	44	2	1	1		69.5%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u>n</u>																	
Residential (SF/C0	OND/TH)		-	0.0%	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		_	0.0%		0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 296; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Grape Creek

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existin	<u>ig)</u>																
Residential (SF/CONI	D/TH)	2	-60.0%	\$377,925	-44.5%	\$188,963	38.8%	\$188,963	52.4%	\$113	67.4%	8	5	12	4	4.6	97.5%
	YTD:	12	-25.0%	\$1,616,225	-18.0%	\$134,685	9.3%	\$133,750	6.6%	\$81	15.2%	84	17	9	14		92.1%
Single Family		2	-60.0%	\$377,925	-44.5%	\$188,963	38.8%	\$188,963	52.4%	\$113	67.4%	8	5	12	4	4.6	97.5%
	YTD:	12	-25.0%	\$1,616,225	-18.0%	\$134,685	9.3%	\$133,750	6.6%	\$81	15.2%	84	17	9	14		92.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/COND	D/TH)	2	-60.0%	\$377,925	-44.5%	\$188,963	38.8%	\$188,963	52.4%	\$113	67.4%	8	5	12	4	4.6	97.5%
	YTD:	12	-25.0%	\$1,616,225	-18.0%	\$134,685	9.3%	\$133,750	6.6%	\$81	15.2%	84	17	9	14		92.1%
Single Family		2	-60.0%	\$377,925	-44.5%	\$188,963	38.8%	\$188,963	52.4%	\$113	67.4%	8	5	12	4	4.6	97.5%
	YTD:	12	-25.0%	\$1,616,225	-18.0%	\$134,685	9.3%	\$133,750	6.6%	\$81	15.2%	84	17	9	14		92.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CONI	D/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%		_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 383; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Menard

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existing	ng)																
Residential (SF/CON	ID/TH)	-	-100.0		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-	-	- 0.0%
	YTD:	1	-75.0	% \$285,000	13.0%	\$285,000	351.9%	\$285,000	484.7%	\$97	221.6%	35	1	1	1		95.3%
Single Family		-	-100.0	% -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-	-	- 0.0%
	YTD:	1	-75.0	% \$285,000	13.0%	\$285,000	351.9%	\$285,000	484.7%	\$97	221.6%	35	1	1	1		95.3%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	ID/TH)	-	-100.0	% -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-	-	- 0.0%
	YTD:	1	-75.0	% \$285,000	13.0%	\$285,000	351.9%	\$285,000	484.7%	\$97	221.6%	35	1	1	1		95.3%
Single Family		-	-100.0	% -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-	-	- 0.0%
	YTD:	1	-75.0	% \$285,000	13.0%	\$285,000	351.9%	\$285,000	484.7%	\$97	221.6%	35	1	1	1		95.3%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ID/TH)	-	0.0		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0		0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_	-	- 0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_		0.0%

<sup>\*</sup> Local Market Area Code: 637; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis	s By Local	Market Area*:	Mertzon
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Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	<u>g)</u>																	
Residential (SF/CONE	D/TH)		1	0.0%	\$132,000	15.4%	\$132,000	15.4%	\$132,000	15.4%	\$62	15.6%	288	-	-	-		- 91.7%
	YTD:		4	-20.0%	\$672,000	32.8%	\$168,000	66.0%	\$160,000	39.9%	\$64	4.2%	468	-	2	4		86.0%
Single Family			1	0.0%	\$132,000	15.4%	\$132,000	15.4%	\$132,000	15.4%	\$62	15.6%	288	-	-	-		- 91.7%
	YTD:		4	-20.0%	\$672,000	32.8%	\$168,000	66.0%	\$160,000	39.9%	\$64	4.2%	468	-	2	4		86.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/COND	D/TH)		1	0.0%	\$132,000	15.4%	\$132,000	15.4%	\$132,000	15.4%	\$62	15.6%	288	-	-	-		91.7%
	YTD:		4	-20.0%	\$672,000	32.8%	\$168,000	66.0%	\$160,000	39.9%	\$64	4.2%	468	-	2	4		86.0%
Single Family			1	0.0%	\$132,000	15.4%	\$132,000	15.4%	\$132,000	15.4%	\$62	15.6%	288	-	-	-		- 91.7%
	YTD:		4	-20.0%	\$672,000	32.8%	\$168,000	66.0%	\$160,000	39.9%	\$64	4.2%	468	-	2	4		86.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND	D/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%

