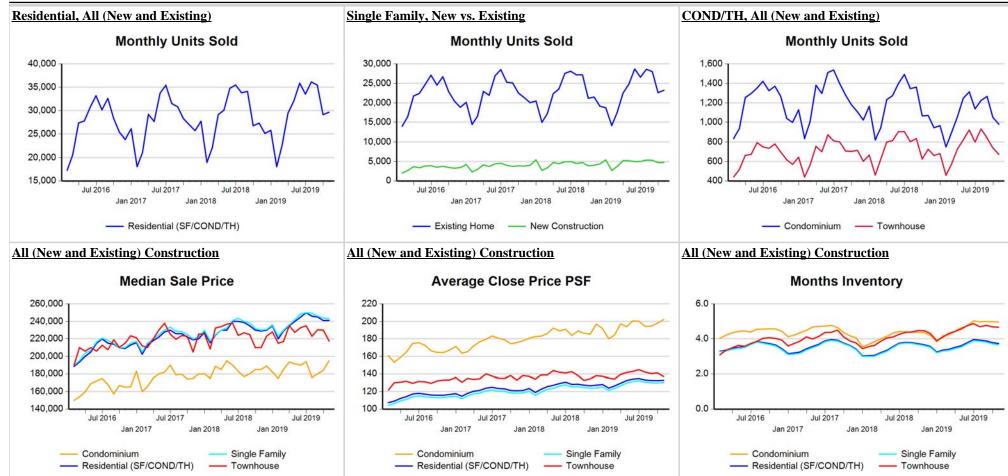
Market Analysis By S																
Property Type	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	29,650	8.5%	\$8,640,087,810	14.3%	\$291,403	5.3%	\$240,998	5.2%	\$133	4.9%	58	40,426	109,151	27,393	3.7	95.2%
YTD:	302,030	3.2%	\$88,032,491,677	6.3%	\$291,469	3.0%	\$240,000	3.2%	\$132	3.8%	58	448,457	106,652	308,072		95.8%
Single Family	27,973	9.6%	\$8,207,519,162	15.3%	\$293,409	5.2%	\$242,900	5.6%	\$130	5.1%	58	37,581	100,453	25,712	3.6	95.2%
YTD:	283,585	3.8%	\$83,392,612,488	7.0%	\$294,066	3.0%	\$242,500	3.2%	\$129	4.1%	58	417,089	98,080	289,347		95.8%
Townhouse	673	-7.3%	\$167,258,032	-9.3%	\$248,526	-2.1%	\$217,500	3.6%	\$137	1.8%	56	1,154	3,420	676	4.7	95.4%
YTD:	7,482	-0.1%	\$1,938,836,597	-1.1%	\$259,133	-1.0%	\$225,850	0.4%	\$140	0.9%	60	13,159	3,348	7,762		95.5%
Condominium	980	-8.4%	\$259,212,045	0.7%	\$264,502	9.9%	\$195,000	5.4%	\$202	9.0%	74	1,691	5,278	1,005	4.9	94.5%
YTD:	10,917	-9.1%	\$2,689,377,682	-7.0%	\$246,348	2.3%	\$185,000	0.0%	\$195	4.2%	68	18,209	5,224	10,963		94.9%
<b>Existing Home</b>																
Residential (SF/COND/TH)	24,754	7.2%	\$6,971,089,724	13.9%	\$281,615	6.2%	\$230,000	6.5%	\$130	5.1%	53	32,835	85,001	21,801	3.5	94.9%
YTD:	253,294	2.0%	\$71,469,373,718	5.4%	\$282,160	3.3%	\$229,995	4.1%	\$130	3.8%	52	375,445	83,567	254,130		95.6%
Single Family	23,234	8.2%	\$6,589,837,415	14.6%	\$283,629	5.9%	\$232,000	6.2%	\$128	5.2%	52	30,392	77,898	20,337	3.4	94.9%
YTD:	236,700	2.5%	\$67,541,764,919	6.0%	\$285,348	3.4%	\$231,000	2.9%	\$127	4.1%	51	348,214	76,533	237,467		95.7%
Townhouse	567	-8.1%	\$135,050,897	-7.9%	\$238,185	0.3%	\$196,500	0.8%	\$132	1.8%	51	923	2,490	541	4.0	95.2%
YTD:	6,349	1.6%	\$1,553,559,286	1.3%	\$244,694	-0.3%	\$207,000	2.1%	\$135	1.0%	54	10,594	2,425	6,501		95.3%
Condominium	928	-5.6%	\$239,981,130	8.9%	\$258,600	15.3%	\$182,500	4.3%	\$198	10.4%	73	1,520	4,613	923	4.6	94.3%
YTD:	10,201	-8.6%	\$2,363,545,665	-7.1%	\$231,697	1.6%	\$175,000	0.0%	\$190	4.2%	66	16,637	4,607	10,162		94.7%
New Construction																
Residential (SF/COND/TH)	4,894	15.5%	\$1,668,908,908	15.7%	\$341,011	0.1%	\$291,030	0.2%	\$146	3.2%	88	7,591	24,150	5,592	4.9	96.7%
YTD:	48,719	9.9%	\$16,558,613,822	10.5%	\$339,880	0.6%	\$291,091	0.1%	\$143	3.2%	92	73,012	23,083	53,942		96.7%
Single Family	4,737	17.2%	\$1,617,650,240	18.3%	\$341,493	0.9%	\$290,000	0.0%	\$144	4.1%	87	7,189	22,555	5,375	4.8	96.7%
YTD:	46,871	10.9%	\$15,847,158,270	11.6%	\$338,102	0.6%	\$289,990	0.0%	\$141	3.7%	92	68,875	21,545	51,880		96.7%
Townhouse	103	-5.5%	\$31,413,782	-16.8%	\$304,988	-11.9%	\$304,214	-8.1%	\$165	1.4%	87	231	930	135	8.2	96.4%
YTD:	1,126	-9.2%	\$383,398,951	-10.1%	\$340,496	-1.0%	\$319,239	1.4%	\$173	2.7%	92	2,565	922	1,261		96.6%
Condominium	51	-41.4%	\$18,913,538	-49.1%	\$370,854	-13.1%	\$322,500	-5.1%	\$275	8.7%	101	171	665	82	8.8	97.8%
YTD:	716	-16.1%	\$325,817,119	-6.2%	\$455,052	11.7%	\$375,000	5.6%	\$276	7.1%	98	1,572	616	801		97.9%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.



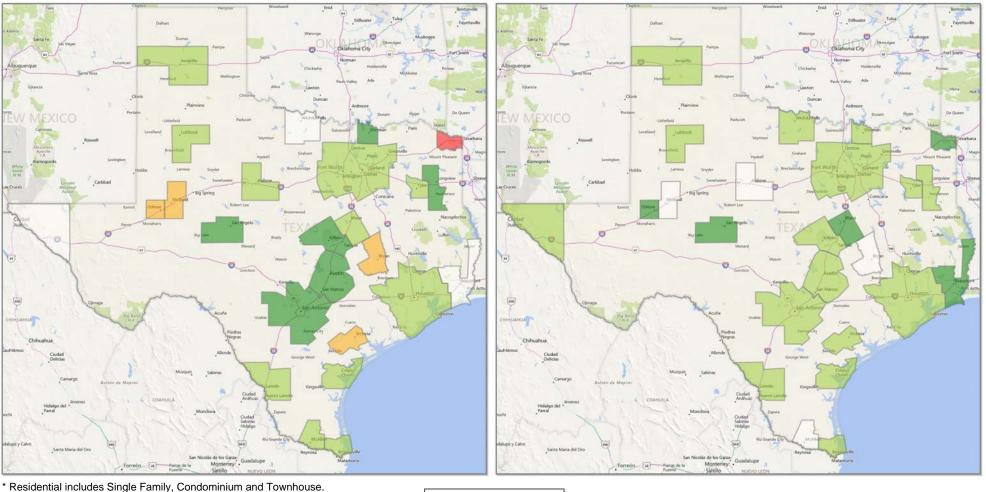


<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

## **Comparison By Metropolitan Statistical Area in Texas**

# Residential\* Closed Sales YoY Percentage Change

### Residential\* Avg Close Price Per SqFt YoY Percentage Change

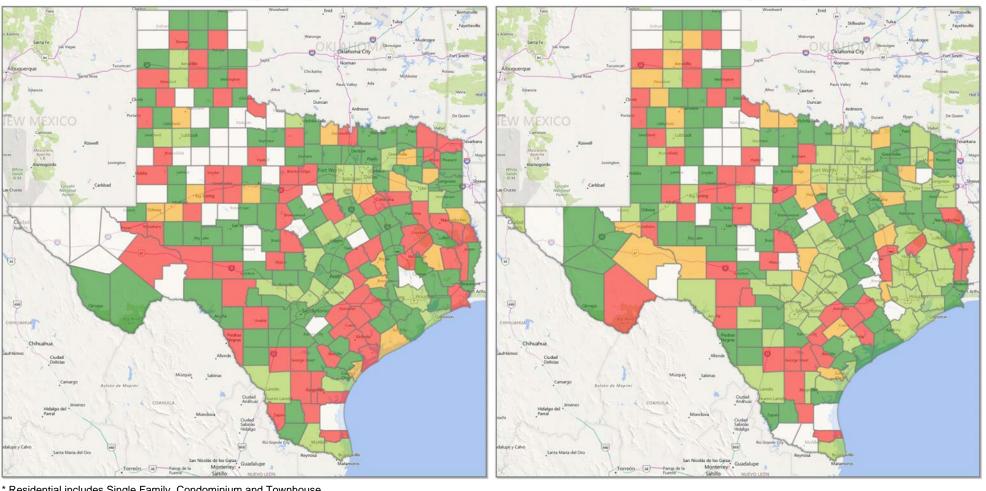




# **Comparison By County in Texas**

### Residential\* Closed Sales **YoY Percentage Change**

### Residential\* Avg Close Price Per SqFt **YoY Percentage Change**



<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



Property Type	<b>;</b>	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Ex	isting)																
Residential (SF/C	OND/TH)	149	15.5%	\$33,485,815	45.1%	\$224,737	25.6%	\$200,000	25.0%	\$116	14.0%	56	182	361	132	2.6	95.6%
	YTD:	1,476	9.0%	\$309,117,752	18.7%	\$209,429	8.8%	\$182,900	7.0%	\$111	5.0%	54	1,935	358	1,442		96.4%
Single Family		144	16.1%	\$32,713,036	45.2%	\$227,174	25.1%	\$206,200	24.0%	\$117	13.7%	58	176	350	129	2.5	95.5%
	YTD:	1,444	9.7%	\$304,209,229	19.2%	\$210,671	8.7%	\$185,000	7.6%	\$111	5.0%	53	1,893	350	1,412		96.4%
Townhouse		5	400.0%	\$787,400	573.0%	\$157,480	34.6%	\$160,000	36.8%	\$103	29.3%	16	6	7	3	3.2	97.4%
	YTD:	22	-24.1%	\$3,886,200	-8.2%	\$176,645	21.0%	\$166,250	7.3%	\$99	7.5%	38	34	4	23		97.0%
Condominium		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	4	0	4.0	0.0%
	YTD:	10	11.1%	\$1,033,500	-10.4%	\$103,350	-19.4%	\$94,750	-23.0%	\$77	-11.4%	150	8	3	7		91.7%
* Closed Sale count	s for most rece	ent 3 months are	Preliminary.														
<b>Existing Home</b>																	
Residential (SF/C	OND/TH)	133	6.4%	\$29,319,208	32.1%	\$220,445	24.1%	\$192,250	20.2%	\$113	12.0%	52	162	311	121	2.5	95.0%
	YTD:	1,320	7.1%	\$268,784,161	15.8%	\$203,624	8.1%	\$178,000	6.0%	\$107	4.1%	51	1,712	312	1,289		96.0%
Single Family		128	6.7%	\$28,544,606	31.9%	\$223,005	23.6%	\$199,900	20.2%	\$113	11.6%	54	156	300	118	2.4	94.9%
	YTD:	1,287	7.8%	\$263,669,566	16.3%	\$204,871	7.9%	\$179,000	5.9%	\$108	4.1%	50	1,670	303	1,259		96.0%
Townhouse		5	400.0%	\$787,400	573.0%	\$157,480	34.6%	\$160,000	36.8%	\$103	29.3%	16	6	7	3	3.2	97.4%
	YTD:	22	-24.1%	\$3,886,200	-8.2%	\$176,645	21.0%	\$166,250	7.3%	\$99	7.5%	38	34	4	23		97.0%
Condominium		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	4	0	4.0	0.0%
	YTD:	10	11.1%	\$1,033,500	-10.4%	\$103,350	-19.4%	\$94,750	-23.0%	\$77	-11.4%	150	8	3	7		91.7%
* Closed Sale count	s for most rece	ent 3 months are	Preliminary.														
New Construction	<u>on</u>																
Residential (SF/C	OND/TH)	16	300.0%	\$4,181,772	376.8%	\$261,361	19.2%	\$249,000	14.5%	\$143	6.7%	92	20	50	11	3.4	100.5%
	YTD:	156	27.9%	\$40,336,288	42.0%	\$258,566	11.0%	\$243,000	9.8%	\$141	7.1%	79	223	46	153		100.1%
Single Family		16	300.0%	\$4,181,772	376.8%	\$261,361	19.2%	\$249,000	14.5%	\$143	6.7%	92	20	50	11	3.4	100.5%
	YTD:	156	27.9%	\$40,336,288	42.0%	\$258,566	11.0%	\$243,000	9.8%	\$141	7.1%	79	223	46	153		100.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	0	0	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0	0	0		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	0	0	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0	0	0		0.0%

#### Trend Analysis By Metropolitan Statistical Area: San Angelo

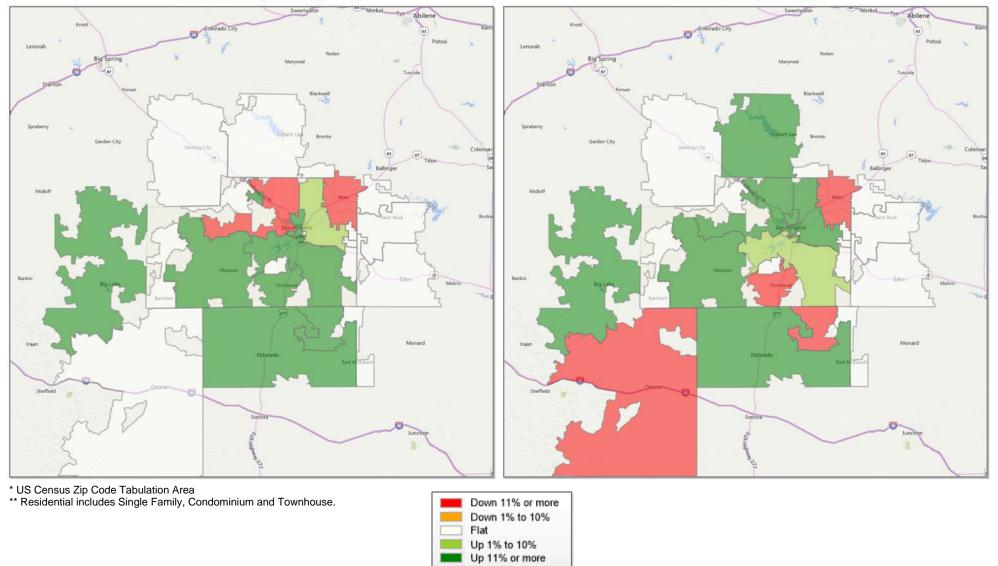


<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### Comparison By Zip Code\* in San Angelo MSA

### Residential\*\* Closed Sales YoY Percentage Change

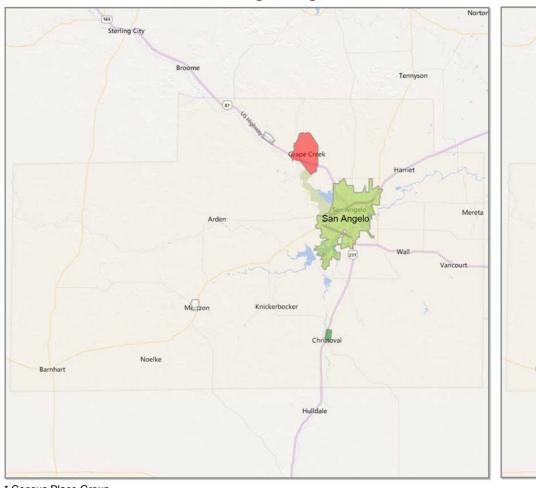
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

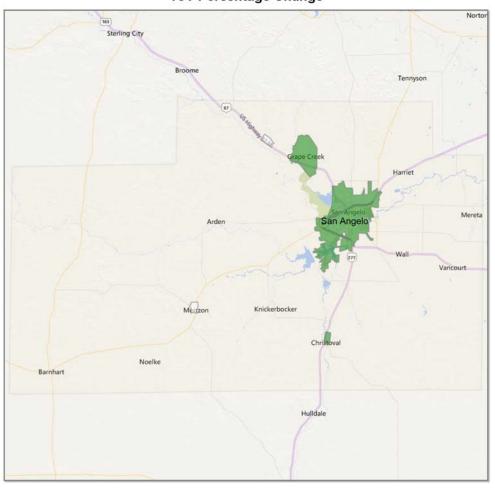


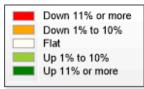
# Comparison By Local Market Area\* in San Angelo MSA

Residential\*\* Closed Sales YoY Percentage Change

### Residential\*\* Avg Close Price Per SqFt YoY Percentage Change







<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

**Market Analysis By County: Coke County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																
Residential (SF/CC	OND/TH)	1	0.0%	\$160,000	92.8%	\$160,000	92.8%	\$160,000	92.8%	\$80	55.4%	462	2	21	1	9.0	80.4%
	YTD:	22	0.0%	\$2,486,200	-2.4%	\$113,009	-2.4%	\$83,750	4.7%	\$64	2.0%	153	33	19	22		84.8%
Single Family		1	0.0%	\$160,000	92.8%	\$160,000	92.8%	\$160,000	92.8%	\$80	55.4%	462	2	21	1	9.0	80.4%
	YTD:	22	0.0%	\$2,486,200	-2.4%	\$113,009	-2.4%	\$83,750	4.7%	\$64	2.0%	153	33	19	22		84.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	OND/TH)	1	0.0%	\$160,000	92.8%	\$160,000	92.8%	\$160,000	92.8%	\$80	55.4%	462	2	21	1	9.0	80.4%
	YTD:	22	0.0%	\$2,486,200	-2.4%	\$113,009	-2.4%	\$83,750	4.7%	\$64	2.0%	153	33	19	22		84.8%
Single Family		1	0.0%	\$160,000	92.8%	\$160,000	92.8%	\$160,000	92.8%	\$80	55.4%	462	2	21	1	9.0	80.4%
	YTD:	22	0.0%	\$2,486,200	-2.4%	\$113,009	-2.4%	\$83,750	4.7%	\$64	2.0%	153	33	19	22		84.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Concho County

Property Type		Closed Sales*	Yo	Y%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	ting)																	
Residential (SF/CC	ND/TH)		-	0.0%	-	0.0%	=	0.0%	=	0.0%	-	0.0%	-	-	11	-	13.2	0.0%
	YTD:	8	3	0.0%	\$1,319,800	25.8%	\$164,975	25.8%	\$129,950	18.7%	\$93	58.1%	61	19	7	7		95.4%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	11	-	13.2	0.0%
	YTD:	8	3	0.0%	\$1,319,800	25.8%	\$164,975	25.8%	\$129,950	18.7%	\$93	58.1%	61	19	7	7		95.4%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CC	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	11	-	13.2	0.0%
	YTD:	8	3	0.0%	\$1,319,800	25.8%	\$164,975	25.8%	\$129,950	18.7%	\$93	58.1%	61	19	7	7		95.4%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	11	-	13.2	0.0%
	YTD:	8	3	0.0%	\$1,319,800	25.8%	\$164,975	25.8%	\$129,950	18.7%	\$93	58.1%	61	19	7	7		95.4%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																	
Residential (SF/CC	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-		-		-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%	-	0.0%	_		_		_		_	_				0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Crockett County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ing)																
Residential (SF/CO	ND/TH)	1	-50.0%	\$138,000	4.6%	\$138,000	109.2%	\$138,000	109.2%	\$52	-1.2%	-	1	6	-	3.8	53.1%
	YTD:	17	70.0%	\$2,008,900	103.1%	\$118,171	19.5%	\$121,000	56.1%	\$66	22.2%	207	14	7	14		88.8%
Single Family		1	-50.0%	\$138,000	4.6%	\$138,000	109.2%	\$138,000	109.2%	\$52	-1.2%	-	1	6	-	3.8	53.1%
	YTD:	17	70.0%	\$2,008,900	103.1%	\$118,171	19.5%	\$121,000	56.1%	\$66	22.2%	207	14	7	14		88.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CO	ND/TH)	1	-50.0%	\$138,000	4.6%	\$138,000	109.2%	\$138,000	109.2%	\$52	-1.2%	-	1	6	-	3.8	53.1%
	YTD:	17	88.9%	\$2,008,900	161.3%	\$118,171	38.3%	\$121,000	72.9%	\$66	30.5%	207	14	7	14		88.8%
Single Family		1	-50.0%	\$138,000	4.6%	\$138,000	109.2%	\$138,000	109.2%	\$52	-1.2%	-	1	6	-	3.8	53.1%
	YTD:	17	88.9%	\$2,008,900	161.3%	\$118,171	38.3%	\$121,000	72.9%	\$66	30.5%	207	14	7	14		88.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Single Family	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	_	0.0%	-	0.0%	-	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Irion County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	1	100.0%	\$192,000	100.0%	\$192,000	100.0%	\$192,000	100.0%	\$124	100.0%	376	2	14	2	15.3	69.8%
	YTD:	10	-28.6%	\$2,314,000	-39.5%	\$231,400	-15.3%	\$198,500	-11.8%	\$119	-9.6%	110	18	11	10		95.8%
Single Family		1	100.0%	\$192,000	100.0%	\$192,000	100.0%	\$192,000	100.0%	\$124	100.0%	376	2	14	2	15.3	69.8%
	YTD:	10	-28.6%	\$2,314,000	-39.5%	\$231,400	-15.3%	\$198,500	-11.8%	\$119	-9.6%	110	18	11	10		95.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	1	100.0%	\$192,000	100.0%	\$192,000	100.0%	\$192,000	100.0%	\$124	100.0%	376	2	14	2	15.3	69.8%
	YTD:	10	-28.6%	\$2,314,000	-39.5%	\$231,400	-15.3%	\$198,500	-11.8%	\$119	-9.6%	110	18	11	10		95.8%
Single Family		1	100.0%	\$192,000	100.0%	\$192,000	100.0%	\$192,000	100.0%	\$124	100.0%	376	2	14	2	15.3	69.8%
	YTD:	10	-28.6%	\$2,314,000	-39.5%	\$231,400	-15.3%	\$198,500	-11.8%	\$119	-9.6%	110	18	11	10		95.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/C0	OND/TH)	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	_	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	_	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		0.0%		0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Menard County** 

Property Type	_	Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	ng)																
Residential (SF/CON	D/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	3	1	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	3	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	D/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	3	1	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	3	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	D/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	_		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Reagan County

Property Type		Closed Sales*	Yo	Υ%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	ting)																	
Residential (SF/CC	ND/TH)	1	1	00.0%	\$168,000	100.0%	\$168,000	100.0%	\$168,000	100.0%	\$67	100.0%	36	-	2	-	6.0	88.4%
	YTD:	3	3	0.0%	\$392,000	-4.7%	\$130,667	-4.7%	\$168,000	-6.7%	\$61	-12.4%	62	5	1	3		92.3%
Single Family		1	1	00.0%	\$168,000	100.0%	\$168,000	100.0%	\$168,000	100.0%	\$67	100.0%	36	-	2	-	6.0	88.4%
	YTD:	3	3	0.0%	\$392,000	-4.7%	\$130,667	-4.7%	\$168,000	-6.7%	\$61	-12.4%	62	5	1	3		92.3%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	•	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CC	ND/TH)	1	1	00.0%	\$168,000	100.0%	\$168,000	100.0%	\$168,000	100.0%	\$67	100.0%	36	-	2	-	6.0	88.4%
	YTD:	3	3	0.0%	\$392,000	-4.7%	\$130,667	-4.7%	\$168,000	-6.7%	\$61	-12.4%	62	5	1	3		92.3%
Single Family		1	1	00.0%	\$168,000	100.0%	\$168,000	100.0%	\$168,000	100.0%	\$67	100.0%	36	-	2	-	6.0	88.4%
	YTD:	3	3	0.0%	\$392,000	-4.7%	\$130,667	-4.7%	\$168,000	-6.7%	\$61	-12.4%	62	5	1	3		92.3%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/CC	ND/TH)	-	•	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	•	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	•	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-		0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_		0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Runnels County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)	8	100.0%	\$752,500	31.4%	\$94,063	-34.3%	\$76,500	-41.7%	\$59	-23.3%	113	7	35	7	6.8	83.6%
	YTD:	53	-3.6%	\$6,321,613	-10.2%	\$119,276	-6.8%	\$94,000	-10.5%	\$67	-6.8%	146	85	38	58		89.9%
Single Family		8	100.0%	\$752,500	31.4%	\$94,063	-34.3%	\$76,500	-41.7%	\$59	-23.3%	113	7	35	7	6.8	83.6%
	YTD:	53	-3.6%	\$6,321,613	-10.2%	\$119,276	-6.8%	\$94,000	-10.5%	\$67	-6.8%	146	85	38	58		89.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	ND/TH)	7	75.0%	\$552,500	-3.5%	\$78,929	-44.9%	\$60,000	-54.3%	\$51	-33.0%	69	7	34	6	6.7	85.5%
	YTD:	52	-1.9%	\$6,121,613	-7.7%	\$117,723	-5.9%	\$94,000	-6.0%	\$66	-5.5%	140	84	37	57		90.3%
Single Family		7	75.0%	\$552,500	-3.5%	\$78,929	-44.9%	\$60,000	-54.3%	\$51	-33.0%	69	7	34	6	6.7	85.5%
	YTD:	52	-1.9%	\$6,121,613	-7.7%	\$117,723	-5.9%	\$94,000	-6.0%	\$66	-5.5%	140	84	37	57		90.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CC	ND/TH)	1	100.0%	\$200,000	100.0%	\$200,000	100.0%	\$200,000	100.0%	\$110	100.0%	422	-	1	1	12.0	70.2%
	YTD:	1	-50.0%	\$200,000	-50.9%	\$200,000	-1.7%	\$200,000	-1.7%	\$110	-9.6%	422	1	1	1		70.2%
Single Family		1	100.0%	\$200,000	100.0%	\$200,000	100.0%	\$200,000	100.0%	\$110	100.0%	422	-	1	1	12.0	70.2%
	YTD:	1	-50.0%	\$200,000	-50.9%	\$200,000	-1.7%	\$200,000	-1.7%	\$110	-9.6%	422	1	1	1		70.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Schleicher County** 