<sup>\*</sup> Local Market Area Code: 641; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Miles

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existin	ng)																
Residential (SF/CON	D/TH)	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	1.5	0.0%
	YTD:	3	200.0	% \$652,000	1530.0%	\$217,333	443.3%	\$209,000	422.5%	\$121	468.9%	104	1	1	2		107.9%
Single Family		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	1.5	0.0%
	YTD:	3	200.0	% \$652,000	1530.0%	\$217,333	443.3%	\$209,000	422.5%	\$121	468.9%	104	1	1	2		107.9%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	D/TH)	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	2.0	0.0%
	YTD:	1	0.0	% \$245,000	512.5%	\$245,000	512.5%	\$245,000	512.5%	\$120	460.8%	84	-	1	-		123.7%
Single Family		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	2.0	0.0%
	YTD:	1	0.0	% \$245,000	512.5%	\$245,000	512.5%	\$245,000	512.5%	\$120	460.8%	84	-	1	-		123.7%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	D/TH)	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2	100.0	% \$407,000	100.0%	\$203,500	100.0%	\$203,500	100.0%	\$122	100.0%	114	1	1	2		100.0%
Single Family		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2	100.0	% \$407,000	100.0%	\$203,500	100.0%	\$203,500	100.0%	\$122	100.0%	114	1	1	2		100.0%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_	-	0.0%
	YTD:	-	0.0	% -	0.0%	_	0.0%	-	0.0%	_	0.0%	_	_	-	_		0.0%

<sup>\*</sup> Local Market Area Code: 649; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Ozona

Property Type		Closed Sales**	Y	oY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existing	<u>g)</u>																	
Residential (SF/COND	)/TH)	-		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	=	6	1	7.2	0.0%
	YTD:	3	3	-40.0%	\$180,000	-54.3%	\$60,000	-23.8%	\$70,000	16.5%	\$37	14.4%	484	3	6	4		67.3%
Single Family		-		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	6	1	7.2	0.0%
	YTD:	3	3	-40.0%	\$180,000	-54.3%	\$60,000	-23.8%	\$70,000	16.5%	\$37	14.4%	484	3	6	4		67.3%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	=	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/COND	)/TH)	-		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	6	1	7.2	0.0%
	YTD:	3	3	-40.0%	\$180,000	-54.3%	\$60,000	-23.8%	\$70,000	16.5%	\$37	14.4%	484	3	6	4		67.3%
Single Family		-		-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	6	1	7.2	0.0%
	YTD:	3	3	-40.0%	\$180,000	-54.3%	\$60,000	-23.8%	\$70,000	16.5%	\$37	14.4%	484	3	6	4		67.3%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND	)/TH)	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	- 0.0%
	YTD:	_	_	0.0%	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	-	-	-		0.0%

<sup>\*</sup> Local Market Area Code: 743; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Paint Rock

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																	
Residential (SF/C0	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:		1	100.0%	\$235,000	100.0%	\$235,000	100.0%	\$235,000	100.0%	\$98	100.0%	374	1	1	1		62.7%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:		1	100.0%	\$235,000	100.0%	\$235,000	100.0%	\$235,000	100.0%	\$98	100.0%	374	1	1	1		62.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/C0	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:		1	100.0%	\$235,000	100.0%	\$235,000	100.0%	\$235,000	100.0%	\$98	100.0%	374	1	1	1		62.7%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:		1	100.0%	\$235,000	100.0%	\$235,000	100.0%	\$235,000	100.0%	\$98	100.0%	374	1	1	1		62.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																	
Residential (SF/C0	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family	_		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse	_		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%		0.0%	-	0.0%	_	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 744; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Robert Lee