Property Type		Closed Sales*	Y	oY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																	
Residential (SF/C0	OND/TH)	1	1	100.0%	\$105,000	100.0%	\$105,000	100.0%	\$105,000	100.0%	\$60	100.0%	15	1	3	-	36.0	87.5%
	YTD:	1		-66.7%	\$105,000	-37.1%	\$105,000	88.6%	\$105,000	400.0%	\$60	49.8%	15	8	1	2		87.5%
Single Family		1	,	100.0%	\$105,000	100.0%	\$105,000	100.0%	\$105,000	100.0%	\$60	100.0%	15	1	3	-	36.0	87.5%
	YTD:	1		-66.7%	\$105,000	-37.1%	\$105,000	88.6%	\$105,000	400.0%	\$60	49.8%	15	8	1	2		87.5%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/C0	OND/TH)	1	1	100.0%	\$105,000	100.0%	\$105,000	100.0%	\$105,000	100.0%	\$60	100.0%	15	1	3	-	36.0	87.5%
	YTD:	1		-66.7%	\$105,000	-37.1%	\$105,000	88.6%	\$105,000	400.0%	\$60	49.8%	15	8	1	2		87.5%
Single Family		1	1	100.0%	\$105,000	100.0%	\$105,000	100.0%	\$105,000	100.0%	\$60	100.0%	15	1	3	-	36.0	87.5%
	YTD:	1		-66.7%	\$105,000	-37.1%	\$105,000	88.6%	\$105,000	400.0%	\$60	49.8%	15	8	1	2		87.5%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																	
Residential (SF/C0	OND/TH)	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Sterling County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing	ng)																
Residential (SF/CON	ID/TH)	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	4.8	0.0%
	YTD:	5	66.7	% \$848,900	51.6%	\$169,780	-9.1%	\$180,000	0.0%	\$96	15.0%	24	5	1	4		92.5%
Single Family		-	0.0	% <del>-</del>	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	4.8	3 0.0%
	YTD:	5	66.7	% \$848,900	51.6%	\$169,780	-9.1%	\$180,000	0.0%	\$96	15.0%	24	5	1	4		92.5%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	ID/TH)	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	4.8	3 0.0%
	YTD:	5	66.7	% \$848,900	51.6%	\$169,780	-9.1%	\$180,000	0.0%	\$96	15.0%	24	5	1	4		92.5%
Single Family		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	4.8	3 0.0%
	YTD:	5	66.7	% \$848,900	51.6%	\$169,780	-9.1%	\$180,000	0.0%	\$96	15.0%	24	5	1	4		92.5%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ID/TH)	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0	% -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0	% -	0.0%	_	0.0%	_	0.0%	-	0.0%	_	_	-	-		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Sutton County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	30	1	14.4	0.0%
	YTD:	17	13.3%	\$2,973,400	50.6%	\$174,906	32.9%	\$140,000	23.9%	\$74	10.6%	226	25	26	15		85.0%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	30	1	14.4	0.0%
	YTD:	17	21.4%	\$2,973,400	59.5%	\$174,906	31.3%	\$140,000	22.0%	\$74	10.9%	226	25	26	15		85.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	30	1	14.4	0.0%
	YTD:	17	13.3%	\$2,973,400	50.6%	\$174,906	32.9%	\$140,000	23.9%	\$74	10.6%	226	25	26	15		85.0%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	30	1	14.4	0.0%
	YTD:	17	21.4%	\$2,973,400	59.5%	\$174,906	31.3%	\$140,000	22.0%	\$74	10.9%	226	25	26	15		85.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
Townhouse	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	<del>-</del>	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	-	0.0%	_	0.0%	-	0.0%	_	_	_	_		0.0%

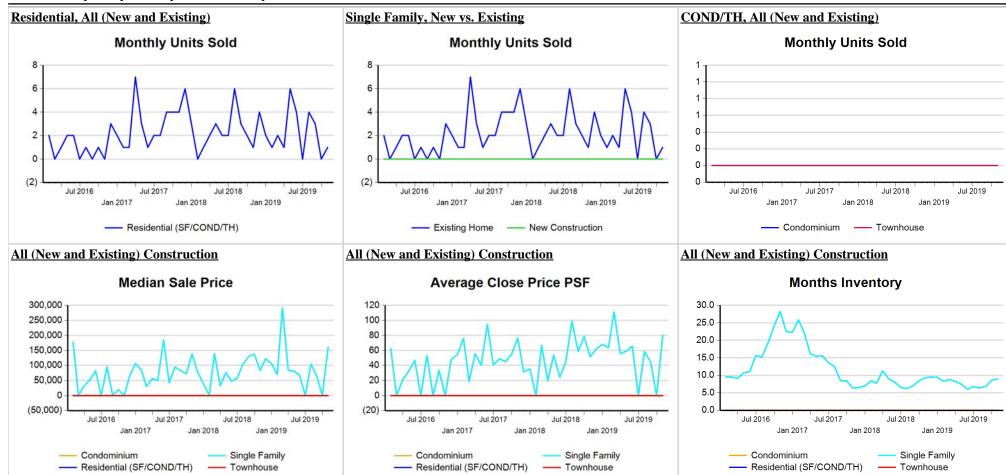
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Tom Green County** 

Single Family Y Townhouse Y Condominium Y Existing Home Residential (SF/COND/		148 1,466 143 1,434 5	14.7% 9.4% 15.3% 10.1% 400.0%	\$33,295,198 \$306,802,395 \$32,522,577	44.3% 19.5%	\$224,968 \$209,279	25.8%	\$202 F00				_					_
Single Family Y Townhouse Y Condominium Y Existing Home Residential (SF/COND/	YTD:	1,466 143 1,434 5	9.4% 15.3% 10.1%	\$306,802,395 \$32,522,577	19.5%		25.8%	¢202 E00									
Single Family Y Townhouse Y Condominium Y Existing Home Residential (SF/COND/	YTD:	143 1,434 5	15.3% 10.1%	\$32,522,577		\$200 270		\$202,500	26.6%	\$116	13.9%	54	180	347	130	2.5	95.7%
Townhouse Y Condominium Y Existing Home Residential (SF/COND/		1,434	10.1%		44.407	ψ203,213	9.3%	\$182,500	7.2%	\$111	5.2%	53	1,917	347	1,432		96.4%
Townhouse Y Condominium Y Existing Home Residential (SF/COND/		5		¢204 002 020	44.4%	\$227,431	25.2%	\$207,400	24.8%	\$117	13.6%	55	174	336	127	2.5	95.7%
Condominium  Y  Existing Home  Residential (SF/COND/	YTD:	_	400.0%	\$301,893,920	20.1%	\$210,526	9.1%	\$185,000	7.6%	\$111	5.2%	53	1,875	338	1,402		96.4%
Condominium Y Existing Home Residential (SF/COND/	YTD:	22	TOO.0 /0	\$787,400	573.0%	\$157,480	34.6%	\$160,000	36.8%	\$103	29.3%	16	6	7	3	3.2	97.4%
Y Existing Home Residential (SF/COND/			-24.1%	\$3,886,200	-8.2%	\$176,645	21.0%	\$166,250	7.3%	\$99	7.5%	38	34	4	23		97.0%
Existing Home Residential (SF/COND/		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	4	-	4.0	0.0%
Residential (SF/COND/	YTD:	10	11.1%	\$1,033,500	-10.4%	\$103,350	-19.4%	\$94,750	-23.0%	\$77	-11.4%	150	8	3	7		91.7%
,																	
	/TH)	132	5.6%	\$29,128,328	31.2%	\$220,669	24.3%	\$192,500	20.3%	\$113	11.9%	50	160	297	119	2.4	95.2%
Y	YTD:	1,310	7.6%	\$266,468,454	16.7%	\$203,411	8.5%	\$178,000	6.3%	\$107	4.4%	50	1,694	300	1,279		96.0%
Single Family		127	5.8%	\$28,353,876	31.0%	\$223,259	23.8%	\$199,950	20.3%	\$113	11.5%	51	154	286	116	2.3	95.1%
Y	YTD:	1,277	8.2%	\$261,354,104	17.3%	\$204,663	8.4%	\$179,000	6.2%	\$107	4.4%	50	1,652	292	1,249		96.0%
Townhouse		5	400.0%	\$787,400	573.0%	\$157,480	34.6%	\$160,000	36.8%	\$103	29.3%	16	6	7	3	3.2	97.4%
Y	YTD:	22	-24.1%	\$3,886,200	-8.2%	\$176,645	21.0%	\$166,250	7.3%	\$99	7.5%	38	34	4	23		97.0%
Condominium		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	4	-	4.0	0.0%
Y	YTD:	10	11.1%	\$1,033,500	-10.4%	\$103,350	-19.4%	\$94,750	-23.0%	\$77	-11.4%	150	8	3	7		91.7%
New Construction																	
Residential (SF/COND/TH)		16	300.0%	\$4,181,772	376.8%	\$261,361	19.2%	\$249,000	14.5%	\$143	6.7%	92	20	50	11	3.4	100.5%
Y	YTD:	156	27.9%	\$40,336,288	42.0%	\$258,566	11.0%	\$243,000	9.8%	\$141	7.1%	79	223	46	153		100.1%
Single Family		16	300.0%	\$4,181,772	376.8%	\$261,361	19.2%	\$249,000	14.5%	\$143	6.7%	92	20	50	11	3.4	100.5%
	YTD:	156	27.9%	\$40,336,288	42.0%	\$258,566	11.0%	\$243,000	9.8%	\$141	7.1%	79	223	46	153		100.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y																	

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

#### Trend Analysis By County: Coke County



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Concho County** 



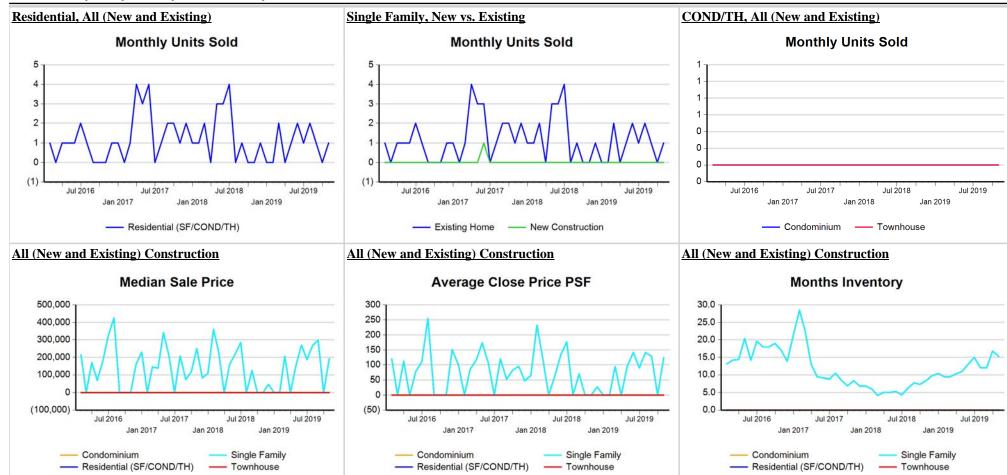
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Crockett County** 



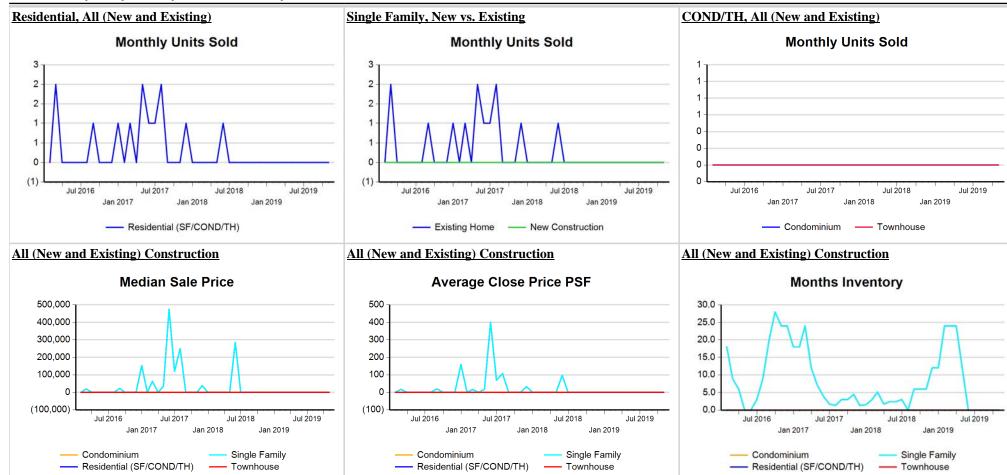
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Irion County** 



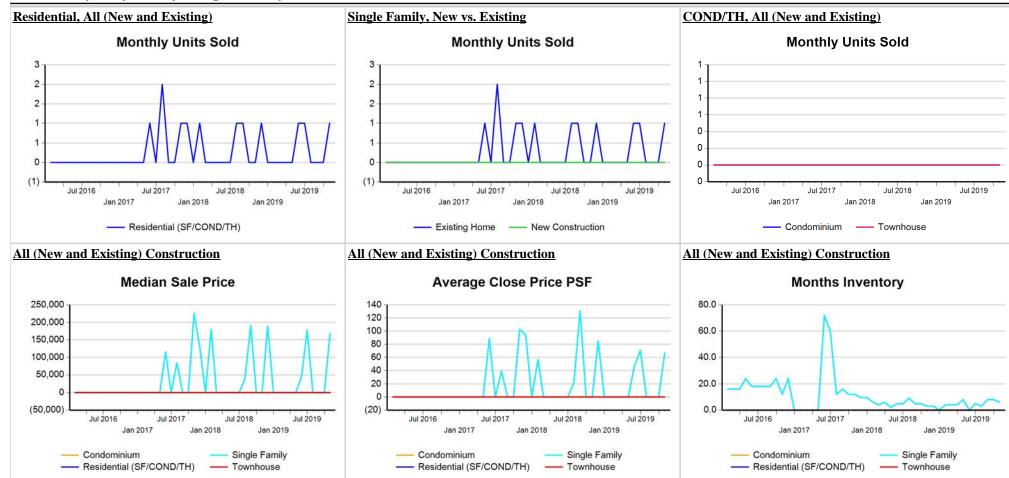
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Menard County** 



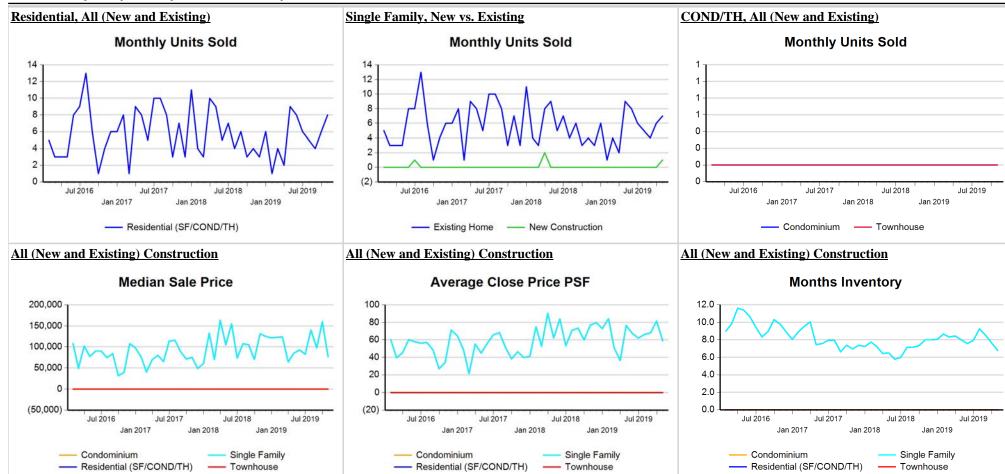
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Reagan County



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### **Trend Analysis By County: Runnels County**



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.





<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Sterling County** 



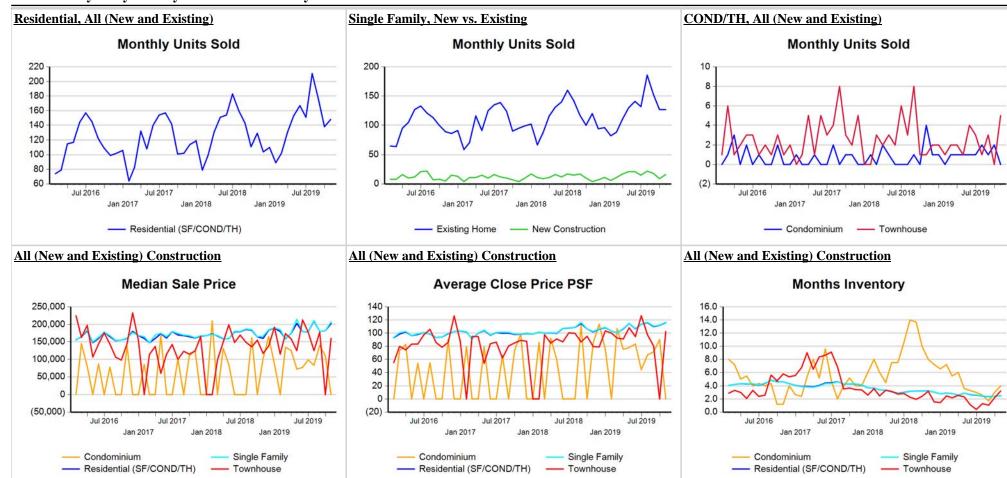
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Sutton County** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Tom Green County** 

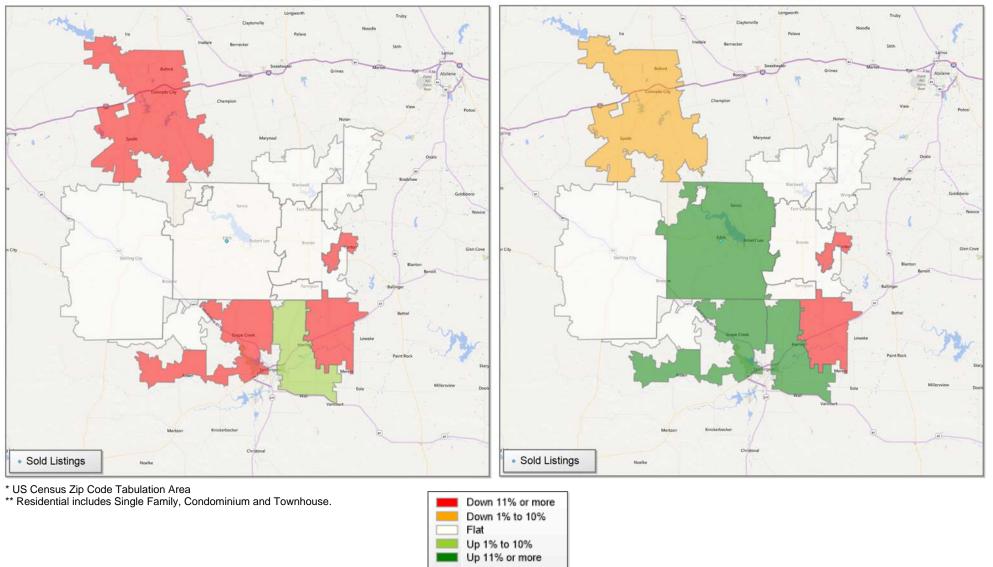


<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### Comparison By Zip Code\* in Coke County

### Residential\*\* Closed Sales YoY Percentage Change

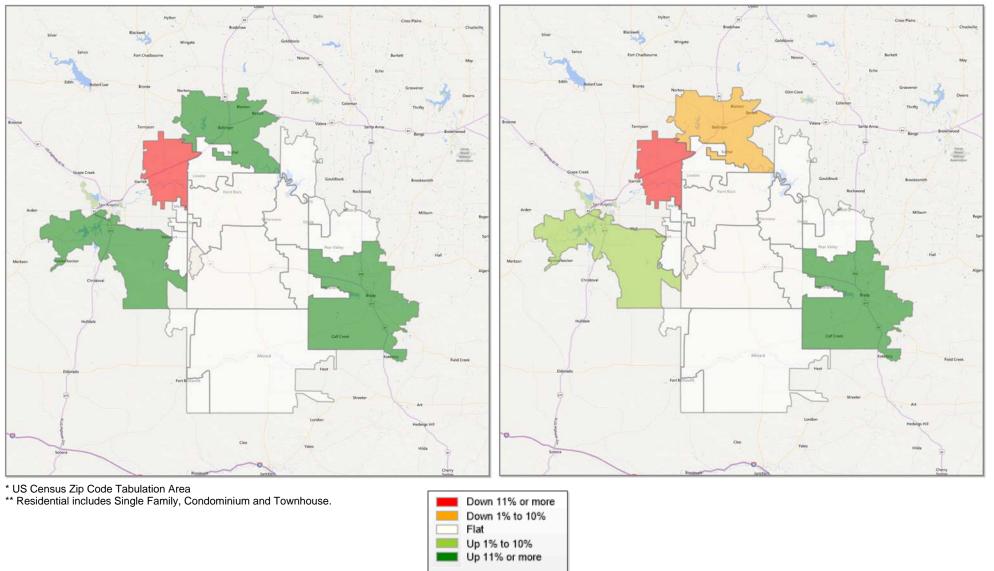
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



# **Comparison By Zip Code\* in Concho County**

### Residential\*\* Closed Sales YoY Percentage Change

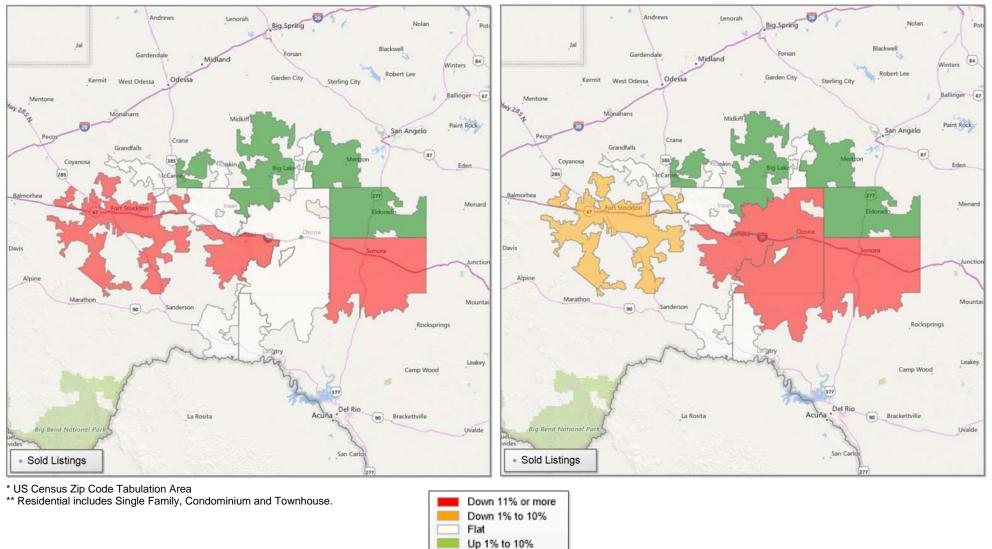
### Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



# **Comparison By Zip Code\* in Crockett County**

### Residential\*\* Closed Sales YoY Percentage Change

### Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

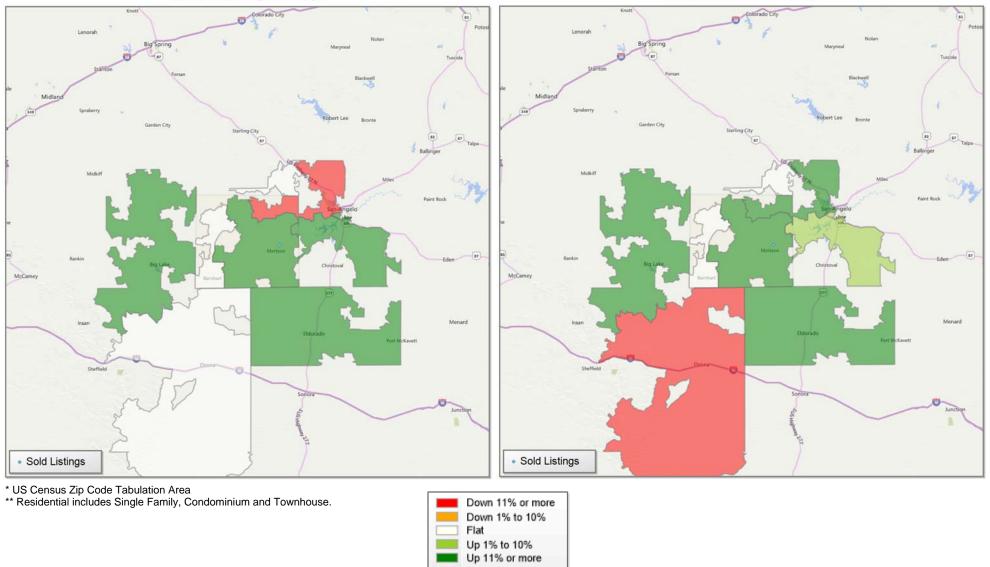


Up 11% or more

# **Comparison By Zip Code\* in Irion County**

### Residential\*\* Closed Sales YoY Percentage Change

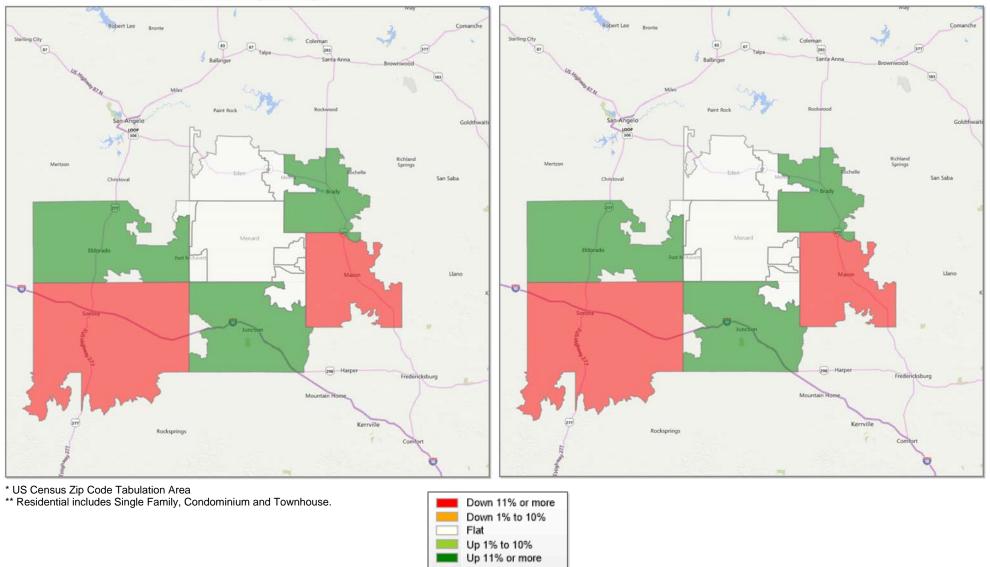
### Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



# **Comparison By Zip Code\* in Menard County**

### Residential\*\* Closed Sales YoY Percentage Change

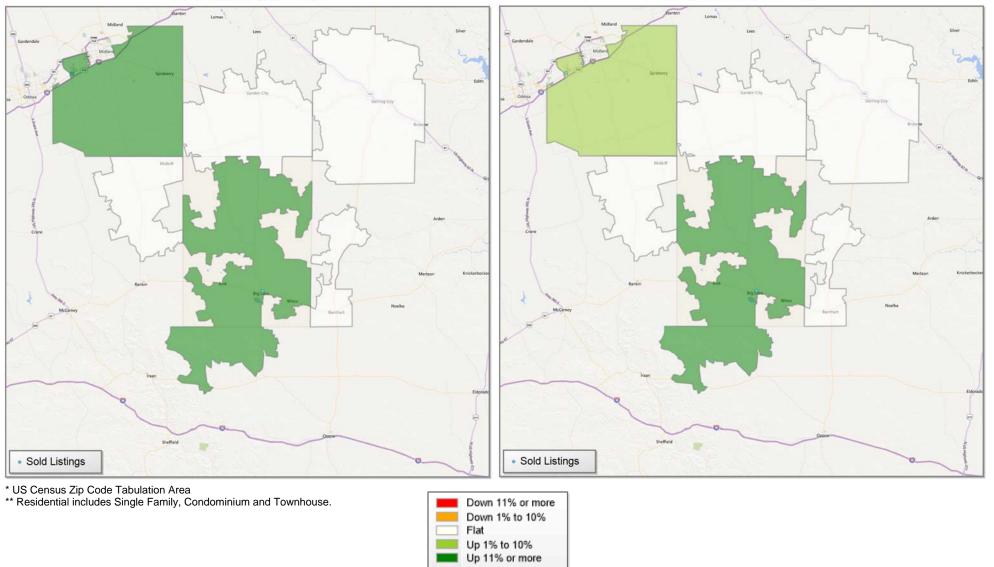
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