Property Type		Closed Sales**	,	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	ting)																	
Residential (SF/CC	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	8	2	5.1	0.0%
	YTD:	(	6	500.0%	\$313,000	172.2%	\$52,167	-54.6%	\$38,750	-66.3%	\$32	-50.0%	119	10	8	7		79.1%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	8	2	5.1	0.0%
	YTD:	(	6	500.0%	\$313,000	172.2%	\$52,167	-54.6%	\$38,750	-66.3%	\$32	-50.0%	119	10	8	7		79.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CC	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	8	2	5.1	0.0%
	YTD:	(	6	500.0%	\$313,000	172.2%	\$52,167	-54.6%	\$38,750	-66.3%	\$32	-50.0%	119	10	8	7		79.1%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	8	2	5.1	0.0%
	YTD:	(	6	500.0%	\$313,000	172.2%	\$52,167	-54.6%	\$38,750	-66.3%	\$32	-50.0%	119	10	8	7		79.1%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																	
Residential (SF/CC	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 855; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: San Angelo

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exi	sting)		,										,				
Residential (SF/Co	OND/TH)	156	20.9%	\$29,207,711	26.1%	\$187,229	4.2%	\$169,900	-2.9%	\$104	7.2%	60	164	309	124	2.8	96.5%
	YTD:	687	20.5%	\$122,556,405	23.3%	\$178,394	2.3%	\$162,400	2.8%	\$100	5.4%	69	866	317	725		95.5%
Single Family		150	19.1%	\$28,233,676	24.7%	\$188,225	4.8%	\$169,900	-2.9%	\$104	7.0%	60	160	295	121	2.8	96.6%
	YTD:	667	20.6%	\$119,547,727	23.3%	\$179,232	2.2%	\$162,700	2.0%	\$100	5.3%	69	838	304	704		95.5%
Townhouse		6	100.0%	\$982,000	83.4%	\$163,667	-8.3%	\$169,500	19.0%	\$100	16.4%	61	1	8	3	2.5	95.4%
	YTD:	16	6.7%	\$2,460,900	12.5%	\$153,806	5.5%	\$163,000	22.6%	\$95	9.0%	84	20	9	18		93.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	6	-	9.0	0.0%
	YTD:	4	100.0%	\$557,000	119.9%	\$139,250	10.0%	\$131,000	3.5%	\$83	4.5%	47	8	4	3		94.3%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	141	19.5%	\$25,458,634	23.5%	\$180,558	3.3%	\$165,000	-4.1%	\$101	7.4%	57	151	277	116	2.7	96.2%
	YTD:	625	18.6%	\$108,549,757	21.3%	\$173,680	2.3%	\$160,000	4.1%	\$97	5.3%	65	799	284	662		95.0%
Single Family		135	17.4%	\$24,482,176	21.9%	\$181,349	3.8%	\$164,000	-5.2%	\$101	7.2%	57	147	263	113	2.7	96.2%
	YTD:	605	18.6%	\$105,539,516	21.2%	\$174,445	2.2%	\$160,000	3.2%	\$97	5.2%	65	771	271	641		95.1%
Townhouse		6	100.0%	\$982,000	83.4%	\$163,667	-8.3%	\$169,500	19.0%	\$100	16.4%	61	1	8	3	2.5	95.4%
	YTD:	16	6.7%	\$2,460,900	12.5%	\$153,806	5.5%	\$163,000	22.6%	\$95	9.0%	84	20	9	18		93.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	6	-	9.0	0.0%
	YTD:	4	100.0%	\$557,000	119.9%	\$139,250	10.0%	\$131,000	3.5%	\$83	4.5%	47	8	4	3		94.3%
New Constructio	<u> </u>																
Residential (SF/Co	OND/TH)	15	36.4%	\$3,766,232	47.8%	\$251,082	8.4%	\$238,225	5.9%	\$133	2.7%	85	13	32	8	3.9	99.9%
	YTD:	62	44.2%	\$14,007,034	41.9%	\$225,920	-1.6%	\$216,500	-1.6%	\$129	1.7%	113	67	32	63		100.0%
Single Family		15	36.4%	\$3,766,232	47.8%	\$251,082	8.4%	\$238,225	5.9%	\$133	2.7%	85	13	32	8	3.9	99.9%
	YTD:	62	44.2%	\$14,007,034	41.9%	\$225,920	-1.6%	\$216,500	-1.6%	\$129	1.7%	113	67	32	63		100.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 883; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Sonora