# Comparison By Zip Code\* in Reagan County

### Residential\*\* Closed Sales YoY Percentage Change

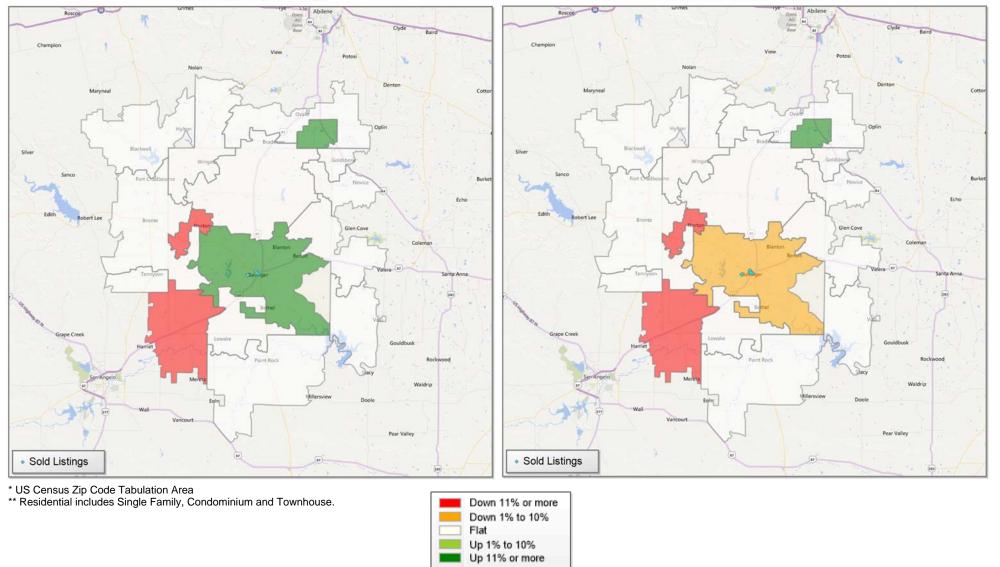
### Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



# Comparison By Zip Code\* in Runnels County

#### Residential\*\* Closed Sales YoY Percentage Change

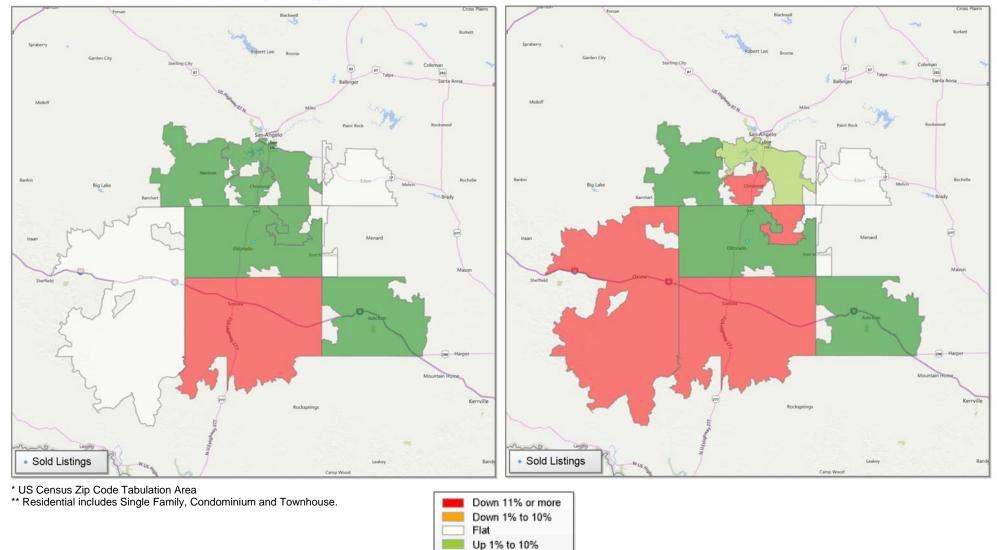
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



# Comparison By Zip Code\* in Schleicher County

#### Residential\*\* Closed Sales YoY Percentage Change

#### Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

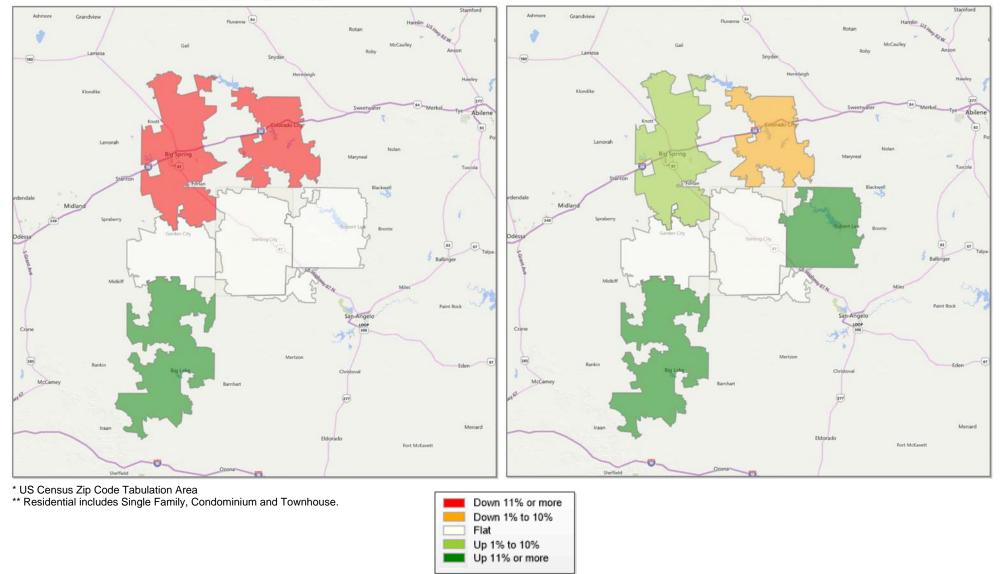


Up 11% or more

Produced by: Real Estate Center at Texas A&M University Data: San Angelo Association of REALTORS 11/6/2019

# Comparison By Zip Code\* in Sterling County

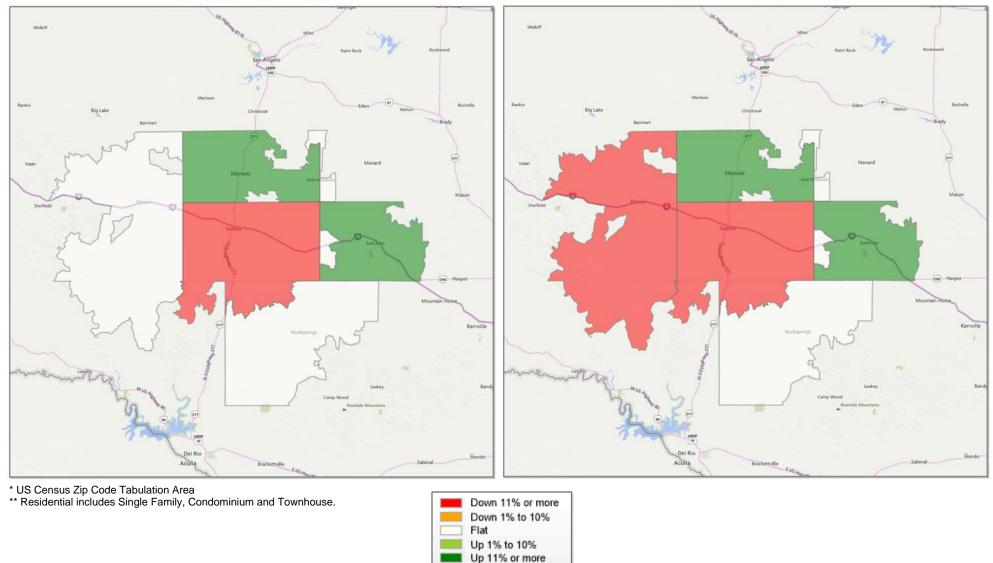
#### Residential\*\* Closed Sales YoY Percentage Change



# Comparison By Zip Code\* in Sutton County

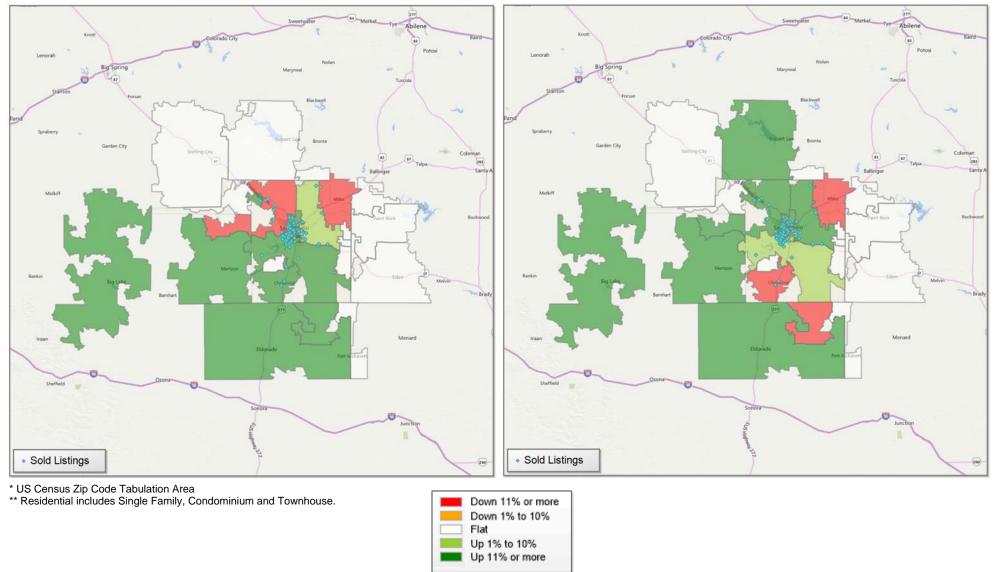
#### Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



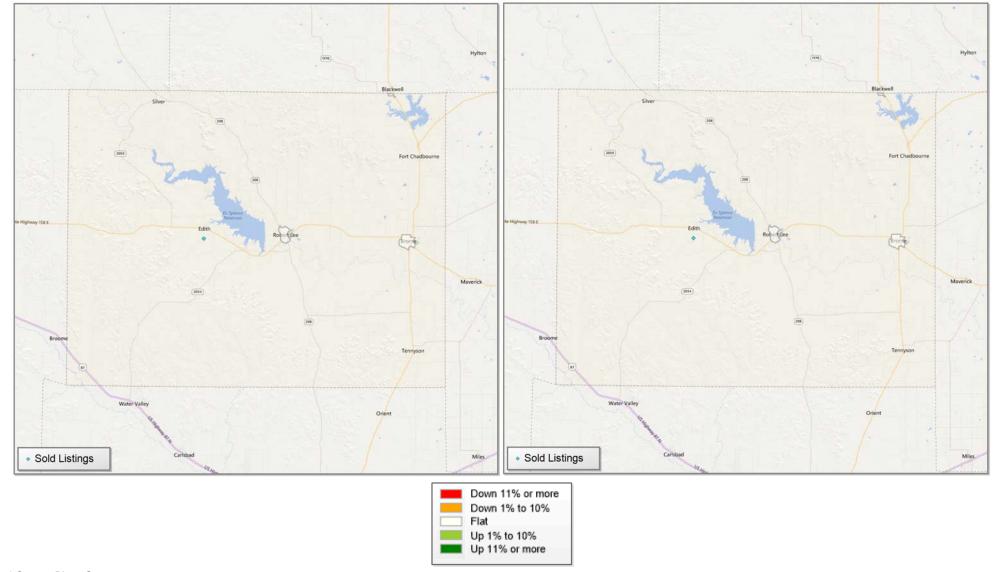
# **Comparison By Zip Code\* in Tom Green County**