Property Type		Closed Sales**	Yo	Y%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exist	ting)																	
Residential (SF/CO	ND/TH)		1	00.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	25	3	18.8	0.0%
	YTD:	7	7	0.0%	\$528,000	-50.2%	\$75,429	-50.2%	\$87,000	74.0%	\$48	-29.1%	222	15	23	10		69.9%
Single Family			1	00.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	25	3	18.8	0.0%
	YTD:	7	7	16.7%	\$528,000	-43.2%	\$75,429	-51.3%	\$87,000	81.3%	\$48	-29.1%	222	15	23	10		69.9%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		1	00.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CO	ND/TH)		1	00.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	_	1	25	3	18.8	0.0%
	YTD:	7	7	0.0%	\$528,000	-50.2%	\$75,429	-50.2%	\$87,000	74.0%	\$48	-29.1%	222	15	23	10		69.9%
Single Family			1	00.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	25	3	18.8	0.0%
	YTD:	7	7	16.7%	\$528,000	-43.2%	\$75,429	-51.3%	\$87,000	81.3%	\$48	-29.1%	222	15	23	10		69.9%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		1	00.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																	
Residential (SF/CO	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	•	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 942; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Sterling City

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																	
Residential (SF/COND/T	H)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
YT	D:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
YT	D:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
YT	D:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
YT	D:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/COND/T	H)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
YT	D:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
YT	D:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
YT	D:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
YT	D:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND/T	H)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
YT	D:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
YT	D:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
YT	D:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		- 0.0%
YT	D:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	_	_	-	-		0.0%

<sup>\*</sup> Local Market Area Code: 964; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis	By Local	Market Area*:	Winters
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Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ing)																	
Residential (SF/COI	ND/TH)	1	1	-50.0%	\$28,000	-88.8%	\$28,000	-77.5%	\$28,000	-77.5%	\$29	-46.5%	203	-	1	-	1.3	62.2%
	YTD:	4	4	-20.0%	\$257,950	-45.2%	\$64,488	-31.5%	\$63,950	-28.9%	\$41	-12.6%	168	1	2	3		69.6%
Single Family		1	1	-50.0%	\$28,000	-88.8%	\$28,000	-77.5%	\$28,000	-77.5%	\$29	-46.5%	203	-	1	-	1.3	62.2%
	YTD:	4	4	-20.0%	\$257,950	-45.2%	\$64,488	-31.5%	\$63,950	-28.9%	\$41	-12.6%	168	1	2	3		69.6%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/COI	ND/TH)	1	1	-50.0%	\$28,000	-88.8%	\$28,000	-77.5%	\$28,000	-77.5%	\$29	-46.5%	203	-	1	-	1.3	62.2%
	YTD:	4	4	-20.0%	\$257,950	-45.2%	\$64,488	-31.5%	\$63,950	-28.9%	\$41	-12.6%	168	1	2	3		69.6%
Single Family		1	1	-50.0%	\$28,000	-88.8%	\$28,000	-77.5%	\$28,000	-77.5%	\$29	-46.5%	203	-	1	-	1.3	62.2%
	YTD:	4	4	-20.0%	\$257,950	-45.2%	\$64,488	-31.5%	\$63,950	-28.9%	\$41	-12.6%	168	1	2	3		69.6%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>New Construction</b>																		
Residential (SF/COI	ND/TH)		-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_	-	0.0%
	YTD:		-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 1093; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.