#### Residential\*\* Closed Sales YoY Percentage Change



# **Comparison By Local Market Area\* in Coke County**

Residential\*\* Closed Sales YoY Percentage Change

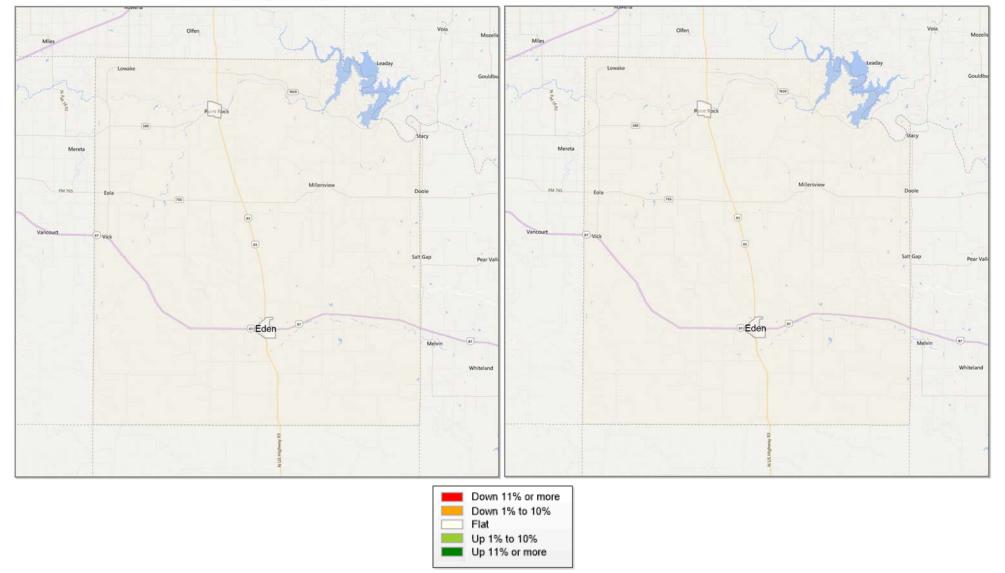


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Concho County**

Residential\*\* Closed Sales YoY Percentage Change

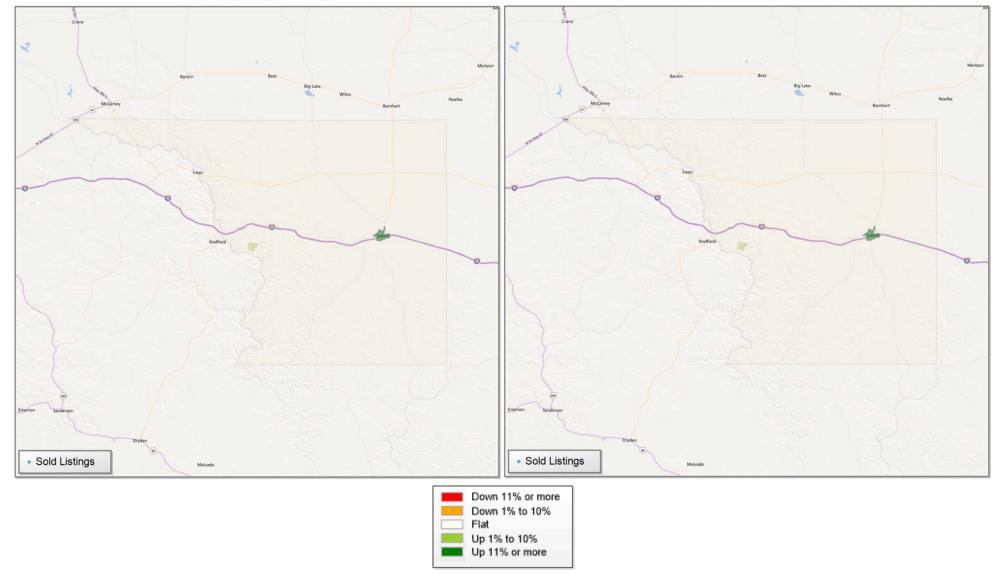


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Crockett County**

Residential\*\* Closed Sales YoY Percentage Change

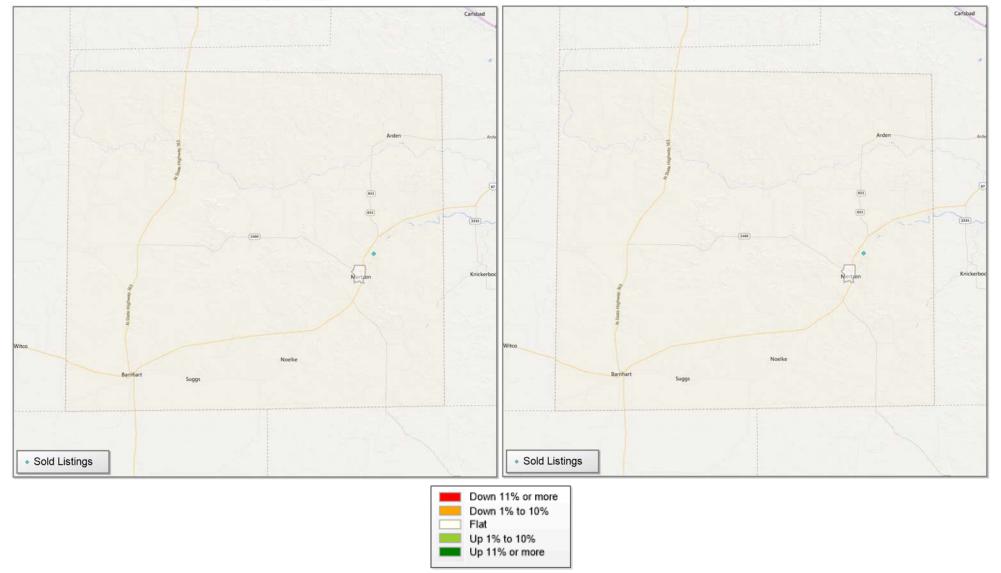


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Irion County**

Residential\*\* Closed Sales YoY Percentage Change

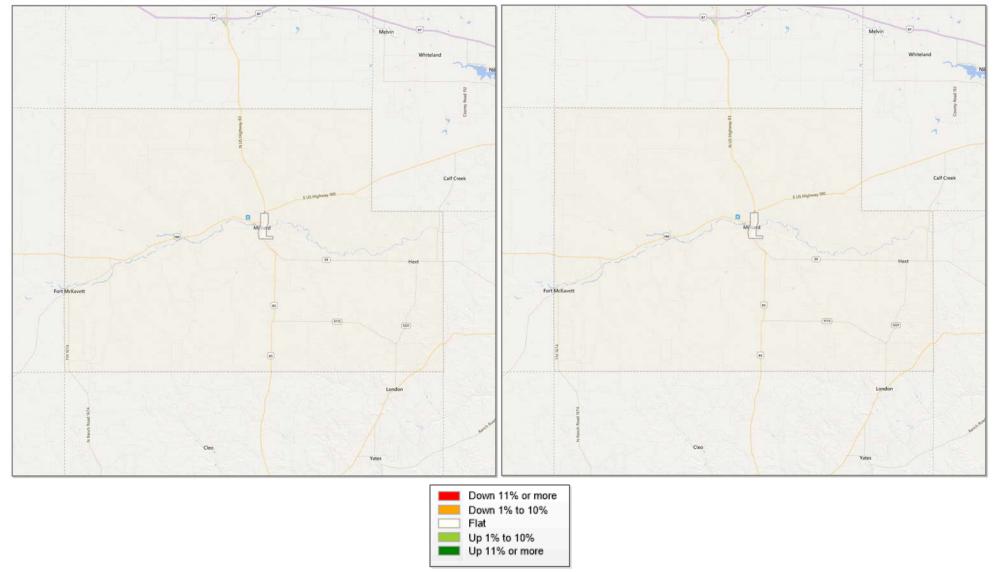


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Menard County**

Residential\*\* Closed Sales YoY Percentage Change

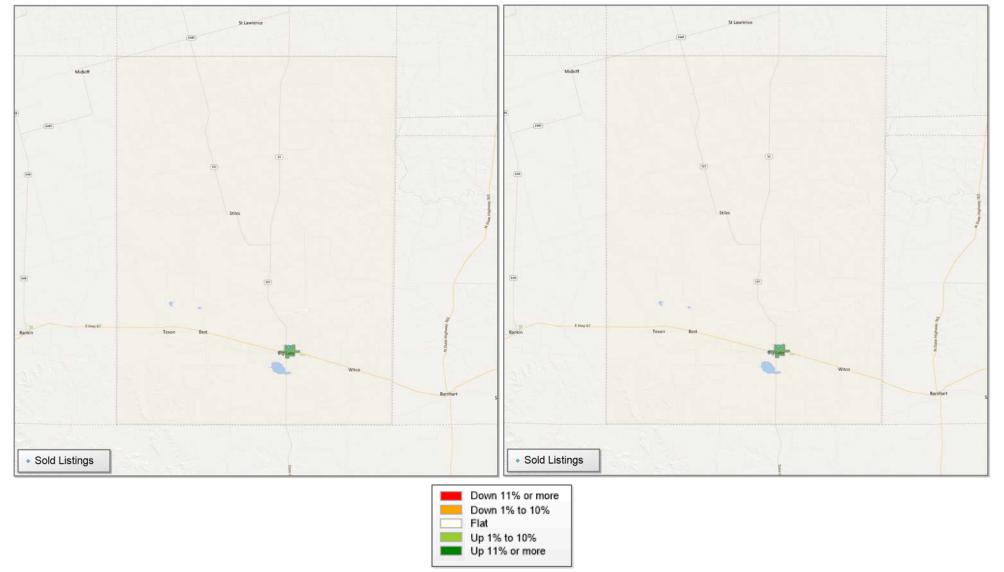


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# Comparison By Local Market Area\* in Reagan County

Residential\*\* Closed Sales YoY Percentage Change

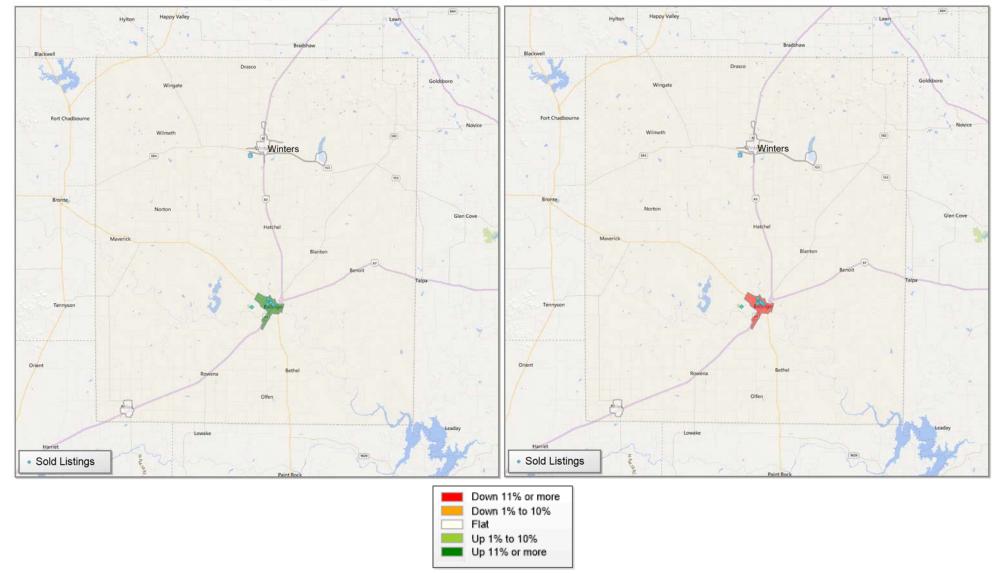


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Runnels County**

Residential\*\* Closed Sales YoY Percentage Change

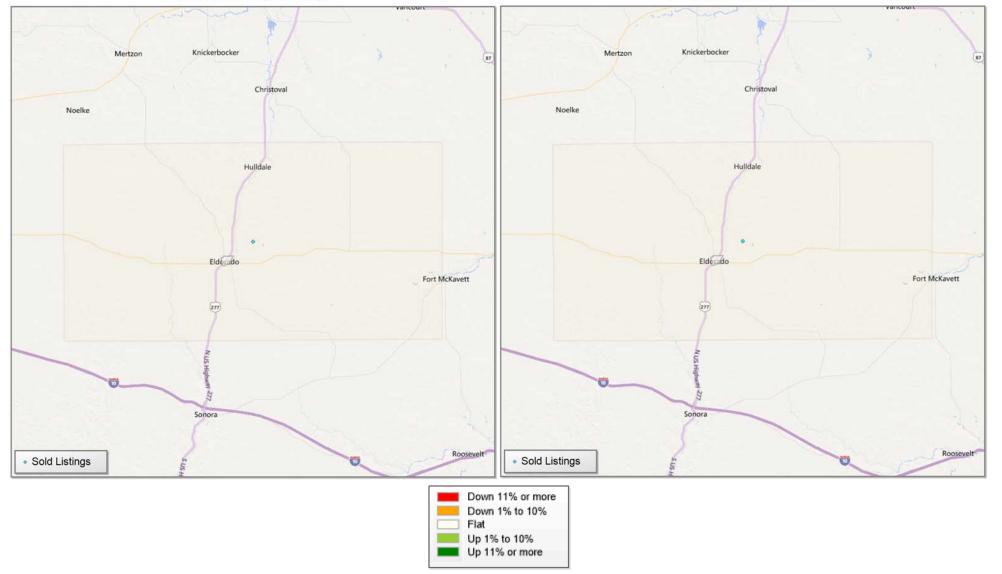


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# Comparison By Local Market Area\* in Schleicher County

Residential\*\* Closed Sales YoY Percentage Change

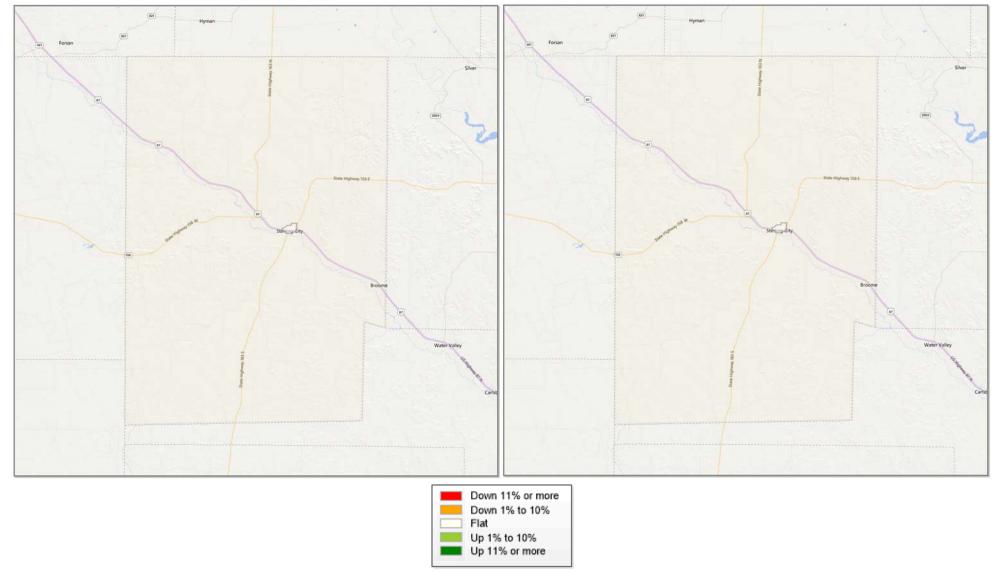


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Sterling County**

Residential\*\* Closed Sales YoY Percentage Change

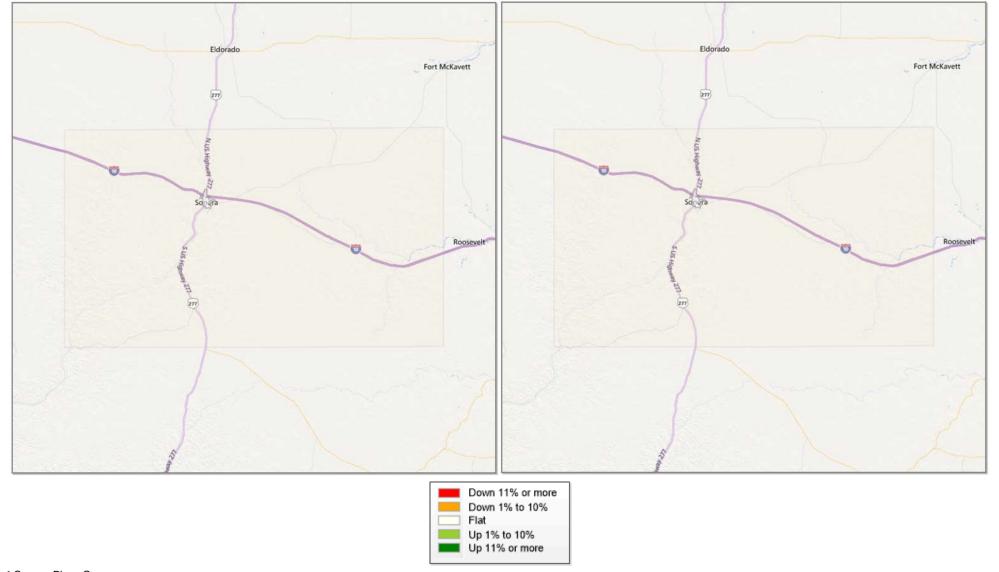


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Sutton County**

Residential\*\* Closed Sales YoY Percentage Change



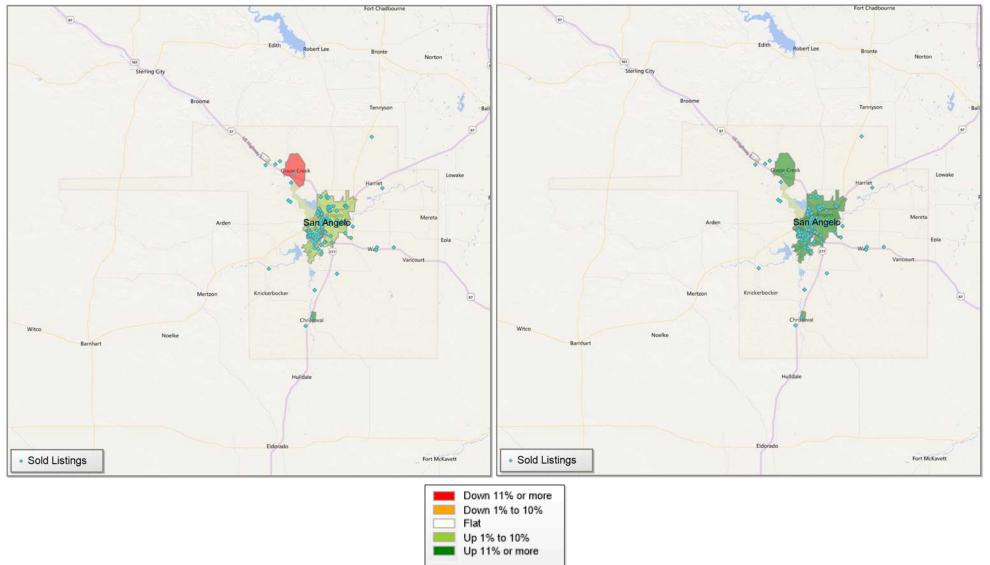
<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Tom Green County**

#### Residential\*\* Closed Sales YoY Percentage Change

Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

Market Analysis By Local Market Area\*: Ballinger

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																
Residential (SF/CO	ND/TH)	7	600.0%	\$552,500	636.7%	\$78,929	5.2%	\$60,000	-20.0%	\$51	-25.1%	69	3	22	3	5.6	85.5%
	YTD:	40	8.1%	\$4,398,613	19.1%	\$109,965	10.2%	\$92,500	12.7%	\$62	1.4%	159	54	25	39		89.4%
Single Family		7	600.0%	\$552,500	636.7%	\$78,929	5.2%	\$60,000	-20.0%	\$51	-25.1%	69	3	22	3	5.6	85.5%
	YTD:	40	8.1%	\$4,398,613	19.1%	\$109,965	10.2%	\$92,500	12.7%	\$62	1.4%	159	54	25	39		89.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CO	ND/TH)	7	600.0%	\$552,500	636.7%	\$78,929	5.2%	\$60,000	-20.0%	\$51	-25.1%	69	3	22	3	5.6	85.5%
	YTD:	40	8.1%	\$4,398,613	19.1%	\$109,965	10.2%	\$92,500	12.7%	\$62	1.4%	159	54	25	39		89.4%
Single Family		7	600.0%	\$552,500	636.7%	\$78,929	5.2%	\$60,000	-20.0%	\$51	-25.1%	69	3	22	3	5.6	85.5%
	YTD:	40	8.1%	\$4,398,613	19.1%	\$109,965	10.2%	\$92,500	12.7%	\$62	1.4%	159	54	25	39		89.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

<sup>\*</sup> Local Market Area Code: 52; Type: Census Place Group

<sup>\*\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Big Lake

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existin	ng)																
Residential (SF/CON	D/TH)	1	100.0%	\$168,000	100.0%	\$168,000	100.0%	\$168,000	100.0%	\$67	100.0%	36	-	2	-	6.0	88.4%
	YTD:	3	0.0%	\$392,000	-4.7%	\$130,667	-4.7%	\$168,000	-6.7%	\$61	-12.4%	62	5	1	3		92.3%
Single Family		1	100.0%	\$168,000	100.0%	\$168,000	100.0%	\$168,000	100.0%	\$67	100.0%	36	-	2	-	6.0	88.4%
	YTD:	3	0.0%	\$392,000	-4.7%	\$130,667	-4.7%	\$168,000	-6.7%	\$61	-12.4%	62	5	1	3		92.3%
Townhouse		-	0.0%	, o -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	, 6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	, 6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	D/TH)	1	100.0%	\$168,000	100.0%	\$168,000	100.0%	\$168,000	100.0%	\$67	100.0%	36	-	2	-	6.0	88.4%
	YTD:	3	0.0%	\$392,000	-4.7%	\$130,667	-4.7%	\$168,000	-6.7%	\$61	-12.4%	62	5	1	3		92.3%
Single Family		1	100.0%	\$168,000	100.0%	\$168,000	100.0%	\$168,000	100.0%	\$67	100.0%	36	-	2	-	6.0	88.4%
	YTD:	3	0.0%	\$392,000	-4.7%	\$130,667	-4.7%	\$168,000	-6.7%	\$61	-12.4%	62	5	1	3		92.3%
Townhouse		-	0.0%	, o -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	, o -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	, o -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	, 6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	D/TH)	-	0.0%	, o -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	, 6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	, o -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	, 6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	, o -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	, 6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	, 6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_	_	0.0%
	YTD:	-	0.0%	, o -	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	_		0.0%

<sup>\*</sup> Local Market Area Code: 85; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Blackwell

Property Type		Closed Sales**	YoY%	Dollar Volume	7	YoY%	Average Price	Y	oY%	Median Price	Y	oY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Clos To O
All(New and Exis	ting)																			
Residential (SF/CC	ND/TH)		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	, o -	-	-	-		- 0.
	YTD:		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	, o -	-	-	-		0.
Single Family			- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ó -	-	-	-		- 0.
	YTD:		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	, o -	-	-	-		0.
Townhouse			- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ó -	-	-	-		- 0.
	YTD:		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	, o -	-	-	-		0.
Condominium			- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ó -	-	-	-		- 0.
	YTD:		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	, o -	-	-	-		0.
Existing Home																				
Residential (SF/CC	ND/TH)		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ó -	-	-	-		- 0.
	YTD:		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ó -	-	-	-		0.
Single Family			- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ó -	-	-	-		- 0.
	YTD:		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ó -	-	-	-		0.
Townhouse			- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ó -	-	-	-		- 0.
	YTD:		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ó -	-	-	-		0.
Condominium			- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ó -	-	-	-		- 0.
	YTD:		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ó -	-	-	-		0.
New Construction	<u>n</u>																			
Residential (SF/CC	ND/TH)		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ю́ -	-	-	-		- 0.
	YTD:		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ю́ -	-	-	-		0.
Single Family			- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ю́ -	-	-	-		- 0.
	YTD:		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ю́ -	-	-	-		0.
Townhouse			- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	ю <b>-</b>	-	-	-		- 0.
	YTD:		- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	, -	-	-	-		0.
Condominium			- 0.0%		-	0.0%		-	0.0%		-	0.0%	-	0.0%	′о -	-	-	-		- 0.
	YTD:		- 0.0%		_	0.0%		_	0.0%		_	0.0%	_	0.0%	, n -					0.

<sup>\*</sup> Local Market Area Code: 90; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Bronte

<b>Property Type</b>		Closed Sales**	YoY	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																
Residential (SF/CC	OND/TH)	-	. (	0.0%	- 0.0%	-	0.0%	=	0.0%	-	0.0%	-	1	5	-	20.0	0.0%
	YTD:	2	-33	3.3% \$247,50	0 -21.4%	\$123,750	17.9%	\$123,750	54.7%	\$61	14.7%	81	7	4	3		92.7%
Single Family		-	. (	).0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	5	-	20.0	0.0%
	YTD:	2	-33	3.3% \$247,50	0 -21.4%	\$123,750	17.9%	\$123,750	54.7%	\$61	14.7%	81	7	4	3		92.7%
Townhouse			. (	0.0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	. (	0.0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			. (	0.0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	. (	0.0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	OND/TH)	-	. (	0.0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	5	-	20.0	0.0%
	YTD:	2	-30	3.3% \$247,50	0 -21.4%	\$123,750	17.9%	\$123,750	54.7%	\$61	14.7%	81	7	4	3		92.7%
Single Family		-	. (	0.0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	5	-	20.0	0.0%
	YTD:	2	-30	3.3% \$247,50	0 -21.4%	\$123,750	17.9%	\$123,750	54.7%	\$61	14.7%	81	7	4	3		92.7%
Townhouse		-	. (	).0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	. (	0.0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	. (	0.0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	. (	0.0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	OND/TH)	-	- (	0.0%	- 0.0%	-	0.0%	=	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	- (	0.0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	- (	).0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	- (	0.0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	- (	0.0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	=	- (	0.0%	- 0.0%	=	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	- (	0.0%	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	. (	0.0%	- 0.0%	-	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 118; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Carlsbad

Property Type		Closed Sales**	Y	7oY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																	
Residential (SF/CC	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	8.0	0.0%
	YTD:	3	3	50.0%	\$223,055	72.9%	\$74,352	15.3%	\$62,500	-3.1%	\$62	16.3%	264	2	2	2		92.49
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	8.0	0.09
	YTD:	3	3	50.0%	\$223,055	72.9%	\$74,352	15.3%	\$62,500	-3.1%	\$62	16.3%	264	2	2	2		92.49
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CC	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	8.0	0.0%
	YTD:	3	3	50.0%	\$223,055	72.9%	\$74,352	15.3%	\$62,500	-3.1%	\$62	16.3%	264	2	2	2		92.4%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	8.0	0.0%
	YTD:	3	3	50.0%	\$223,055	72.9%	\$74,352	15.3%	\$62,500	-3.1%	\$62	16.3%	264	2	2	2		92.4%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																	
Residential (SF/CC	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family	_		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse	_		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
	YTD:		_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.09

<sup>\*</sup> Local Market Area Code: 162; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Christoval

Property Type	-	Closed Sales**	3	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																	
Residential (SF/C0	OND/TH)	1	1	100.0%	\$90,000	100.0%	\$90,000	100.0%	\$90,000	100.0%	\$96	100.0%	37	-	3	-	9.0	90.5%
	YTD:	4	4	-33.3%	\$749,000	-32.5%	\$187,250	1.3%	\$167,250	68.1%	\$116	38.9%	57	7	2	3		98.7%
Single Family		1	1	100.0%	\$90,000	100.0%	\$90,000	100.0%	\$90,000	100.0%	\$96	100.0%	37	-	3	-	9.0	90.5%
	YTD:	4	4	-33.3%	\$749,000	-32.5%	\$187,250	1.3%	\$167,250	68.1%	\$116	38.9%	57	7	2	3		98.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/C0	OND/TH)	1	1	100.0%	\$90,000	100.0%	\$90,000	100.0%	\$90,000	100.0%	\$96	100.0%	37	-	3	-	9.0	90.5%
	YTD:	4	4	-33.3%	\$749,000	-32.5%	\$187,250	1.3%	\$167,250	68.1%	\$116	38.9%	57	7	2	3		98.7%
Single Family		1	1	100.0%	\$90,000	100.0%	\$90,000	100.0%	\$90,000	100.0%	\$96	100.0%	37	-	3	-	9.0	90.5%
	YTD:	4	4	-33.3%	\$749,000	-32.5%	\$187,250	1.3%	\$167,250	68.1%	\$116	38.9%	57	7	2	3		98.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u>n</u>																	
Residential (SF/C0	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	_	-	_		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	_	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 183; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Eden

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existi	ng)																
Residential (SF/CON	ID/TH)	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	-	2	-	6.0	0.0%
	YTD:	2	-60.0%	\$104,900	-78.8%	\$52,450	-47.1%	\$52,450	-42.7%	\$46	-10.7%	78	3	1	1		91.4%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	6.0	0.0%
	YTD:	2	-60.0%	\$104,900	-78.8%	\$52,450	-47.1%	\$52,450	-42.7%	\$46	-10.7%	78	3	1	1		91.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	ID/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	6.0	0.0%
	YTD:	2	-60.0%	\$104,900	-78.8%	\$52,450	-47.1%	\$52,450	-42.7%	\$46	-10.7%	78	3	1	1		91.4%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	6.0	0.0%
	YTD:	2	-60.0%	\$104,900	-78.8%	\$52,450	-47.1%	\$52,450	-42.7%	\$46	-10.7%	78	3	1	1		91.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>New Construction</b>																	
Residential (SF/CON	ID/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	-		0.0%

<sup>\*</sup> Local Market Area Code: 285; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Eldorado

<b>Property Type</b>		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																
Residential (SF/CO	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	1	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	5	1	1		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	1	1	-	-	- 0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	5	1	1		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CO	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	1	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	5	1	1		0.0%
Single Family	_		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	1	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	5	1	1		0.0%
Townhouse	_		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CO	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	- 0.0%	-	-	-	-	-	- 0.0%
,	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	_	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	_	0.0%		_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 296; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Grape Creek

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	1	-50.0%	\$255,000	8.6%	\$255,000	117.1%	\$255,000	117.1%	\$98	32.4%	13	2	4	3	1.8	98.1%
	YTD:	25	25.0%	\$3,749,825	34.2%	\$149,993	7.4%	\$167,500	15.5%	\$86	-3.0%	85	31	7	29		94.7%
Single Family		1	-50.0%	\$255,000	8.6%	\$255,000	117.1%	\$255,000	117.1%	\$98	32.4%	13	2	4	3	1.8	98.1%
	YTD:	25	25.0%	\$3,749,825	34.2%	\$149,993	7.4%	\$167,500	15.5%	\$86	-3.0%	85	31	7	29		94.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	1	-50.0%	\$255,000	8.6%	\$255,000	117.1%	\$255,000	117.1%	\$98	32.4%	13	2	4	3	1.8	98.1%
	YTD:	25	25.0%	\$3,749,825	34.2%	\$149,993	7.4%	\$167,500	15.5%	\$86	-3.0%	85	31	7	29		94.7%
Single Family		1	-50.0%	\$255,000	8.6%	\$255,000	117.1%	\$255,000	117.1%	\$98	32.4%	13	2	4	3	1.8	98.1%
	YTD:	25	25.0%	\$3,749,825	34.2%	\$149,993	7.4%	\$167,500	15.5%	\$86	-3.0%	85	31	7	29		94.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	n –																
Residential (SF/C0		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-	-	0.0%
`	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
,	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%		_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 383; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Menard

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)		- 0.0%		- 0.0%		- 0.0%		0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		- 100.0%	-	-100.0%	-	2	1	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-		0.0%
	YTD:		100.0%		100.0%		100.0%		- 100.0%	-	-100.0%	-	2	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		- 100.0%	-	-100.0%	-	2	1	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		- 100.0%	-	-100.0%	-	2	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CC	ND/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 637; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Mertzon

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	ting)																
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	2.4	0.0%
	YTD:	5	25.0%	\$968,500	44.1%	\$193,700	15.3%	\$187,000	16.9%	\$103	61.2%	79	3	1	4		98.2%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	2.4	0.0%
	YTD:	5	25.0%	\$968,500	44.1%	\$193,700	15.3%	\$187,000	16.9%	\$103	61.2%	79	3	1	4		98.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	2.4	0.0%
	YTD:	5	25.0%	\$968,500	44.1%	\$193,700	15.3%	\$187,000	16.9%	\$103	61.2%	79	3	1	4		98.2%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	2.4	0.0%
	YTD:	5	25.0%	\$968,500	44.1%	\$193,700	15.3%	\$187,000	16.9%	\$103	61.2%	79	3	1	4		98.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u> —																
Residential (SF/CC	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 641; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Miles

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existin	ng)															,	
Residential (SF/CON	D/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	1	1	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	1	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	_	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	D/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	1	1	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	1	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	D/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 649; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Ozona

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	1	100.0%	\$138,000	100.0%	\$138,000	100.0%	\$138,000	100.0%	\$52	100.0%	-	-	1	-	8.0	53.1%
	YTD:	13	225.0%	\$1,587,900	621.8%	\$122,146	122.1%	\$138,000	150.9%	\$67	60.4%	232	9	3	12		85.3%
Single Family		1	100.0%	\$138,000	100.0%	\$138,000	100.0%	\$138,000	100.0%	\$52	100.0%	-	-	1	-	0.8	53.1%
	YTD:	13	225.0%	\$1,587,900	621.8%	\$122,146	122.1%	\$138,000	150.9%	\$67	60.4%	232	9	3	12		85.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	1	100.0%	\$138,000	100.0%	\$138,000	100.0%	\$138,000	100.0%	\$52	100.0%	-	-	1	-	0.8	53.1%
	YTD:	13	225.0%	\$1,587,900	621.8%	\$122,146	122.1%	\$138,000	150.9%	\$67	60.4%	232	9	3	12		85.3%
Single Family		1	100.0%	\$138,000	100.0%	\$138,000	100.0%	\$138,000	100.0%	\$52	100.0%	-	-	1	-	0.8	53.1%
	YTD:	13	225.0%	\$1,587,900	621.8%	\$122,146	122.1%	\$138,000	150.9%	\$67	60.4%	232	9	3	12		85.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/C0	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 743; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Paint Rock

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existin	<u>1g)</u>																
Residential (SF/CON	D/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	2	1	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	- 0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	2	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	D/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	2	1	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	1	-	-	- 0.0%
	YTD:		100.0%		100.0%		100.0%		100.0%	-	-100.0%	-	2	1	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	D/TH)		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			- 0.0%		- 0.0%		- 0.0%		- 0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		- 0.0%		- 0.0%		- 0.0%		- 0.0%	_	0.0%	_	-	-	-		0.0%

<sup>\*</sup> Local Market Area Code: 744; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Robert Lee

Property Type		Closed Sales**	,	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exist	ing)																	
Residential (SF/COI	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	10	-	13.3	0.0%
	YTD:		8	-11.1%	\$593,000	-11.0%	\$74,125	0.1%	\$82,000	3.8%	\$49	6.4%	171	13	7	7		83.8%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	10	-	13.3	0.0%
	YTD:		8	-11.1%	\$593,000	-11.0%	\$74,125	0.1%	\$82,000	3.8%	\$49	6.4%	171	13	7	7		83.8%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/COI	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	10	-	13.3	0.0%
	YTD:		8	-11.1%	\$593,000	-11.0%	\$74,125	0.1%	\$82,000	3.8%	\$49	6.4%	171	13	7	7		83.8%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	10	-	13.3	0.0%
	YTD:		8	-11.1%	\$593,000	-11.0%	\$74,125	0.1%	\$82,000	3.8%	\$49	6.4%	171	13	7	7		83.8%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>New Construction</b>	_																	
Residential (SF/COI	ND/TH)		-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%		_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 855; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: San Angelo

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exi	sting)																
Residential (SF/Co	OND/TH)	121	8.0%	\$25,353,869	36.6%	\$209,536	26.4%	\$182,500	21.8%	\$111	14.6%	46	150	263	105	2.2	95.6%
	YTD:	1,223	7.0%	\$239,682,739	16.2%	\$195,979	8.6%	\$174,000	6.8%	\$106	5.2%	48	1,577	267	1,202		96.4%
Single Family		115	7.5%	\$24,366,312	35.3%	\$211,881	25.9%	\$187,000	22.6%	\$111	14.3%	48	144	252	102	2.2	95.5%
	YTD:	1,190	7.7%	\$234,573,910	16.8%	\$197,121	8.4%	\$175,000	6.7%	\$107	5.2%	48	1,535	259	1,172		96.4%
Townhouse		5	400.0%	\$787,400	573.0%	\$157,480	34.6%	\$160,000	36.8%	\$103	29.3%	16	6	7	3	3.2	97.4%
	YTD:	22	-24.1%	\$3,886,200	-8.2%	\$176,645	21.0%	\$166,250	7.3%	\$99	7.5%	38	34	4	23		97.0%
Condominium		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	4	-	4.0	0.0%
	YTD:	10	11.1%	\$1,033,500	-10.4%	\$103,350	-19.4%	\$94,750	-23.0%	\$77	-11.4%	150	8	3	7		91.7%
<b>Existing Home</b>																	
Residential (SF/Co	OND/TH)	113	2.7%	\$23,565,053	28.8%	\$208,540	25.4%	\$180,000	20.0%	\$109	13.2%	41	139	241	101	2.2	95.2%
	YTD:	1,125	7.1%	\$217,196,225	16.8%	\$193,063	9.0%	\$169,900	5.2%	\$104	5.3%	46	1,459	243	1,103		96.1%
Single Family		108	2.9%	\$22,787,472	28.5%	\$210,995	24.9%	\$186,000	16.3%	\$109	12.8%	42	133	230	98	2.2	95.1%
	YTD:	1,093	8.0%	\$212,283,470	17.5%	\$194,221	8.8%	\$171,000	5.1%	\$104	5.3%	45	1,417	235	1,073		96.1%
Townhouse		5	400.0%	\$787,400	573.0%	\$157,480	34.6%	\$160,000	36.8%	\$103	29.3%	16	6	7	3	3.2	97.4%
	YTD:	22	-24.1%	\$3,886,200	-8.2%	\$176,645	21.0%	\$166,250	7.3%	\$99	7.5%	38	34	4	23		97.0%
Condominium		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	4	-	4.0	0.0%
	YTD:	10	11.1%	\$1,033,500	-10.4%	\$103,350	-19.4%	\$94,750	-23.0%	\$77	-11.4%	150	8	3	7		91.7%
New Constructio																	
Residential (SF/Co	OND/TH)	7	250.0%	\$1,575,296	479.4%	\$225,042	65.5%	\$212,900	56.6%	\$137	20.3%	133	11	22	4	2.4	101.4%
	YTD:	97	4.3%	\$22,273,039	9.8%	\$229,619	5.3%	\$213,900	3.1%	\$135	5.2%	76	118	23	99		99.8%
Single Family		7	250.0%	\$1,575,296	479.4%	\$225,042	65.5%	\$212,900	56.6%	\$137	20.3%	133	11	22	4	2.4	101.4%
	YTD:	97	4.3%	\$22,273,039	9.8%	\$229,619	5.3%	\$213,900	3.1%	\$135	5.2%	76	118	23	99		99.8%
Townhouse	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 883; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By	y Local Market	Area*: Sonora
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	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
ting)																
ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	26	1	16.4	0.0%
YTD:	14	7.7%	\$1,611,400	1.4%	\$115,100	-5.9%	\$134,000	21.8%	\$65	2.7%	204	20	23	11		85.2%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	26	1	16.4	0.0%
YTD:	14	16.7%	\$1,611,400	8.9%	\$115,100	-6.6%	\$134,000	24.1%	\$65	3.6%	204	20	23	11		85.2%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	26	1	16.4	0.0%
YTD:	14	7.7%	\$1,611,400	1.4%	\$115,100	-5.9%	\$134,000	21.8%	\$65	2.7%	204	20	23	11		85.2%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	26	1	16.4	0.0%
YTD:	14	16.7%	\$1,611,400	8.9%	\$115,100	-6.6%	\$134,000	24.1%	\$65	3.6%	204	20	23	11		85.2%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<u>n</u>																
ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	-	0.0%	-	0.0%	_	0.0%	_	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
VTD.	_	0.0%	_	0.0%	_	0.0%	_	0.0%	-	0.0%	_	_	_	_		0.0%
	YTD: YTD:  YTD:  YTD:  YTD:  YTD:  YTD:  YTD:  YTD:  YTD:  YTD:  YTD:	Sales**   Sting   DND/TH	Sales**   YoY%	Sales**   YoY%   Volume	Sales**   YoY%   Volume   YoY%	Sales**   YoY%   Volume   YoY%   Price	Sales**   YoY%   Volume   YoY%   Price   YoY%   Sting)	Sales**   YoY%   Volume   YoY%   Price   YoY%   Price   Sting)	Sales**   YoY%   Volume   YoY%   Price   YoY%   YOY%	Sales**   VoY%   Volume   VoY%   Price   VoY%   Price   VoY%   Sqft	Sales   Yo Y	Sales**   YoY%   Volume   YoY%   Price   YoY%   Price   YoY%   Sqft   YoY%   DND   Mark   M	Sales**   Vo Y.   Volume   Vo Y.   Price   V	Sales**   VoV**   Volume   VoV**   Price   VoV**   Price   VoV**   Sqft   VoV**   DOM   Listing   Listings	Sales   Vo V	Sales

<sup>\*</sup> Local Market Area Code: 942; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Sterling City

Property Type		Closed Sales**	Yo		Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																	
Residential (SF/CC	OND/TH)	•	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	8.0	0.0%
	YTD:	3	3 10	00.0%	\$560,900	100.0%	\$186,967	100.0%	\$218,000	100.0%	\$103	100.0%	14	5	1	3		93.3%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	8.0	0.0%
	YTD:	3	3 10	00.0%	\$560,900	100.0%	\$186,967	100.0%	\$218,000	100.0%	\$103	100.0%	14	5	1	3		93.3%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CC	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	8.0	0.0%
	YTD:	3	3 10	00.0%	\$560,900	100.0%	\$186,967	100.0%	\$218,000	100.0%	\$103	100.0%	14	5	1	3		93.3%
Single Family				0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	8.0	0.0%
	YTD:	3	3 10	00.0%	\$560,900	100.0%	\$186,967	100.0%	\$218,000	100.0%	\$103	100.0%	14	5	1	3		93.3%
Townhouse				0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium				0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																	
Residential (SF/CC	OND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse				0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	_	0.0%		0.0%	_	0.0%	-	0.0%	_	0.0%	_					0.0%

<sup>\*</sup> Local Market Area Code: 964; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Winters

<b>Property Type</b>		Closed Sales**	Y	oY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	ting)																	
Residential (SF/CC	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	12.0	0.0%
	YTD:	2	2	-50.0%	\$222,500	-13.7%	\$111,250	72.5%	\$111,250	74.0%	\$48	16.6%	49	5	2	3		91.3%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	12.0	0.0%
	YTD:	2	2	-50.0%	\$222,500	-13.7%	\$111,250	72.5%	\$111,250	74.0%	\$48	16.6%	49	5	2	3		91.3%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/CC	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	12.0	0.0%
	YTD:	2	2	-50.0%	\$222,500	-13.7%	\$111,250	72.5%	\$111,250	74.0%	\$48	16.6%	49	5	2	3		91.3%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	12.0	0.0%
	YTD:	2	2	-50.0%	\$222,500	-13.7%	\$111,250	72.5%	\$111,250	74.0%	\$48	16.6%	49	5	2	3		91.3%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																	
Residential (SF/CC	ND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
	YTD:		-	0.0%	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
	YTD:		_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 1093; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.